UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO
SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): **October 28, 2026**

Alerus Financial Corporation
(Exact Name of Registrant as Specified in Charter)

Delaware	**001-39036**	**45-0375407**
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)

401 Demers Avenue
Grand Forks, North Dakota 58201

Registrant's telephone number, including area code: (701) 795-3200

N/A

(Former Name or Former Address, if Changed Since Last Report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	**Trading symbol**	**Name of each exchange on which registered**
Common Stock, $1.00 par value per share	ALRS	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b–2 of the Securities Exchange Act of 1934 (§ 240.12b–2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02. Results of Operations and Financial Condition.

On October 28, 2026, Alerus Financial Corporation (the "Company") issued a press release announcing its financial results for the three and nine months ended September 30, 2026. A copy of the press release is attached as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

The information in Item 2.02 of this Current Report on Form 8-K, and the related Exhibit 99.1, attached hereto is being "furnished" and will not, except to the extent required by applicable law or regulation, be deemed "filed" by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference to any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as may be expressly set forth by specific reference in such filing.

Item 7.01. Regulation FD Disclosure.

On October 28, 2026, the Company posted a presentation to the Company's investor relations website, located at investors.alerus.com. The presentation is also attached hereto as Exhibit 99.2.

The information in Item 7.01 of this Current Report on Form 8-K, and the related Exhibit 99.2, attached hereto is being "furnished" and will not, except to the extent required by applicable law or regulation, be deemed "filed" by the Company for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference to any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as may be expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Press Release of Alerus Financial Corporation, dated October 28, 2026
99.2	Investor Presentation of Alerus Financial Corporation, dated October 28, 2026
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 28, 2026

Alerus Financial Corporation

By: /s/ Katie A. Lorenson
Name: Katie A. Lorenson
Title: President and Chief Executive Officer

Exhibit 99.1

Alan A. Villalon, Chief Financial Officer
952.417.3733 (Office)

FOR RELEASE (10.28.2026)

ALERUS FINANCIAL CORPORATION REPORTS
THIRD QUARTER 2026 NET INCOME OF $19.2 MILLION

MINNEAPOLIS, MN (October 28, 2026) – Alerus Financial Corporation (Nasdaq: ALRS), or the Company, reported net income of $19.2 million for the third quarter of 2026, or $0.76 per diluted common share, compared to net income of $20.9 million, or $0.81 per diluted common share, for the second quarter of 2026, and net income of $16.9 million, or $0.65 per diluted common share, for the third quarter of 2025.

CEO Comments

President and Chief Executive Officer Katie O'Neill Lorenson said, "Our third quarter results demonstrate the continued momentum of the Alerus franchise, with strong revenue growth across our diversified business model and strategic organic growth in our banking franchise. Net interest income increased 8.3% from the prior year, while noninterest income grew 16.7%, reflecting the complementary strength of our banking, retirement and benefit services, and wealth advisory businesses.

That growth was driven by the continued transformation of our banking franchise toward commercial and business banking. Commercial and business lending grew 36.5% from a year ago and now represents 37.1% of our loan portfolio, up from 27.7% a year ago. In the third quarter, total loans increased $150.5 million, or 3.7%, and deposits increased $111.2 million, or 2.7%, with noninterest income representing 42.4% of total revenue.

We also maintained favorable credit quality, with nonperforming assets and criticized loans continuing to improve and net recoveries during the quarter. Our strong capital position and 10.9% year-over-year growth in tangible book value per share give us the capacity to keep investing in organic growth while returning capital to shareholders, with $37.2 million returned through dividends and share repurchases in the first nine months of the year.

Most importantly, I want to thank our team members. Their talent, collaboration, and focus on helping clients achieve their goals turn our strategy into results, and we are confident in our continued ability to create sustainable value for clients, communities, team members, and shareholders."

Third Quarter Highlights

- Earnings per diluted common share of $0.76.
- Return on average total assets of 1.45%.
- Return on average tangible common equity(1) of 17.35%.
- Noninterest income was $34.4 million in the third quarter of 2026, an increase of 4.3% from the second quarter of 2026. Noninterest income represented 42.4% of total revenue in the third quarter of 2026.
- Net interest margin (on a tax-equivalent basis)(1) was 3.84% and net interest income was $46.7 million in the third quarter of 2026.
- Total loans were $4.2 billion as of September 30, 2026, an increase of $150.5 million, or 3.7%, from June 30, 2026.
- Total deposits were $4.3 billion as of September 30, 2026, an increase of $111.2 million, or 2.7%, from June 30, 2026.
- Nonperforming assets were $16.4 million as of September 30, 2026, a decrease of $0.7 million, or 4.3%, from $17.1 million as of June 30, 2026.
- Net recoveries to average loans was 0.10%.
- Repurchased $8.2 million of the Company's outstanding common stock at an average per share price of $32.75, reducing common shares outstanding by 250,000 shares at quarter-end.
- In the first nine months of 2026, the Company returned $37.2 million to shareholders in the form of dividends and share repurchases.
- In the first nine months of 2026, adjusted pre-provision net revenue(1) was $78.7 million, an 18.9% increase over the same time period in the prior year.
- Total assets under management/administration in the combined retirement and benefit and wealth segments were $50.1 billion, a 2.7% increase from September 30, 2025.
- Tangible book value per common share(1) was $18.74 as of September 30, 2026, an increase of 10.9% from $16.90 as of September 30, 2025.
- Tangible common equity to tangible assets ratio(1) was 8.77% as of September 30, 2026, an increase from 8.24% as of September 30, 2025.

(1) Represents a non-GAAP financial measure. See “Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures.”

Selected Financial Data (unaudited)

(dollars and shares in thousands, except per share data)	As of and for the Three months ended September 30, 2026	Three months ended June 30, 2026	Three months ended September 30, 2025	Nine months ended September 30, 2026	Nine months ended September 30, 2025
Performance Ratios					
Return on average total assets	1.45%	1.60%	1.27%	1.61%	1.28%
Adjusted return on average total assets (1)	1.37%	1.58%	1.28%	1.58%	1.27%
Return on average common equity	13.07%	14.56%	12.80%	14.66%	13.17%
Return on average tangible common equity (1)	17.35%	19.33%	18.48%	19.46%	19.25%
Adjusted return on average tangible common equity (1)	16.43%	19.04%	18.55%	19.08%	19.08%
Noninterest income as a % of revenue	42.37%	40.85%	40.56%	41.32%	41.09%
Adjusted noninterest income as a % of revenue (1)	41.24%	40.36%	40.58%	40.78%	40.54%
Net interest margin (on a tax-equivalent basis)(1)	3.84%	3.97%	3.50%	3.86%	3.47%
Efficiency ratio (1)	63.41%	62.53%	65.34%	63.10%	64.81%
Adjusted efficiency ratio (1)	64.44%	62.76%	65.22%	63.47%	64.78%
Net charge-offs (recoveries) to average loans (1)	(0.10)%	0.26%	(0.17)%	0.28%	0.08%
Dividend payout ratio	28.95%	27.16%	32.31%	26.42%	31.79%
Per Common Share					
Earnings per common share - basic	$ 0.77	$ 0.82	$ 0.66	$ 2.49	$ 1.97
Earnings per common share - diluted	$ 0.76	$ 0.81	$ 0.65	$ 2.46	$ 1.95
Adjusted earnings per common share - diluted (1)	$ 0.71	$ 0.80	$ 0.66	$ 2.41	$ 1.93
Dividends declared per common share	$ 0.22	$ 0.22	$ 0.21	$ 0.65	$ 0.62
Book value per common share	$ 23.31	$ 23.34	$ 21.68		
Tangible book value per common share (1)	$ 18.74	$ 18.73	$ 16.90		
Average common shares outstanding - basic	24,851	25,081	25,395	25,102	25,374
Average common shares outstanding - diluted	25,161	25,395	25,713	25,410	25,693
Other Data					
Retirement and benefit services assets under administration/management	$ 44,944,011	$ 45,163,767	$ 44,005,277		
Wealth advisory services assets under administration/management	$ 5,163,688	$ 5,195,511	$ 4,812,250		
Mortgage originations	$ 126,728	$ 113,450	$ 142,768	$ 334,612	$ 347,995

(1) Represents a non-GAAP financial measure. See "Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures."

Results of Operations

Net Interest Income

Net interest income for the third quarter of 2026 was $46.7 million, a $1.0 million, or 2.1%, decrease from the second quarter of 2026. Interest income decreased $0.4 million, or 0.6%, primarily due to lower interest income on loans from a one-time $1.6 million interest income recovery on a nonaccrual loan resolution in the second quarter and less purchase accounting accretion, partially offset by higher loan and investment yields. Interest expense increased $0.6 million, or 2.4%, from the second quarter of 2026, as average rates paid on deposits and borrowings increased slightly, mainly driven by the recent increase by the Federal Reserve in the federal funds benchmark rate.

Net interest income increased $3.6 million, or 8.3%, from $43.1 million for the third quarter of 2025. Interest income decreased $0.5 million, or 0.6%, from the third quarter of 2025, primarily driven by less purchase accounting accretion and lower average interest-bearing cash balances, partially offset by higher interest income on investment securities following the strategic balance sheet repositioning in the fourth quarter of 2025. Interest expense decreased $4.0 million, or 14.7%, from the third quarter of 2025, as average rates paid on deposits and borrowings declined primarily driven by Federal Reserve rate cuts in the second half of 2025.

Net interest margin (on a tax-equivalent basis)(1) was 3.84% for the third quarter of 2026, a 13 basis point decrease from 3.97% for the second quarter of 2026, and a 34 basis point increase from 3.50% for the third quarter of 2025. The quarter over quarter decrease was mainly attributable to a one-time $1.6 million interest income recovery on a nonaccrual loan resolution in the second quarter and less purchase accounting accretion, partially offset by higher loan and investment yields. The increase from the third quarter of 2025 was primarily driven by lower cost of funds and higher yields on investment securities, offset by less purchase accounting accretion.

Noninterest Income

Noninterest income for the third quarter of 2026 was $34.4 million, a $1.4 million, or 4.3%, increase from the second quarter of 2026. This increase was driven by increases in other noninterest income, retirement and benefit services revenue, wealth advisory services revenue, and mortgage banking revenue. Other noninterest income increased $0.5 million, or 15.1%, from the second quarter of 2026, primarily driven by a gain on the sale of a property in the Fargo, North Dakota market, partially offset by a loss on a property transferred to held for sale in the Rochester, Minnesota market. Retirement and benefit services revenue increased $0.3 million, or 1.8%, compared to the second quarter of 2026, primarily driven by an increase in recurring annual revenue. Wealth advisory services revenue increased $0.3 million, or 3.8%, from the second quarter of 2026, primarily driven by an increase in transaction-based fees and a slight increase in asset-based revenues. Mortgage banking revenue increased $0.1 million, or 4.2%, from the second quarter of 2026, primarily driven by higher mortgage originations and gain on sale margins.

Noninterest income for the third quarter of 2026 increased by $4.9 million, or 16.7%, from the third quarter of 2025. This increase was driven by increases in other noninterest income, retirement and benefit services revenue, wealth advisory services revenue, and service charges on deposit accounts. Other noninterest income increased $1.9 million, or 85.3%, compared to the third quarter of 2025, primarily driven by a gain on the sale of a property in the Fargo, North Dakota market, partially offset by a loss on a property transferred to held for sale in the Rochester, Minnesota market. Retirement and benefit services revenue increased $1.2 million, or 7.1%, compared to the third quarter of 2025, primarily driven by recurring annual income. Wealth advisory services revenue increased $1.4 million, or 22.0%, from the third quarter of 2025, driven by an increase in both asset-based fees and transaction-based fees. Wealth advisory services assets under administration/management increased $351.4 million, or 7.3% during the same period. Service charges on deposit accounts increased $0.5 million, or 73.7%, compared to the third quarter of 2025, primarily due to a reclassification of fees from other noninterest income to service charges on deposit accounts revenue in the first quarter of 2026.

Noninterest Expense

Noninterest expense for the third quarter of 2026 was $53.9 million, a $1.0 million, or 1.9%, increase from the second quarter of 2026. The increase was primarily due to increases in employee taxes and benefits expense, along with marketing and business development expense, partially offset by a decrease in other noninterest expense. Employee taxes and benefits expense increased $0.6 million, or 9.2%, due to self-funded group insurance costs, and marketing and business development expense increased $0.4 million, or 41.2%, due to seasonal advertising campaigns. Other noninterest expense decreased $0.2 million, or 8.0%, from the second quarter of 2026, due to a decrease in holding costs related to other real estate owned balances, miscellaneous operational losses, as well as a decrease in corporate insurance costs.

Noninterest expense for the third quarter of 2026 increased $3.3 million, or 6.6%, from $50.5 million in the third quarter of 2025, primarily due to increases in employee taxes and benefits, compensation expense, and professional fees and assessments. Employee taxes and benefits increased $1.3 million, or 21.1%, due to self-funded group insurance costs. Compensation expense increased $1.1 million, or 4.5%, from the third quarter of 2025, primarily due to annual merit increases, as well as an increase in employees. Professional fees and assessments increased $1.1 million, or 41.9%, from the third quarter of 2025, primarily due to the reclassification of consulting services and other third-party vendor expenses from business services, software, and technology expense to professional fees and assessments.

(1) Represents a non-GAAP financial measure. See “Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures.”

Financial Condition

Total assets were $5.4 billion as of September 30, 2026, an increase of $173.0 million, or 3.3%, from December 31, 2025. The increase was primarily due to a $136.7 million increase in loans held for investment, a $35.5 million increase in available-for-sale investment securities, and an $18.0 million increase in other assets, partially offset by a $21.5 million decrease in held-to-maturity investment securities.

Loans Held for Investment

Total loans held for investment were $4.2 billion as of September 30, 2026, an increase of $136.7 million, or 3.4%, from December 31, 2025. The increase was primarily driven by a $188.8 million increase in commercial loans, partially offset by a $52.0 million decrease in consumer loans.

The following table presents the composition of our loans held for investment portfolio as of the dates indicated:

(dollars in thousands)	**September 30, 2026**	**June 30, 2026**	**March 31, 2026**	**December 31, 2025**	**September 30, 2025**
Commercial					
Commercial and business lending					
Commercial and industrial	$ 861,135	$ 759,959	$ 747,447	$ 736,833	$ 702,135
Commercial real estate − Owner occupied	690,988	622,241	444,276	427,260	435,320
Total commercial and business lending	1,552,123	1,382,200	1,191,723	1,164,093	1,137,455
Investor commercial real estate					
Construction, land and development	87,615	79,850	146,897	246,238	349,768
Multifamily	332,535	361,875	392,097	383,505	374,761
Non-owner occupied	905,170	893,367	976,339	875,862	865,785
Total investor commercial real estate	1,325,320	1,335,092	1,515,333	1,505,605	1,590,314
Agricultural					
Land	53,725	54,202	54,028	64,799	65,900
Production	54,597	53,367	50,983	62,500	63,051
Total agricultural	108,322	107,569	105,011	127,299	128,951
Total commercial	2,985,765	2,824,861	2,812,067	2,796,997	2,856,720
Consumer					
Residential real estate					
First lien	809,835	828,936	851,551	874,737	894,402
Construction	32,620	31,202	32,872	33,703	34,124
HELOC	280,771	273,124	262,131	260,883	234,681
Junior lien	31,566	31,941	35,783	36,844	40,434
Total residential real estate	1,154,792	1,165,203	1,182,337	1,206,167	1,203,641
Other consumer	44,203	44,180	40,340	44,858	41,715
Total consumer	1,198,995	1,209,383	1,222,677	1,251,025	1,245,356
Total loans	$ 4,184,760	$ 4,034,244	$ 4,034,744	$ 4,048,022	$ 4,102,076

Deposits

Total deposits were $4.3 billion as of September 30, 2026, an increase of $111.2 million, or 2.7%, from December 31, 2025. Noninterest-bearing deposits increased $5.6 million and interest-bearing deposits increased $105.6 million from December 31, 2025.

The following table presents the composition of the Company's deposit portfolio as of the dates indicated:

(dollars in thousands)	September 30, 2026	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025
Noninterest-bearing demand	$ 813,493	$ 759,640	$ 857,625	$ 807,896	$ 776,791
Interest-bearing					
Interest-bearing demand	1,430,016	1,429,951	1,449,156	1,296,315	1,256,687
Savings accounts	169,556	173,255	178,347	173,759	174,113
Money market savings	1,307,677	1,252,823	1,291,794	1,337,491	1,460,006
Time deposits	582,435	576,228	570,960	576,542	745,056
Total interest-bearing	3,489,684	3,432,257	3,490,257	3,384,107	3,635,862
Total deposits	$ 4,303,177	$ 4,191,897	$ 4,347,882	$ 4,192,003	$ 4,412,653

Asset Quality

Total nonperforming assets were $16.4 million as of September 30, 2026, a decrease of $53.0 million, or 76.4%, from December 31, 2025. As of September 30, 2026, the allowance for credit losses on loans was $51.4 million, or 1.23% of total loans, compared to $61.9 million, or 1.53% of total loans, as of December 31, 2025.

The following table presents selected asset quality data as of and for the periods indicated:

	As of and for the three months ended				
(dollars in thousands)	September 30, 2026	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025
Nonaccrual loans	$ 6,909	$ 7,105	$ 53,881	$ 69,065	$ 59,644
Accruing loans 90+ days past due	21	436	—	—	—
Total nonperforming loans	6,930	7,541	53,881	69,065	59,644
OREO and repossessed assets	9,449	9,571	126	308	467
Total nonperforming assets	$ 16,379	$ 17,112	$ 54,007	$ 69,373	$ 60,111
Criticized loans	81,830	83,090	132,459	149,162	191,331
Net charge-offs (recoveries)	(1,018)	2,575	7,027	(311)	(1,715)
Net charge-offs (recoveries) to average loans [1]	(0.10)%	0.26%	0.71%	(0.03)%	(0.17)%
Nonperforming loans to total loans	0.17%	0.19%	1.34%	1.71%	1.45%
Nonperforming assets to total assets	0.30%	0.32%	1.02%	1.33%	1.13%
Criticized loans to total loans	1.96%	2.06%	3.28%	3.68%	4.66%
Allowance for credit losses on loans to total loans	1.23%	1.20%	1.25%	1.53%	1.51%
Allowance for credit losses on loans to nonperforming loans	742.40%	641.31%	93.73%	89.65%	104.16%

For the third quarter of 2026, the Company had net recoveries of $1.0 million, compared to net charge-offs of $2.6 million for the second quarter of 2026 and net recoveries of $1.7 million for the third quarter of 2025. The quarter over quarter decrease in net charge-offs (recoveries) was primarily due to a $1.1 million recovery related to one long-term commercial and industrial client relationship on nonaccrual which was charged-off in the second quarter of 2026. As of September 30, 2026, the relationship had a remaining reserve of $0.9 million, which represented approximately 60.6% of the book balance as of that date. Management does not believe the charge-offs resulting from this relationship are indicative of a broader credit quality trend in the Company's loan portfolio.

The decrease in the allowance for credit losses on loans to total loans from December 31, 2025 to September 30, 2026 was primarily the result of problem loan resolution.

The Company recorded a provision for credit losses of $2.2 million for the third quarter of 2026, compared to a provision of $0.5 million for the second quarter of 2026, and no provision for credit losses for the third quarter of 2025.

OREO and repossessed assets were $9.4 million at September 30, 2026, compared to $0.3 million as of December 31, 2025. The increase was primarily driven by the transfer of one 1-4 family property and one apartment complex to OREO in the second quarter of 2026.

The unearned fair value adjustments on acquired loan portfolios were $33.4 million as of September 30, 2026, $43.8 million as of December 31, 2025, and $47.3 million as of September 30, 2025.

Capital

Total stockholders' equity was $576.9 million as of September 30, 2026, an increase of $11.9 million from December 31, 2025. The increase was primarily driven by an increase in retained earnings of $46.8 million, partially offset by a decrease in additional paid-in capital of $18.9 million and an increase in accumulated other comprehensive loss of $15.3 million due to recent increases in interest rates. Tangible book value per common share(1) increased to $18.74 as of September 30, 2026, from $17.55 as of December 31, 2025. Tangible common equity to tangible assets(1) increased to 8.77% as of September 30, 2026, from 8.72% as of December 31, 2025. Common equity tier 1 capital to risk weighted assets increased to 10.52% as of September 30, 2026, from 10.28% as of December 31, 2025.

During the third quarter of 2026, the Company repurchased approximately $8.2 million of its outstanding common stock at an average per share price of $32.75, which reduced common shares outstanding by 250,000 at quarter-end.

The following table presents our capital ratios as of the dates indicated:

	September 30, 2026	December 31, 2025	September 30, 2025
Capital Ratios(1)			
Alerus Financial Corporation Consolidated			
Common equity tier 1 capital to risk weighted assets	10.52%	10.28%	10.84%
Tier 1 capital to risk weighted assets	10.72%	10.48%	11.05%
Total capital to risk weighted assets	13.01%	12.87%	13.41%
Tier 1 capital to average assets	9.58%	8.86%	9.49%
Tangible common equity / tangible assets (2)	8.77%	8.72%	8.24%
Alerus Financial, N.A.			
Common equity tier 1 capital to risk weighted assets	10.57%	10.41%	11.00%
Tier 1 capital to risk weighted assets	10.57%	10.41%	11.00%
Total capital to risk weighted assets	11.78%	11.66%	12.25%
Tier 1 capital to average assets	9.35%	8.62%	9.31%

(1) Capital ratios for the current quarter are to be considered preliminary until the Call Report for Alerus Financial, N.A. is filed.
(2) Represents a non-GAAP financial measure. See "Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures."

Conference Call

The Company will host a conference call at 11:00 a.m. Central Time on Thursday, October 29, 2026, to discuss its financial results. Attendees are encouraged to register ahead of time for the call at investors.alerus.com. A recording of the call and transcript will be available on the Company's investor relations website at investors.alerus.com following the call.

About Alerus Financial Corporation

Alerus Financial Corporation (Nasdaq: ALRS) is a commercial wealth advisory services bank and national retirement and benefit services provider with corporate offices in Grand Forks, North Dakota, and the Minneapolis-St. Paul, Minnesota metropolitan area. Through its subsidiary, Alerus Financial, National Association (the "Bank"), Alerus provides diversified and comprehensive financial solutions to business and consumer clients, including banking, wealth advisory services, and retirement and benefit plans and services. Alerus provides clients with a primary point of contact to help fully understand their unique needs and delivery channel preferences. Clients are provided with competitive products, valuable insight, and sound advice supported by digital solutions designed to meet their needs.

Alerus operates 25 banking and commercial wealth offices, with locations in Grand Forks and Fargo, North Dakota; the Minneapolis-St. Paul, Minnesota metropolitan area; Rochester, Minnesota; Southern Minnesota; Marshalltown, Iowa; Pewaukee, Wisconsin; and Tempe and Scottsdale, Arizona. The Alerus Retirement and Benefit business serves advisors, brokers, employers, and plan participants across the United States.

Non-GAAP Financial Measures

Some of the financial measures included in this press release are not measures of financial performance recognized by U.S. Generally Accepted Accounting Principles, or GAAP. These non-GAAP financial measures include the ratio of tangible common equity to tangible assets, tangible book value per common share, return on average tangible common equity, efficiency ratio, pre-provision net revenue, adjusted noninterest (loss) income, adjusted noninterest expense, adjusted pre-provision net revenue, adjusted efficiency ratio, adjusted net income, adjusted return on average total assets, adjusted return on average tangible common equity, net interest margin (on a tax-equivalent basis), adjusted earnings per common share - diluted, and adjusted net charge-offs to average loans. Management uses these non-GAAP financial measures in its analysis of its performance, and believes financial analysts and investors frequently use these measures, and other similar measures, to evaluate capital adequacy and financial performance. Reconciliations of non-GAAP disclosures used in this press release to the comparable GAAP measures are provided in the accompanying tables. Management, banking regulators, many financial analysts and other investors use these measures in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, which typically stem from the use of the purchase accounting method of accounting for mergers and acquisitions.

These non-GAAP financial measures should not be considered in isolation or as a substitute for total stockholders' equity, total assets, book value per share, return on average assets, return on average equity, or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Company calculates these non-GAAP financial measures may differ from that of other companies reporting measures with similar names.

Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, without limitation, statements concerning plans, estimates, calculations, forecasts and projections with respect to the anticipated future performance of Alerus Financial Corporation. These statements are often, but not always, identified by words such as "may", "might", "should", "could", "predict", "potential", "believe", "expect", "continue", "will", "anticipate", "seek", "estimate", "intend", "plan", "projection", "would", "annualized", "target" and "outlook", or the negative version of those words or other comparable words of a future or forward-looking nature. Examples of forward-looking statements include, among others, statements the Company makes regarding our projected growth, anticipated future financial performance, financial condition, credit quality, management's long-term performance goals, and the future plans and prospects of Alerus Financial Corporation.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent known and unknown uncertainties, risks, changes in circumstances, and other factors that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in forward-looking statements include, among others, the following: the strength of the local, state, national and international economies and financial markets (including effects of inflationary pressures and future monetary policies of the Federal Reserve and executive orders in response thereto); interest rate risk, including the effects of changes in interest rates, such as the recent increase in the benchmark federal funds rate by the Federal Reserve; effects on the U.S. economy resulting from actions taken by the federal government, including the threat or implementation of tariffs, immigration enforcement, executive orders, and changes in foreign policy; disruptions to the global supply chain, including as a result of domestic or foreign policies; our ability to successfully manage credit risk, including in the commercial real estate portfolio, and maintain an adequate level of allowance for credit losses; business and economic conditions generally and in the financial services industry, nationally and within our market areas, including the level and impact of inflation rates and possible recession; our ability to raise additional capital to implement our business plan; credit risks and risks from concentrations (including by type of borrower, geographic area, collateral, and industry) within our loan portfolio; the concentration of large loans to certain borrowers (including commercial real estate loans); the level of nonperforming assets on our balance sheet; our ability to implement organic and acquisition growth strategies; the commencement, cost, and outcome of litigation and other legal proceedings and regulatory actions against us or to which the Company may become subject, including with respect to pending actions relating to the Company's previous employee stock ownership program fiduciary services commenced by government and private parties; the impact of economic or market conditions on our fee-based services; our ability to continue to grow our retirement and benefit services business; our ability to continue to originate a sufficient volume of residential mortgages; the occurrence of fraudulent activity, breaches or failures of our or our third-party vendors' information security controls or cybersecurity-related incidents, including as a result of sophisticated attacks using artificial intelligence and similar tools or as a result of insider fraud; interruptions involving our information technology and telecommunications systems or third-party servicers; potential losses incurred in connection with mortgage loan repurchases; the composition of our executive management team and our ability to attract and retain key personnel; rapid and expensive technological changes implemented by us and other parties in the financial services industry, including third-party vendors, which may be more difficult to implement or more expensive than anticipated or which may have unforeseen consequences to us and our customers, including the development and implementation of tools incorporating artificial intelligence; emerging issues related to the development and use of artificial intelligence that could give rise to legal or regulatory action, damage our reputation, or otherwise materially harm our business or customers; increased competition in the financial services industry, including from non-banks such as credit unions, Fintech companies and digital asset service providers; our ability to successfully manage liquidity risk, including our need to access higher cost sources of funds such as fed funds purchased and short-term borrowings; the concentration of large deposits from certain clients, including those who have balances above current Federal Deposit Insurance Corporation insurance limits; the effectiveness of our risk management framework; potential impairment to the goodwill the Company recorded in connection with our past acquisitions, including the acquisitions of Metro Phoenix Bank and HMNF, Inc; the extensive regulatory framework that applies to us; the ability of the Bank to pay dividends to us and our ability to pay dividends to our stockholders; new or revised accounting standards, as may be adopted by state and federal regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission (the "SEC") or the Public Company Accounting Oversight Board; fluctuations in the values of the securities held in our securities portfolio, including as a result of changes in interest rates; governmental monetary, trade and fiscal policies; risks related to climate change and the negative impact it may have on our customers and their businesses; severe weather and natural disasters, and widespread disease or pandemics; acts of war, military conflicts, or terrorism, including the wars in Iran and Ukraine, ongoing conflicts in the Middle East, and other international military conflicts, or adverse external events and changes in foreign relations that can increase levels of political and economic unpredictability, contribute to rising energy and commodity prices, affect global supply chains, increase the volatility of financial markets, and other matters beyond our control; the availability of future equity and debt issuances and other capital raising opportunities on favorable terms; any material weaknesses in our internal control over financial reporting; our success at managing and responding to the risks involved in the foregoing items; and any other risks described in the "Risk Factors" sections of the reports filed by Alerus Financial Corporation with the SEC.

Any forward-looking statement made by us in this press release is based only on information currently available to us and speaks only as of the date on which it is made. The Company undertakes no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

Alerus Financial Corporation and Subsidiaries
Consolidated Balance Sheets
(dollars in thousands, except share and per share data)

	September 30, 2026	December 31, 2025
Assets	(Unaudited)	
Cash and cash equivalents	$ 65,756	$ 67,192
Investment securities		
Trading, at fair value	818	1,758
Available-for-sale, at fair value	549,584	514,095
Held-to-maturity, at amortized cost (with an allowance for credit losses on investments of $111 and $123, respectively)	232,988	254,448
Loans held for sale	19,829	21,934
Loans held for investment	4,184,760	4,048,022
Allowance for credit losses on loans	(51,448)	(61,915)
Net loans	4,133,312	3,986,107
Land, premises and equipment, net	39,530	43,253
Operating lease right-of-use assets	31,528	28,761
Accrued interest receivable	21,011	21,742
Bank-owned life insurance	42,147	39,307
Goodwill	85,634	85,634
Other intangible assets	27,448	33,371
Servicing rights	7,416	6,383
Deferred income taxes, net	25,063	23,080
Other assets	121,039	103,019
Total assets	$ 5,403,103	$ 5,230,084
Liabilities and Stockholders' Equity		
Deposits		
Noninterest-bearing	$ 813,493	$ 807,896
Interest-bearing	3,489,684	3,384,107
Total deposits	4,303,177	4,192,003
Short-term borrowings	318,400	308,800
Long-term debt	59,267	59,182
Operating lease liabilities	42,232	36,282
Accrued expenses and other liabilities	103,177	68,883
Total liabilities	4,826,253	4,665,150
Stockholders' equity		
Preferred stock, $1 par value, 2,000,000 shares authorized: 0 issued and outstanding	—	—
Common stock, $1 par value, 60,000,000 and 30,000,000 shares authorized: 24,744,269 and 25,406,278 issued and outstanding	24,744	25,406
Additional paid-in capital	252,754	271,609
Retained earnings	316,826	270,075
Accumulated other comprehensive loss	(17,474)	(2,156)
Total stockholders' equity	576,850	564,934
Total liabilities and stockholders' equity	$ 5,403,103	$ 5,230,084

Alerus Financial Corporation and Subsidiaries
Consolidated Statements of Income
(dollars and shares in thousands, except per share data)

	Three months ended			Nine months ended	
	September 30, 2026	June 30, 2026	September 30, 2025	September 30, 2026	September 30, 2025
Interest Income	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Loans, including fees	$ 61,455	$ 62,214	$ 63,875	$ 182,290	$ 189,222
Investment securities					
Taxable	7,525	7,258	5,091	21,888	16,108
Exempt from federal income taxes	156	155	160	468	480
Other	1,056	999	1,518	3,149	3,440
Total interest income	70,192	70,626	70,644	207,795	209,250
Interest Expense					
Deposits	19,538	18,938	24,350	57,550	70,643
Short-term borrowings	2,886	2,935	2,506	8,178	9,327
Long-term debt	1,045	1,041	652	2,720	1,955
Total interest expense	23,469	22,914	27,508	68,448	81,925
Net interest income	46,723	47,712	43,136	139,347	127,325
Provision for (recovery of) credit losses	2,199	495	—	(2,188)	863
Net interest income after provision for (recovery of) credit losses	44,524	47,217	43,136	141,535	126,462
Noninterest Income					
Retirement and benefit services	17,664	17,347	16,496	52,418	48,625
Wealth advisory services	8,001	7,705	6,560	22,942	20,827
Mortgage banking	3,328	3,195	3,474	10,057	8,651
Service charges on deposit accounts	1,221	1,106	703	3,259	2,034
Gain on sale of non-mortgage loans	—	—	(35)	—	2,080
Other	4,136	3,592	2,232	9,464	6,607
Total noninterest income	34,350	32,945	29,430	98,140	88,824
Noninterest Expense					
Compensation	26,096	26,155	24,984	76,338	72,288
Employee taxes and benefits	7,377	6,755	6,094	20,772	20,490
Occupancy and equipment expense	3,525	3,493	2,849	10,444	8,315
Business services, software and technology expense	5,457	5,440	6,285	16,736	17,905
Intangible amortization expense	1,974	1,974	2,710	5,923	8,129
Professional fees and assessments	3,796	3,781	2,676	11,377	8,010
Marketing and business development	1,227	869	1,069	2,957	2,821
Supplies and postage	573	540	569	1,719	1,690
Travel	464	357	385	1,181	1,019
Mortgage and lending expenses	707	614	1,025	2,030	2,501
Other	2,672	2,905	1,895	7,664	6,176
Total noninterest expense	53,868	52,883	50,541	157,141	149,344
Income before income tax expense	25,006	27,279	22,025	82,534	65,942
Income tax expense	5,806	6,414	5,101	19,499	15,451
Net income	$ 19,200	$ 20,865	$ 16,924	$ 63,035	$ 50,491
Per Common Share Data					
Earnings per common share	$ 0.77	$ 0.82	$ 0.66	$ 2.49	$ 1.97
Diluted earnings per common share	$ 0.76	$ 0.81	$ 0.65	$ 2.46	$ 1.95
Dividends declared per common share	$ 0.22	$ 0.22	$ 0.21	$ 0.65	$ 0.62
Average common shares outstanding	24,851	25,081	25,395	25,102	25,374
Diluted average common shares outstanding	25,161	25,395	25,713	25,410	25,693

Alerus Financial Corporation and Subsidiaries
Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures (unaudited)
(dollars and shares in thousands, except per share data)

	September 30, 2026	June 30, 2026	December 31, 2025	September 30, 2025
Tangible Common Equity to Tangible Assets				
Total common stockholders' equity	$ 576,850	$ 583,143	$ 564,934	$ 550,688
Less: Goodwill	85,634	85,634	85,634	85,634
Less: Other intangible assets	27,448	29,422	33,371	35,753
Tangible common equity (a)	463,768	468,087	445,929	429,301
Total assets	5,403,103	5,288,718	5,230,084	5,330,573
Less: Goodwill	85,634	85,634	85,634	85,634
Less: Other intangible assets	27,448	29,422	33,371	35,753
Tangible assets (b)	5,290,021	5,173,662	5,111,079	5,209,186
Tangible common equity to tangible assets (a)/(b)	8.77%	9.05%	8.72%	8.24%
Tangible Book Value Per Common Share				
Tangible common equity (a)	463,768	468,087	445,929	429,301
Total common shares issued and outstanding (c)	24,744	24,986	25,406	25,397
Tangible book value per common share (a)/(c)	$ 18.74	$ 18.73	$ 17.55	$ 16.90

	Three months ended			Nine months ended	
	September 30, 2026	June 30, 2026	September 30, 2025	September 30, 2026	September 30, 2025
Return on Average Tangible Common Equity					
Net income	$ 19,200	$ 20,865	$ 16,924	$ 63,035	$ 50,491
Add: Intangible amortization expense (net of tax) (1)	1,559	1,559	2,141	4,679	6,421
Net income, excluding intangible amortization (d)	20,759	22,424	19,065	67,714	56,912
Average total equity	582,770	574,862	524,459	574,789	512,533
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax) (1)	22,447	24,003	29,540	24,026	31,549
Average tangible common equity (e)	474,689	465,225	409,285	465,129	395,350
Return on average tangible common equity (d)/(e)	17.35%	19.33%	18.48%	19.46%	19.25%
Efficiency Ratio					
Noninterest expense	$ 53,868	$ 52,883	$ 50,541	$ 157,141	$ 149,344
Less: Intangible amortization expense	1,974	1,974	2,710	5,923	8,129
Noninterest expense excluding intangible amortization (f)	51,894	50,909	47,831	151,218	141,215
Net interest income (v)	46,723	47,712	43,136	139,347	127,325
Noninterest income	34,350	32,945	29,430	98,140	88,824
Tax equivalent adjustment for loans and securities	771	755	638	2,145	1,748
Total tax-equivalent revenue (g)	81,844	81,412	73,204	239,632	217,897
Efficiency ratio (f)/(g)	63.41%	62.53%	65.34%	63.10%	64.81%
Pre-Provision Net Revenue					
Net interest income (v)	$ 46,723	$ 47,712	$ 43,136	$ 139,347	$ 127,325
Add: Noninterest income	34,350	32,945	29,430	98,140	88,824
Less: Noninterest expense	53,868	52,883	50,541	157,141	149,344
Pre-provision net revenue	$ 27,205	$ 27,774	$ 22,025	$ 80,346	$ 66,805
Adjusted Noninterest Income					
Noninterest income	$ 34,350	$ 32,945	$ 29,430	$ 98,140	$ 88,824
Less: Adjusted noninterest income items					
Net gain on sale of loans	—	—	(35)	—	2,080
Net gain (loss) on sale/disposal of premises and equipment	1,554	653	—	2,186	(84)
Total adjusted noninterest income (loss) items (h)	1,554	653	(35)	2,186	1,996
Adjusted noninterest income (i)	$ 32,796	$ 32,292	$ 29,465	$ 95,954	$ 86,828
Adjusted Noninterest Income as a Percentage of Revenue					
Adjusted noninterest income (i)	$ 32,796	$ 32,292	$ 29,465	$ 95,954	$ 86,828
Net interest income (v)	46,723	47,712	43,136	139,347	127,325
Adjusted revenue (w)	$ 79,519	$ 80,004	$ 72,601	$ 235,301	$ 214,153
Adjusted noninterest income as a percentage of revenue (i)/(w)	41.24%	40.36%	40.58%	40.78%	40.54%
Adjusted Noninterest Expense					
Noninterest expense	$ 53,868	$ 52,883	$ 50,541	$ 157,141	$ 149,344
Less: Adjusted noninterest expense items					
HMNF merger- and acquisition-related expenses	15	6	(43)	(13)	255
Severance and signing bonus expense	144	216	104	526	1,108
Total adjusted noninterest expense items (j)	159	222	61	513	1,363
Adjusted noninterest expense (k)	$ 53,709	$ 52,661	$ 50,480	$ 156,628	$ 147,981

(1) Items calculated after-tax utilizing a marginal income tax rate of 21.0%.

Alerus Financial Corporation and Subsidiaries
Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures (unaudited)
(dollars and shares in thousands, except per share data)

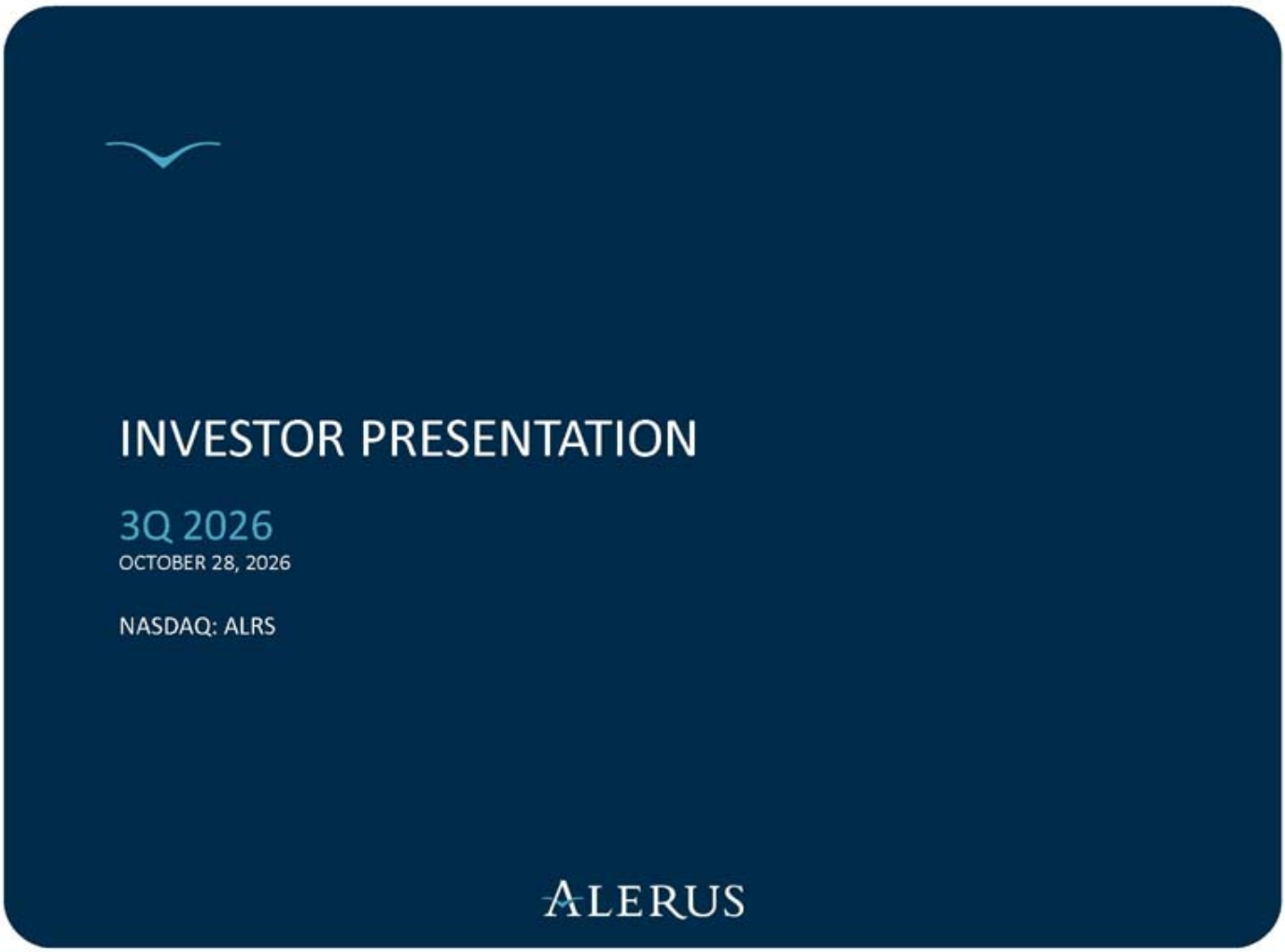
	Three months ended			Nine months ended	
	September 30, 2026	June 30, 2026	September 30, 2025	September 30, 2026	September 30, 2025
Adjusted Pre-Provision Net Revenue					
Net interest income (v)	$ 46,723	$ 47,712	$ 43,136	$ 139,347	$ 127,325
Add: Adjusted noninterest income (i)	32,796	32,292	29,465	95,954	86,828
Less: Adjusted noninterest expense (k)	53,709	52,661	50,480	156,628	147,981
Adjusted pre-provision net revenue	$ 25,810	$ 27,343	$ 22,121	$ 78,673	$ 66,172
Adjusted Efficiency Ratio					
Adjusted noninterest expense (k)	$ 53,709	$ 52,661	$ 50,480	$ 156,628	$ 147,981
Less: Intangible amortization expense	1,974	1,974	2,710	5,923	8,129
Adjusted noninterest expense for efficiency ratio (l)	51,735	50,687	47,770	150,705	139,852
Tax-equivalent revenue					
Net interest income (v)	46,723	47,712	43,136	139,347	127,325
Add: Adjusted noninterest income (i)	32,796	32,292	29,465	95,954	86,828
Add: Tax equivalent adjustment for loans and securities (1)	771	755	638	2,145	1,748
Total tax-equivalent revenue (m)	80,290	80,759	73,239	237,446	215,901
Adjusted efficiency ratio (l)/(m)	64.44%	62.76%	65.22%	63.47%	64.78%
Adjusted Net Income					
Net income	$ 19,200	$ 20,865	$ 16,924	$ 63,035	$ 50,491
Less: Adjusted noninterest (loss) income items (net of tax) (1) (h)	1,228	516	(28)	1,727	1,577
Add: Adjusted noninterest expense items (net of tax) (1) (j)	126	175	48	405	1,077
Adjusted net income (n)	$ 18,098	$ 20,524	$ 17,000	$ 61,713	$ 49,991
Adjusted Return on Average Total Assets					
Average total assets (o)	$ 5,255,954	$ 5,226,319	$ 5,273,306	$ 5,233,732	$ 5,282,798
Adjusted return on average total assets (n)/(o)	1.37%	1.58%	1.28%	1.58%	1.27%
Adjusted Return on Average Tangible Common Equity					
Adjusted net income (n)	$ 18,098	$ 20,524	$ 17,000	$ 61,713	$ 49,991
Add: Intangible amortization expense (net of tax) (1)	1,559	1,559	2,141	4,679	6,421
Adjusted net income, excluding intangible amortization (p)	19,657	22,083	19,141	66,392	56,412
Average total equity	582,770	574,862	524,459	574,789	512,533
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax)	22,447	24,003	29,540	24,026	31,549
Average tangible common equity (q)	474,689	465,225	409,285	465,129	395,350
Adjusted return on average tangible common equity (p)/(q)	16.43%	19.04%	18.55%	19.08%	19.08%
Adjusted Earnings Per Common Share - Diluted					
Adjusted net income (n)	$ 18,098	$ 20,524	$ 17,000	$ 61,713	$ 49,991
Less: Dividends and undistributed earnings allocated to participating securities	171	192	148	571	444
Adjusted net income available to common stockholders (r)	17,927	20,332	16,852	61,142	49,547
Weighted-average common shares outstanding for diluted earnings per share (s)	25,161	25,395	25,713	25,410	25,693
Adjusted earnings per common share - diluted (r)/(s)	$ 0.71	$ 0.80	$ 0.66	$ 2.41	$ 1.93
Net Charge-Offs (Recoveries) to Average Loans					
Net charge-offs (recoveries) (t)	$ (1,018)	$ 2,575	$ (1,715)	$ 8,584	$ 2,459
Average total loans (u)	$ 4,026,351	$ 4,032,142	$ 4,036,936	$ 4,029,390	$ 4,046,347
Net charge-offs (recoveries) to average loans (t)/(u)	(0.10)%	0.26%	(0.17)%	0.28%	0.08%
Net Interest Margin (on a Tax-Equivalent Basis)					
Net interest income (v)	$ 46,723	$ 47,712	$ 43,136	$ 139,347	$ 127,325
Add: Tax equivalent adjustment for loans and securities	771	755	638	2,145	1,748
Net interest income (on a tax-equivalent basis) (1) (y)	$ 47,494	$ 48,467	$ 43,774	$ 141,492	$ 129,073
Average interest earning assets (x)	$ 4,912,782	$ 4,896,740	$ 4,965,849	4,903,681	4,968,236
Net interest margin (on a tax-equivalent basis) (1) (y)/(x)	3.84%	3.97%	3.50%	3.86%	3.47%

(1) Items calculated after-tax utilizing a marginal income tax rate of 21.0%.

Alerus Financial Corporation and Subsidiaries
Analysis of Average Balances, Yields, and Rates (unaudited)
(dollars in thousands)

	Three months ended						Nine months ended			
	September 30, 2026		June 30, 2026		September 30, 2025		September 30, 2026		September 30, 2025	
	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate
Interest Earning Assets										
Interest-bearing deposits with banks	$ 54,390	3.74%	$ 45,777	4.11%	$ 89,568	4.86%	$ 53,591	4.04%	$ 53,187	4.98%
Investment securities (1)	783,165	3.91	773,692	3.86	796,759	2.64	776,289	3.87	826,409	2.70
Loans held for sale	23,245	5.39	18,885	4.50	20,188	4.93	19,277	4.91	17,979	4.80
Loans										
Commercial and industrial	778,604	7.00	779,471	7.07	650,787	7.51	760,827	7.06	654,061	7.44
CRE − Owner occupied	649,436	5.98	502,476	6.19	435,469	7.73	528,217	6.09	419,608	6.77
CRE − Construction, land and development	89,571	7.48	103,618	13.08	363,466	5.77	134,534	7.72	348,093	5.85
CRE − Multifamily	341,997	5.97	394,683	6.05	340,709	6.46	376,509	5.94	350,658	6.50
CRE − Non-owner occupied (2)	858,263	5.95	922,958	6.08	887,935	6.26	898,414	6.00	934,143	6.48
Agricultural − Land	54,978	9.58	53,823	5.78	66,676	5.53	56,178	7.11	66,647	5.71
Agricultural − Production	52,005	6.99	53,351	6.95	64,685	6.80	54,704	6.97	64,357	7.13
RRE − First lien	818,187	5.01	838,819	4.93	898,011	4.83	840,523	4.96	898,910	4.84
RRE − Construction	33,030	7.31	34,981	6.63	33,834	6.61	33,639	6.74	36,798	7.57
RRE − HELOC	275,470	6.03	271,254	6.02	213,232	6.82	269,487	6.03	190,272	6.96
RRE − Junior lien	31,353	6.85	32,676	6.53	40,997	6.40	33,427	6.59	42,498	6.34
Other consumer	43,457	6.53	44,032	6.51	41,135	6.94	42,931	6.45	40,302	6.99
Total loans (1)	4,026,351	6.10	4,032,142	6.24	4,036,936	6.31	4,029,390	6.09	4,046,347	6.28
Federal Reserve/FHLB stock	25,631	8.41	26,244	8.10	22,398	7.46	25,134	8.13	24,314	8.01
Total interest earning assets	4,912,782	5.73	4,896,740	5.85	4,965,849	5.70	4,903,681	5.72	4,968,236	5.68
Noninterest earning assets	343,172		329,579		307,457		330,051		314,562	
Total assets	$ 5,255,954		$ 5,226,319		$ 5,273,306		$ 5,233,732		$ 5,282,798	
Interest-Bearing Liabilities										
Interest-bearing demand deposits	$ 1,402,505	1.70%	$ 1,378,394	1.68%	$ 1,227,029	1.80%	$ 1,382,852	1.67%	$ 1,240,589	1.80%
Money market and savings deposits	1,454,053	2.38	1,441,099	2.34	1,587,694	2.84	1,466,135	2.36	1,580,085	2.83
Time deposits	573,526	3.32	571,276	3.34	772,345	3.81	571,305	3.36	716,421	3.81
Fed funds purchased	24,167	4.05	74,104	3.85	16,636	4.94	44,591	3.93	71,717	4.67
FHLB short-term advances	262,228	3.99	226,703	3.93	200,000	4.56	231,337	3.97	200,000	4.56
Long-term debt	59,253	6.99	59,225	7.04	59,137	4.37	59,225	6.14	59,111	4.42
Total interest-bearing liabilities	3,775,732	2.47	3,750,801	2.45	3,862,841	2.83	3,755,445	2.44	3,867,923	2.83
Noninterest-Bearing Liabilities and Stockholders' Equity										
Noninterest-bearing deposits	776,897		790,088		800,028		788,442		819,266	
Other noninterest-bearing liabilities	120,555		110,568		85,978		115,056		83,076	
Stockholders' equity	582,770		574,862		524,459		574,789		512,533	
Total liabilities and stockholders' equity	$ 5,255,954		$ 5,226,319		$ 5,273,306		$ 5,233,732		$ 5,282,798	
Net interest rate spread		3.26%		3.40%		2.87%		3.28%		2.85%
Net interest margin (on a tax-equivalent basis) (1)		3.84%		3.97%		3.50%		3.86%		3.47%

(1) Taxable-equivalent adjustment was calculated utilizing a marginal income tax rate of 21.0%.


INVESTOR PRESENTATION
3Q 2026
OCTOBER 28, 2026
NASDAQ: ALRS
ALERUS

DISCLAIMERS

Forward-Looking Statements

This presentation contains "forward-looking statements" within the meanings of the Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The company intends such forward-looking statements to be covered by the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, without limitation, statements concerning plans, estimates, calculations, forecasts and projections with respect to the anticipated future performance of Alerus Financial Corporation. These statements are often, but not always, identified by words such as "may", "might", "should", "could", "predict", "potential", "believe", "expect", "continue", "will", "anticipate", "seek", "estimate", "intend", "plan", "projection", "would", "annualized", "target" and "outlook", or the negative version of those words or other comparable words of a future or forward-looking nature. Examples of forward-looking statements include, among others, statements we make regarding our projected growth, anticipated future financial performance, financial condition, credit quality, management's long-term performance goals and the future plans and prospects of Alerus Financial Corporation.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent known and unknown uncertainties, risks, changes in circumstances and other factors that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in forward-looking statements include, among others, the following: the strength of the local, state, national and international economies and financial markets (including effects of inflationary pressures and future monetary policies of the Federal Reserve and executive orders in response thereto); interest rate risk, including the effects of changes in interest rates, such as the recent increase in the benchmark federal funds rate by the Federal Reserve; effects on the U.S. economy resulting from actions taken by the federal government, including the threat or implementation of tariffs, immigration enforcement, executive orders, and changes in foreign policy; disruptions to the global supply chain, including as a result of domestic or foreign policies; our ability to successfully manage credit risk, including in the commercial real estate ("CRE") portfolio, and maintain an adequate level of allowance for credit losses; business and economic conditions generally and in the financial services industry, nationally and within our market areas, including the level and impact of inflation rates and possible recession; our ability to raise additional capital to implement our business plan; credit risks and risks from concentrations (including by type of borrower, geographic area, collateral, and industry) within our loan portfolio; the concentration of large loans to certain borrowers (including CRE loans); the level of nonperforming assets on our balance sheet; our ability to implement organic and acquisition growth strategies; the commencement, cost, and outcome of litigation and other legal proceedings and regulatory actions against us or to which the Company may become subject, including with respect to pending actions relating to the Company's previous employee stock ownership program fiduciary services commenced by government and private parties; the impact of economic or market conditions on our fee-based services; our ability to continue to grow our retirement and benefit services business; our ability to continue to originate a sufficient volume of residential mortgages; the occurrence of fraudulent activity, breaches or failures of our or our third-party vendors' information security controls or cybersecurity-related incidents, including as a result of sophisticated attacks using artificial intelligence and similar tools or as a result of insider fraud; interruptions involving our information technology and telecommunications systems or third-party servicers; potential losses incurred in connection with mortgage loan repurchases; the composition of our executive management team and our ability to attract and retain key personnel; rapid and expensive technological changes implemented by us and other parties in the financial services industry, including third-party vendors, which may be more difficult to implement or more expensive than anticipated or which may have unforeseen consequences to us and our customers, including the development and implementation of tools incorporating artificial intelligence; emerging issues related to the development and use of artificial intelligence that could give rise to legal or regulatory action, damage our reputation, or otherwise materially harm our business or customers; increased competition in the financial services industry, including from non-banks such as credit unions, Fintech companies and digital asset service providers; our ability to successfully manage liquidity risk, including our need to access higher cost sources of funds such as fed funds purchased and short-term borrowings; the concentration of large deposits from certain clients, including those who have balances above current Federal Deposit Insurance Corporation ("FDIC") insurance limits; the effectiveness of our risk management framework; potential impairment to the goodwill the Company recorded in connection with our past acquisitions, including the acquisitions of Metro Phoenix Bank and HMN Financial, Inc. ("HMNF"); the extensive regulatory framework that applies to us; the ability of Alerus Financial, National Association (the "Bank") to pay dividends to us and our ability to pay dividends to our stockholders; new or revised accounting standards, as may be adopted by state and federal regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission (the "SEC") or the Public Company Accounting Oversight Board; fluctuations in the values of the securities held in our securities portfolio, including as a result of changes in interest rates; governmental monetary, trade and fiscal policies; risks related to climate change and the negative impact it may have on our customers and their businesses; severe weather and natural disasters, and widespread disease or pandemics; acts of war, military conflicts, or terrorism, including the wars in Iran and Ukraine, ongoing conflicts in the Middle East, and international military conflicts, or adverse external events and changes in foreign relations that can increase levels of political and economic unpredictability, contribute to rising energy and commodity prices, affect global supply chains, increase the volatility of financial markets, and other matters beyond our control; the availability of future equity and debt issuances and other capital raising opportunities on favorable terms; any material weaknesses in our internal control over financial reporting; our success at managing and responding to the risks involved in the foregoing items; and any other risks described in the "Risk Factors" sections of the reports filed by Alerus Financial Corporation with the SEC.

Any forward-looking statement made by us in this presentation is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

Non-GAAP Financial Measures

This presentation includes certain ratios and amounts that do not conform to U.S. Generally Accepted Accounting Principles, or GAAP. Management uses certain non-GAAP financial measures to evaluate financial performance and business trends from period to period and believes that disclosure of these non-GAAP financial measures will help investors, rating agencies and analysts evaluate the financial performance and condition of Alerus Financial Corporation. This presentation includes a reconciliation of each non-GAAP financial measure to the most comparable GAAP equivalent.

Miscellaneous

Except as otherwise indicated, this presentation speaks as of the date hereof. The delivery of this presentation shall not, under any circumstances, create any implication that there has been no change in the affairs of Alerus Financial Corporation after the date hereof. Certain of the information contained herein may be derived from information provided by industry sources. We believe that such information is accurate and that the sources from which it has been obtained are reliable. We cannot guarantee the accuracy of such information, however, and we have not independently verified such information.

COMPANY PROFILE

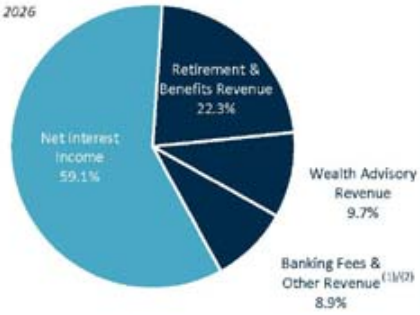
Alerus is a Leading Commercial Wealth Bank and a National Retirement Plan Provider

Diversified Revenue[1]

Last Twelve Months Ended September 30, 2026

Net Interest Income:
$184.5 million
59.1% of revenue

Adjusted Noninterest Income[1]:
$127.8 million
40.9% of revenue



Retirement and Benefit Services

Retirement Services
- Plan administration
- Trust and custodial offerings
- Record keeping

Benefit Services
- Health savings accounts
- Flexible spending accounts
- COBRA

AUA / AUM[3]:
$ in billions



Banking Services

Business Services
- Commercial and small business offerings
- Treasury management services
- CRE and SBA Lending

Consumer Services
- Private banking
- Savings, money markets, CDs
- Mortgage services

Assets:
$ in billions



Wealth Advisory Services

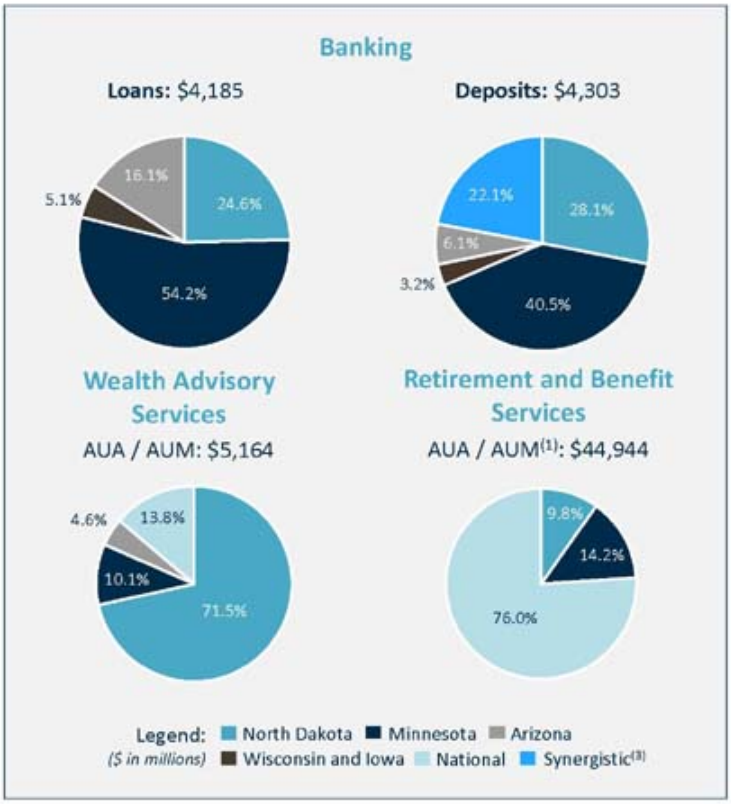
- **Financial Planning:** Retirement | Tax | Estate planning
- **Investment Management:** Managed investments | Brokerage
- **Trust and Fiduciary:** Estate administration | Corporate trusteeship

AUA / AUM:
$ in billions



1. Excludes net losses on investment securities, net gains on sale of loans, and net losses on sale/disposal of fixed assets. See "Non-GAAP Disclosure Reconciliation."
2. Banking fees and other revenue consists of service charges on deposit accounts, mortgage income, interchange income and other noninterest income.
3. Data is approximate based on the data available at the time of release.

COMPANY FOOTPRINT AND SCALE



Market Distribution and Client Base[1]

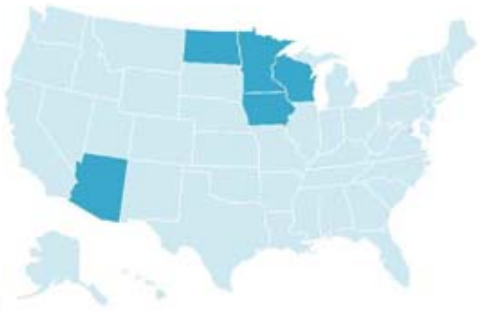
- **55,200** Consumer clients[2]
- **17,900** Commercial clients[2]
- **11,600** Wealth clients
- **5,500** Employer-sponsored retirement plans
- **330,500** Employer-sponsored retirement participant accounts
- **132,800** Health and welfare benefit participant accounts

25 Full-Service Banking Offices

- **Grand Forks, ND:** 4 offices
- **Fargo, ND:** 2 offices
- **Minneapolis / St. Paul (MSA), MN:** 6 offices
- **Rochester, MN:** 3 offices
- **Southern MN, WI and IA:** 8 offices
- **Phoenix (MSA), AZ:** 2 offices

Retirement and Benefit Services

- Retirement plan service clients in all **50 states**



1. Client base data is approximate based on the data available at the time of release and rounded to the nearest hundred.
2. Includes applicable clients from our Banking, Wealth Advisory, and Retirement and Benefit segments.
3. Synergistic deposits are sourced from the Retirement and Benefit Services and Wealth Advisory Services segments.
Data as of 9/30/2026.

STRATEGIC GROWTH

To supplement our organic growth, we have executed 26 acquisitions throughout the history of our company including: 16 in Banking and 10 in Retirement and Benefit Services.



Deposit Balances[1] (% by Year Client Account Opened)



Retirement and Benefit Services Acquisition Highlights

- **2003:** Acquired Pension Solutions, Inc.
  - Transformed Alerus into a national competitor, increasing scale and growth potential
- **2016:** Acquired Alliance Benefit Group North Central States, Inc.
  - Expanded service offerings with complementary health and welfare services and valuable HSA deposits
- **2020:** Acquired Retirement Planning Services, Inc.
  - Expanded into the Colorado market

1. Data as of 9/30/2026.

COMPANY PERFORMANCE

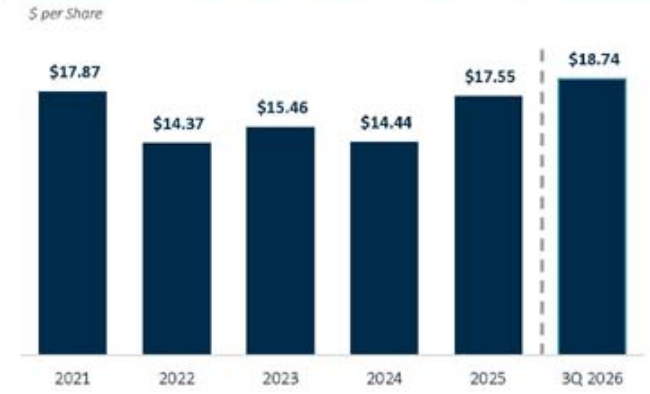
Return on Average Assets



Return on Average Tangible Common Equity(3)



Tangible Book Value Per Common Share(3)



Dividends Declared Per Common Share



1. Excludes net losses on investment securities (after-tax) of $19.5 million in 2023 and of $54.0 million in 2025. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
2. Source S&P Capital IQ.
3. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

STRATEGIC INITIATIVES

Our Purpose is to Help Our Clients Achieve Theirs.

Organic Growth

- **New client** acquisition, retention, and **deepening** existing relationships
- **Diversified business model** brings value to clients through advice and specialty solutions
- Leveraging **growth synergies** unavailable to traditional banking organizations

Employer of Choice

- Recruiting and retaining **top talent** with deep industry expertise
- Fostering a purpose-driven culture that **attracts high performers**
- **Accelerating growth** in existing and new mid-market C&I banking markets and specialty niches **with talent and team lift-outs**

Strategic Acquisitions

- Proven **acquiror of choice:** complementary business models, culture, and growth opportunities
- Targeting **retirement and benefit** service providers, **wealth management** firms, and **banks**

Productivity and Efficiency

- **Secure, reliable** technology meeting evolving client expectations
- Integrating our full offerings through **fast-follower** technology strategy
- Streamlining operations and **automating workflows** to drive **scalable growth**



Our Purpose Powers Our Culture. Our Core Values Put It into Action.

Passion for Excellence: Act with accountability and sense of urgency to best serve clients and achieve exceptional results

Success is Never Final: Embrace opportunities to adapt and grow with our industry and our clients

Do the Right Thing: Lead with integrity and provide valued advice and guidance

One Alerus: Work together to provide purpose-driven products and services for our clients

OFFICERS AND DIRECTORS

Executive Management



Katie O'Neill Lorenson
Director, President and
Chief Executive Officer
9 years with Alerus



Al Villalon
Executive Vice President and
Chief Financial Officer
4 years with Alerus



Karin Taylor
Executive Vice President and
Chief Operating Officer
8 years with Alerus



Jim Collins
Executive Vice President and
Chief Banking and Revenue Officer
4 years with Alerus



Forrest Wilson
Executive Vice President and
Chief Retirement Services Officer
2 years with Alerus



Missy Keney
Executive Vice President and
Chief Engagement Officer
21 years with Alerus

Board of Directors



Dan Coughlin
Since 2016
Chairman, Alerus Financial Corp.
Former MD & Co-Head – Fin'l Services Inv. Banking, Raymond James; Former Chairman & CEO, Howe Barnes Hoefer & Arnett



Randy Newman
Since 1988
Former President and CEO, Alerus



Galen Vetter
Since 2013
Former Global CFO, Franklin Templeton Investments; Former Partner-in-Charge, Upper Midwest Region, RSM



Janet Estep
Since 2021
Former President and CEO, Nacha;
Former EVP, US Bank Transaction Division;
Former VP, Pace Analytical Services



Mary Zimmer
Since 2021
Former Director of Diverse Client Segments and Former Northern Regional President, Wells Fargo Advisors;
Former Head of Intl. Wealth USA, Royal Bank of Canada U.S. Wealth Mgmt.



John Uribe
Since 2023
Chief Financial Officer
Blue Cross and Blue Shield of Minnesota



Nikki Sorum
Since 2023
Former Head of Sales and Distribution, Thrivent;
Former SVP, Private Client Group,
RBC Wealth Management
Former Partner, McKinsey & Company



Jeffrey Bolton
Since 2024
Former Chief Administrative Officer and Chief Financial Officer, Mayo Clinic


ALERUS
Third Quarter Highlights
Office in Minnetonka, Minnesota

3Q 2026 HIGHLIGHTS

Success is Never Final

Diversified Returns

- Net interest income was $46.7 million, and net interest margin (on a tax-equivalent basis)[1] was 3.84% in the third quarter of 2026.
- Noninterest income was $34.4 million in the third quarter of 2026, an increase of 4.3% from the second quarter of 2026.
- Noninterest income represented 42.4% of total revenue in the third quarter of 2026, an increase of 152 basis points from the second quarter of 2026.

Robust Balance Sheet Growth

- Total loans were $4.2 billion as of September 30, 2026, an increase of $150.5 million, or 3.7%, from June 30, 2026.
- Total deposits were $4.3 billion as of September 30, 2026, an increase of $111.2 million, or 2.7% from June 30, 2026.

Favorable Credit Quality and Robust Capital

- Net recoveries to average loans[1] of 0.10% during the third quarter.
- Tangible common equity to tangible assets[1] was 8.77% at September 30, 2026.

Value Creation

- Repurchased $8.2 million of the Company's outstanding common stock, reducing common shares outstanding by 250,000 shares at quarter-end.
- Dividends of $0.22 per share, or $5.4 million of stockholders' equity, in the third quarter of 2026.
- In the first nine months of 2026, the Company has returned $37.2 million to shareholders in the form of dividends and share repurchases.

ROAA:	ROTCE[1]:
1.45%	17.35%
1.37% Adjusted[1]	*16.43% Adjusted[1]*

Loans:	Deposits:
$4.2 billion	$4.3 billion
+$0.2 billion vs. 2Q 2026	*+$0.1 billion vs. 2Q 2026*

CET1[2]:	ACL to Total Loans:
10.5%	1.23%
Well above bank regulatory requirements	*+3 bps vs. 2Q 2026*

Diluted EPS:	TBV Per Share[1]:
$0.76	$18.74
$0.71 Adjusted[1]	*+$0.01 vs. 2Q 2026*

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
2. Capital ratios for the current quarter are to be considered preliminary until the Call Report for Alerus Financial, N.A. is filed.

KEY RETURN METRICS

Adjusted Return on Average Assets[1]



	3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026
Reported:	1.27%	(2.50)%	1.79%	1.60%	1.45%

Adjusted Return on Average Equity[1]



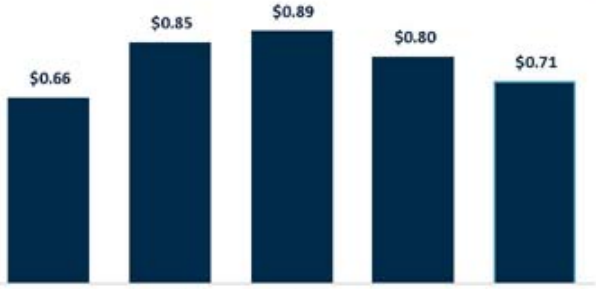
	3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026
Reported:	12.80%	(23.75)%	16.44%	14.56%	13.07%

Adjusted Return on Average TCE[1]



	3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026
Reported[1]:	18.48%	(28.15)%	21.85%	19.33%	17.35%

Adjusted Diluted EPS[1]



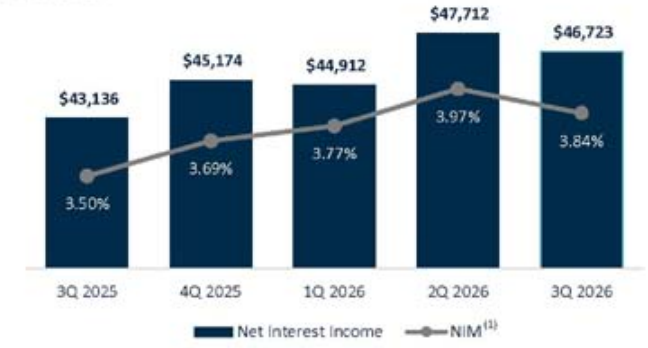
	3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026
Reported:	$0.65	$(1.27)	$0.89	$0.81	$0.76

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

KEY INCOME STATEMENT ITEMS

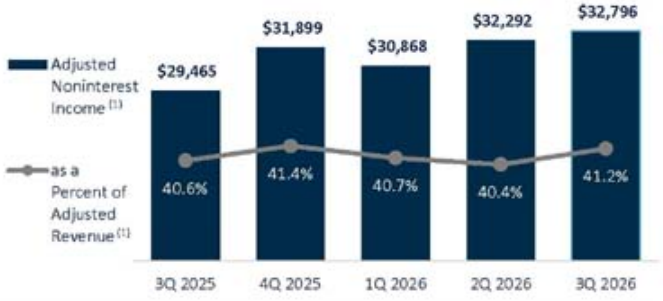
Net Interest Income & Net Interest Margin[1]/[2]

$ in thousands



Adjusted Noninterest Income[1] & as a % of Adjusted Revenue[1]

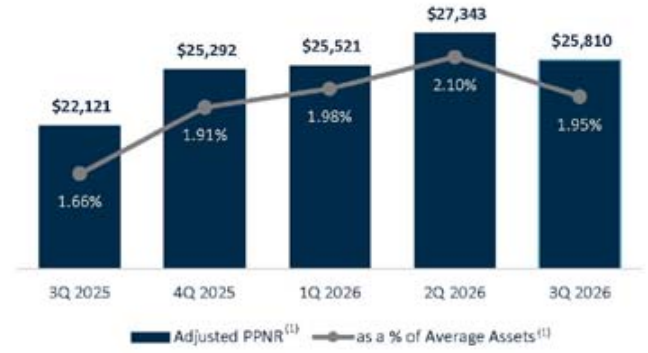
$ in thousands



Reported Noninterest Income:	$29,430	$(36,949)	$30,847	$32,945	$34,350

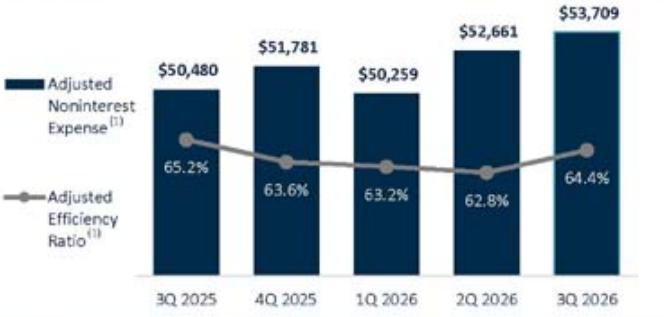
Adjusted PPNR[1] & as a % of Total Average Assets[1]

$ in thousands



Adjusted Noninterest Expense[1] & Adjusted Efficiency Ratio[1]

$ in thousands



Reported Noninterest Expense:	$50,541	$51,881	$50,392	$52,883	$53,868
Reported Efficiency Ratio[1]:	65.3%	557.5%	63.4%	62.5%	63.4%

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
2. Tax-equivalent net interest margin.

KEY BALANCE SHEET ITEMS

Loans & Quarterly Average Yield

$ in thousands



Investment Securities & Quarterly Average Yield

$ in thousands



Deposits & Quarterly Average Cost

$ in thousands



Loan to deposit ratio:	93.0%	96.6%	92.8%	96.2%	97.2%

Synergistic Deposits [1]

$ in thousands



1. Synergistic deposits are sourced from the Retirement and Benefit Services and Wealth Advisory Services segments.


ALERUS
Third Quarter Details
Office in Fargo, North Dakota

3Q 2026 RESULTS

Income Statement

($ in thousands, except per share data)	Quarterly		
	3Q 2025	2Q 2026	3Q 2026
Income Statement			
Net Interest Income	$ 43,136	$ 47,712	$ 46,723
Provision for (Recovery of) Credit Losses	—	495	2,199
Net Interest Income After Provision for Credit Losses	43,136	47,217	44,524
Noninterest Income	29,430	32,945	34,350
Noninterest Expense	50,541	52,883	53,868
Income Before Income Tax Expense	22,025	27,279	25,006
Income Tax Expense	5,101	6,414	5,806
Net Income	$ 16,924	$ 20,865	$ 19,200
Adjusted Net Income [1]	*17,000*	*20,524*	*18,098*
Pre-Provision Net Revenue[1]	$ 22,025	$ 27,774	$ 27,205
Adjusted Pre-Provision Net Revenue [1]	*22,121*	*27,343*	*25,810*
Per Common Share Data			
Earnings Per Common Share - Diluted	$ 0.65	$ 0.81	$ 0.76
Adjusted Earnings Per Common Share - Diluted [1]	*0.66*	*0.80*	*0.71*
Diluted Average Common Shares Outstanding	25,713	25,395	25,161

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

3Q 2026 RESULTS

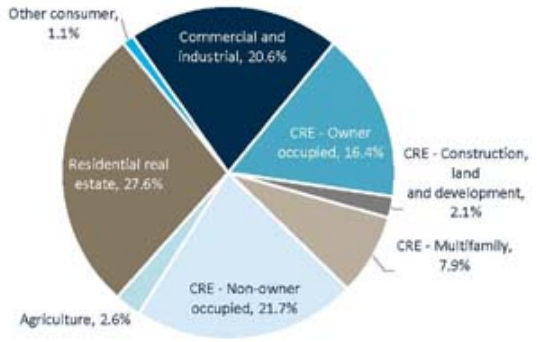
Balance Sheet, Capital, Credit Quality & Other

($ in thousands)	Quarterly 3Q 2025	2Q 2026	3Q 2026
Balance Sheet			
Total Assets	$ 5,330,573	$ 5,288,718	$ 5,403,103
Total Loans	4,102,076	4,034,244	4,184,760
Total Deposits	4,412,653	4,191,897	4,303,177
Tangible Common Equity[1]	429,301	468,087	463,768
Capital Ratios			
Common Equity Tier 1 Capital Ratio (%)[2]	10.84 %	10.81 %	10.52 %
Tang. Cmn. Equity/Tang. Assets (%)[1]	8.24 %	9.05 %	8.77 %
Loans/Deposits (%)	92.96 %	96.24 %	97.25 %
Credit Quality Ratios			
NPLs/Loans (%)	1.45 %	0.19 %	0.17 %
NPAs/Assets (%)	1.13 %	0.32 %	0.30 %
Criticized Loans/Loans (%)	4.66 %	2.06 %	1.96 %
Allowance/NPLs (%)	104.16 %	641.31 %	742.40 %
Allowance/Loans (%)	1.51 %	1.20 %	1.23 %
NCOs/Average Loans (%)[1]	(0.17) %	0.26 %	(0.10) %
Other Data			
Retirement and Benefit Services AUA/AUM[3]	$ 44,005,277	$ 45,163,767	$ 44,944,011
Wealth Advisory Services AUA/AUM	4,812,250	5,195,511	5,163,688
Mortgage Originations	142,768	113,450	126,728

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
2. Capital ratios for the current quarter are to be considered preliminary until the Call Report for Alerus Financial, N.A. is filed.
3. Data is approximate based on the data available at the time of release.

EARNING ASSETS

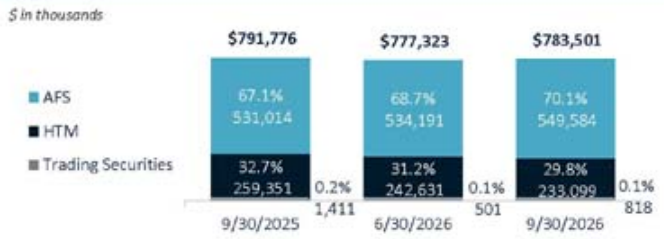
September 30, 2026 Loan Portfolio[1]



3Q 2026 Loan Portfolio[1] Changes



Investment Portfolio



Average Period Yield	2.64%	3.86%	3.91%
% of Earning Assets:	15.9%	15.7%	15.5%
AOCI:	$(54,338)	$(4,979)	$(17,474)

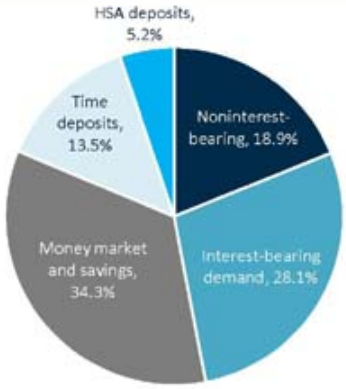
Quarterly Highlights

- Total loans increased $150.5 million, or 3.7%, from June 30, 2026.
- The quarter-over-quarter increase was driven by a $160.9 million increase in commercial loans, partially offset by a $10.4 million decrease in consumer loans.
- Total investor commercial real estate and residential real estate construction loans to total Bank risk-based capital[3] was 253% as of September 30, 2026.
- The investment portfolio increased $6.2 million, or 0.8%, from June 30, 2026, as paydowns and maturities were replaced with the purchase of new investments.

1. Additional loan portfolio breakdown available in the Appendix.
2. Purchase accounting accretion ("PAA") from acquired loans.
3. Bank total risk-based capital was $537 million as of September 30, 2026. Capital ratios for the current quarter are to be considered preliminary until the Call Report for Alerus Financial, N.A. is filed.

DEPOSIT CHARACTERISTICS

September 30, 2026 Deposit Portfolio (by Category)

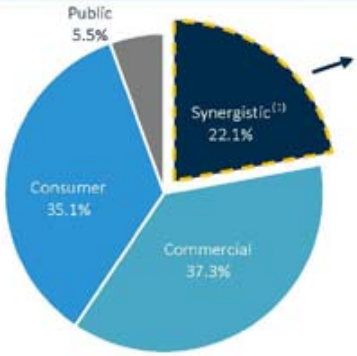


3Q 2026 Deposit Portfolio Changes

$ in millions



September 30, 2026 Deposit Portfolio (by Client Segment)



Synergistic deposits[1] grew **1.3%** from September 30, 2025

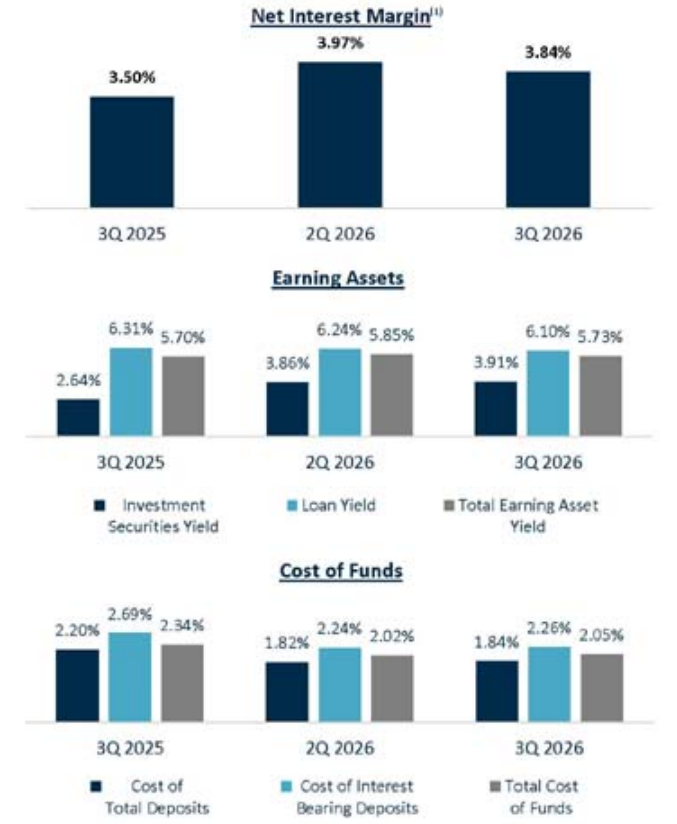
Quarterly Highlights

- Total deposits increased $111.2 million, or 2.7%, from June 30, 2026.
- The quarter-over-quarter increase in total deposits was primarily driven by growth in commercial deposits.
- Noninterest bearing deposits grew $53.9 million, or 7.1%, from June 30, 2026.
- The loan to deposits ratio was 97.2% as of September 30, 2026, an increase from 96.2% at June 30, 2026.

1. Synergistic deposits are sourced from the Retirement and Benefit Services and Wealth Advisory Services segments.

NET INTEREST INCOME

Yields and Rates



NII and NIM[1] Walk



NIM:[1]	3.97%	0.00%	0.02%	(0.01)%	(0.02)%	(0.12)%	3.84%

Quarterly Highlights

- Net interest income for the third quarter of 2026 was $46.7 million, a $1.0 million, or 2.1%, decrease from the second quarter of 2026.
  - The decrease was primarily due to lower interest income on loans from a one-time $1.6 million interest income recovery on a nonaccrual loan resolution in the second quarter, less purchase accounting accretion, and higher interest expense, as average rates paid on deposits and borrowings increased slightly, mainly driven by the recent increase by the Federal Reserve in the federal funds benchmark rate. These factors were partially offset by higher loan and investment yields.
- Net interest margin (on a tax-equivalent basis)[1] decreased 13 bps to 3.84%, from 3.97% for the second quarter of 2026.
  - The decrease was mainly attributable to a one-time $1.6 million interest income recovery on a nonaccrual loan resolution in the second quarter and less purchase accounting accretion, partially offset by higher loan and investment yields.
  - Net interest margin (on a tax-equivalent basis)[1] was impacted by 28 bps of purchase accounting accretion in the third quarter of 2026.

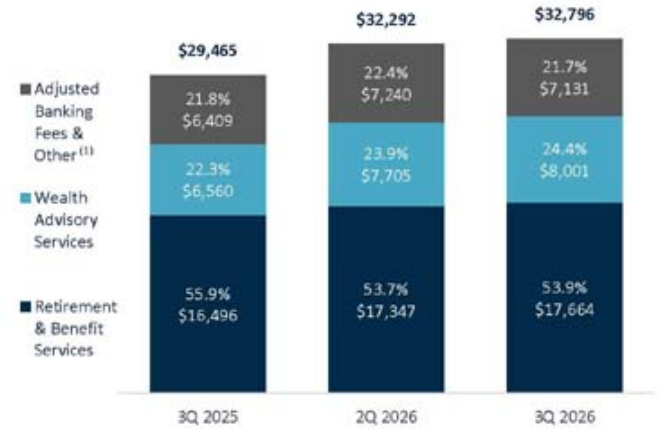
1. Net Interest Margin (on a tax-equivalent basis). Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation." Yields and rates have been annualized.

NONINTEREST INCOME

Adjusted Noninterest Income[1] Represents over 40% of Adjusted Revenue[1]

Adjusted Noninterest Income[1]

$ in thousands



Reported:	$29,430	$32,945	$34,350

Adjusted Noninterest Income[1]: +1.6% Linked quarter
+11.3% Year-over-year

Quarterly Highlights

- Retirement and Benefit Services revenue increased $0.3 million, or 1.8%, from the second quarter of 2026, primarily driven by an increase in recurring annual income.
- Wealth Advisory Services revenue increased $0.3 million, or 3.8%, from the second quarter of 2026, primarily driven by an increase in transaction-based fees and a slight increase in asset-based revenues.
- Adjusted banking fees & other income[1] decreased $0.1 million, or 1.5%, from the second quarter of 2026, primarily driven by a decrease in mutual fund investment gains related to the underlying assets of the deferred compensation plans; swap fee income also decreased on the quarter. These decreases were partially offset by an increase in mortgage banking revenue driven by higher mortgage originations and gain on sale margins.

Year-Over-Year Highlights

- Wealth Advisory Services revenue increased $1.4 million, or 22.0%, from the third quarter of 2025, driven by an increase in both asset-based fees and transaction-based fees.
- Retirement and Benefit Services revenue increased $1.2 million, or 7.1%, compared to the third quarter of 2025, primarily driven by recurring annual income.
- Adjusted banking fees & other income[1] increased $0.7 million, or 11.3%, from the third quarter of 2025, primarily driven by increases in swap fee income and deposit service charges, partially offset by a decrease in mortgage banking revenue driven by lower mortgage originations and gain on sale margins.

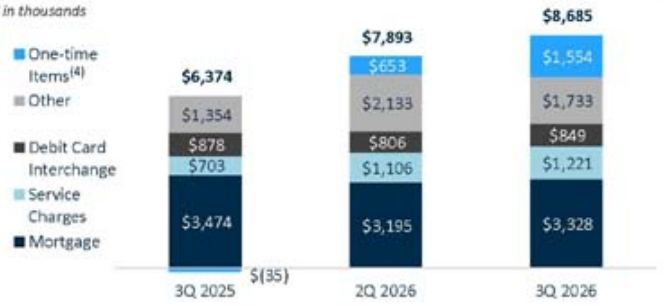
1. Excludes net losses on investment securities, net gains on sale of loans, and net gains/losses on sale/disposal of fixed assets. See "Non-GAAP Disclosure Reconciliation."

BANKING SERVICES

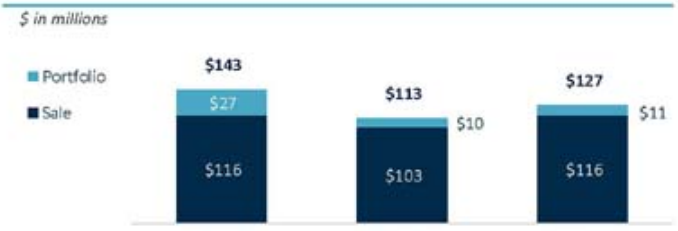
Divisional[1] Income Statement

($ in thousands)	Quarterly 3Q 2025	2Q 2026	3Q 2026
Net interest income	$ 43,136	$ 47,712	$ 46,723
Provision for (recovery of) credit losses	-	495	2,199
Noninterest income[2]	6,374	7,893	8,685
Total revenue	49,510	55,110	53,209
Noninterest expense[3]	28,697	28,257	29,854
Net income before taxes:	**$ 20,813**	**$ 26,853**	**$ 23,355**

Noninterest Income[2]/[3] Breakdown



Mortgage Origination Highlights



	3Q 2025	2Q 2026	3Q 2026
Purchase:	86.8%	86.3%	90.3%
Refinance:	13.2%	13.7%	9.7%

Quarterly Highlights

- Banking services noninterest income increased $0.8 million, or 10.0%, from the second quarter of 2026.
- Mortgage revenue for the third quarter of 2026 increased $0.1 million, or 4.2%, from the second quarter of 2026. The increase was primarily driven by higher mortgage originations and gain on sale margins.
- Other income for the third quarter of 2026 decreased $0.4 million, or 18.8%, from the second quarter of 2026, primarily driven by lower mutual fund investment gains related to the underlying assets of the deferred compensation plans; swap fee income also decreased in the quarter.

1. Includes corporate administration income.
2. Banking noninterest income consists of service charges on deposit accounts, mortgage income, interchange income and other noninterest income.
3. Excludes non-personnel HMNF acquisition-related expenses.
4. One-time items include net gains on the sale/disposal of premises and equipment of $1.6 million in 3Q 2026 and of $653 thousand in 2Q 2026, and net losses on sale of loans of $(35) thousand in 3Q 2025.

RETIREMENT AND BENEFIT SERVICES

Divisional[1] Income Statement

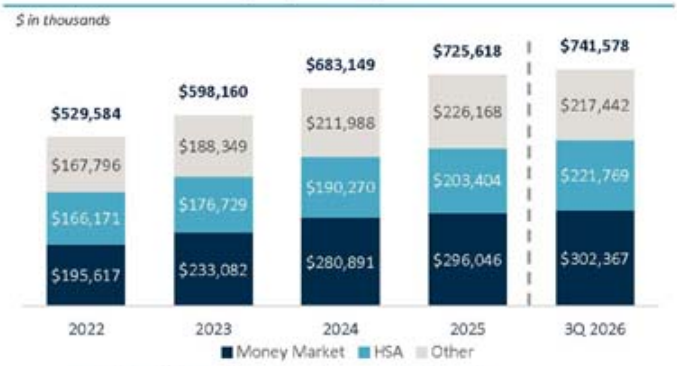
($ in thousands)	Quarterly 3Q 2025	2Q 2026	3Q 2026
Recurring annual income	$ 14,683	$ 15,135	$ 15,566
Transactional income	1,813	2,212	2,098
Total noninterest income	16,496	17,347	17,664
Noninterest expense	13,394	15,077	15,019
Net income before taxes:	**$ 3,102**	**$ 2,270**	**$ 2,645**

AUA / AUM [2] and Participant Accounts [2]



Number of Retirement Plans[2]:	8,100	8,300	8,600	8,800	5,500

Synergistic Deposits[4]



Quarterly Highlights

- Retirement and Benefit Services revenue increased $0.3 million, or 1.8%, from the second quarter of 2026, primarily driven by an increase in recurring annual income.
- AUA / AUM were stable from June 30, 2026.
- 63% of Retirement and Benefit Services revenue is tied to plans, participants, and activity. 37% of revenue is market sensitive.
- 55% of Retirement and Benefit Services synergistic deposits[4] are indexed.
- HSA synergistic deposits[4] have increased 9.0% from December 31, 2025, and had an average cost of funds of 10 bps in the third quarter of 2026.

1. Excludes funds transfer pricing credit on synergistic deposits.
2. Data is approximate based on the data available at the time of release and rounded to the nearest hundred.
3. Refers to health and welfare benefit participant accounts.
4. Synergistic deposits include deposits sourced from the Retirement and Benefit Services segment.

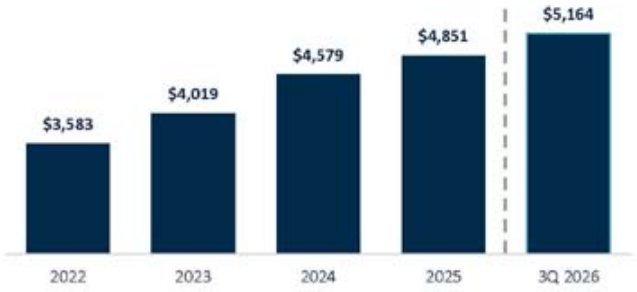
WEALTH ADVISORY SERVICES

Divisional[1] Income Statement

($ in thousands)	Quarterly 3Q 2025	2Q 2026	3Q 2026
Asset management	$ 5,698	$ 6,831	$ 6,885
Brokerage	372	410	622
Insurance and other	490	464	494
Total noninterest income	6,560	7,705	8,001
Noninterest expense	5,883	6,374	6,162
Net income before taxes:	**$ 677**	**$ 1,331**	**$ 1,839**

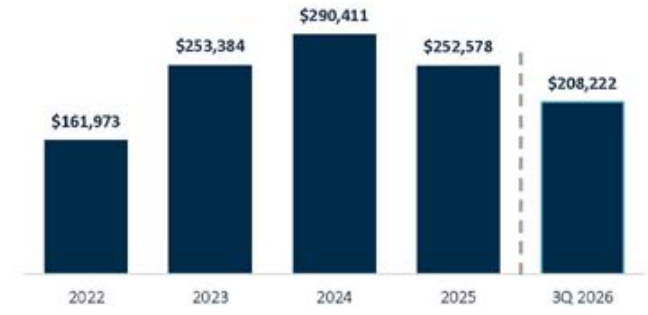
AUA / AUM

$ in millions



Synergistic Deposits[2]

$ in thousands



Quarterly Highlights

- Wealth Advisory Services revenue increased $0.3 million, or 3.8%, from the second quarter of 2026, primarily driven by an increase in transaction-based fees and a slight increase in asset-based revenues.
- AUA / AUM increased 7.3% from September 30, 2025.
- Wealth Advisory Services synergistic deposits[2] represented 4.8% of total deposits as of September 30, 2026.
- 99% of Wealth Advisory Services synergistic deposits[2] are indexed.

1. Excludes funds transfer pricing credit on synergistic deposits.
2. Synergistic deposits include deposits sourced from the Wealth Advisory Services segment.

NONINTEREST EXPENSE

Adjusted Noninterest Expense[1]



	3Q 2025	2Q 2026	3Q 2026
Reported:	$50,541	$52,883	$53,868

Adjusted Noninterest Expense[1]:	+2.0% Linked quarter +6.4% Year-over-year

Quarterly Highlights

- Compensation and benefits expenses increased $0.6 million, or 1.9%, from the second quarter of 2026, primarily due to an increase in benefits expenses related to self-funded group insurance costs.
- Other expenses increased $0.4 million, or 4.9%, from the second quarter of 2026, primarily due to an increase in marketing and business development expense related to seasonal advertising campaigns.
- Occupancy and equipment, business services, software and technology, along with professional fees and assessment expenses, all remained relatively stable quarter-over-quarter.

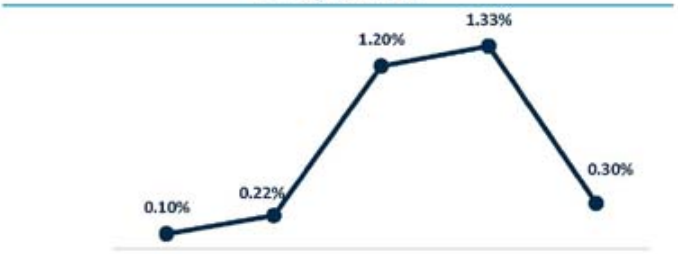
Year-Over-Year Highlights

- Compensation and benefits expenses increased $2.4 million, or 7.6%, from the third quarter of 2025, primarily due to annual merit increases and an increase in employees, as well as an increase in self-funded group insurance costs.
- Professional fees and assessments increased $1.1 million, or 39.1%, from the third quarter of 2025, primarily due to the reclassification of consulting services and other third-party vendor expenses from business services, software, and technology expense to professional fees and assessments.
- Occupancy and equipment expenses increased $0.7 million, or 23.7%, from the third quarter of 2025, primarily driven by facility investments and the strategic realignment of locations from owned to leased space.

1. Excludes HMNF acquisition-related expenses and severance and signing bonus expenses. See "Total adjusted noninterest expense items" in the "Non-GAAP Disclosure Reconciliation."
2. Consists of intangible amortization, marketing and business development, supplies and postage, travel, mortgage and lending, and other noninterest expense.

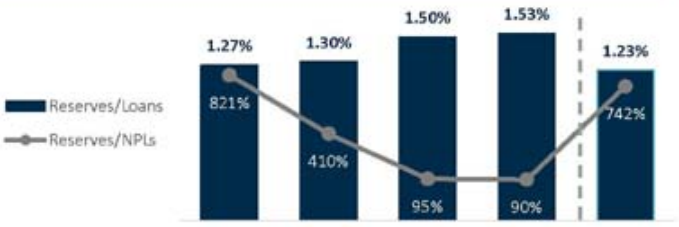
ASSET QUALITY AND RESERVE LEVELS

NPAs / Assets %



	2022	2023	2024	2025	3Q 2026
NCO/ Avg Loans[1]	0.02%	(0.04)%	0.13%	0.05%	(0.10)%

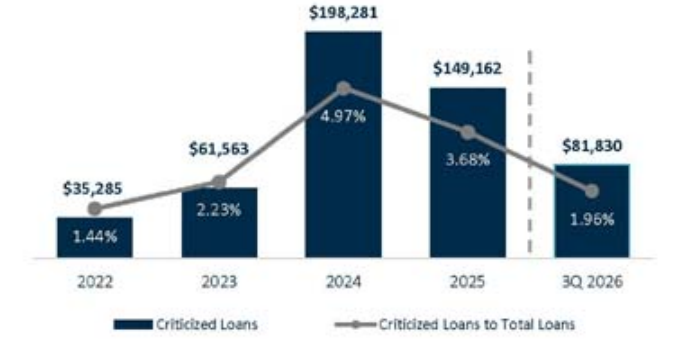
Reserves / Loans & Reserves / NPLs (%)



$ In thousands	2022	2023	2024	2025	3Q 2026
Nonaccrual loans	$3,794	$8,596	$54,433	$69,065	$6,909
Accruing loans 90+ days past due	-	139	8,453	-	21
Total NPLs	$3,794	$8,735	$62,886	$69,065	$6,930

Criticized Loans

$ In thousands



Highlights

- Net recoveries of $1.0 million in the third quarter of 2026 resulted in net recoveries to average loans[1] of 10 bps.
- The quarter-over-quarter decrease in net charge-offs (recoveries) was primarily due to a $1.1 million recovery related to one long-term commercial and industrial client relationship on nonaccrual which was charged-off in the second quarter of 2026. As of September 30, 2026, the relationship had a remaining reserve of $0.9 million, which represented approximately 60.6% of the book balance as of that date.
- Reserves to total loans ratio was 1.23% on September 30, 2026, an increase of 3 bps from June 30, 2026.
- Total nonperforming assets were $16.4 million as of September 30, 2026, a decrease of $0.7 million from June 30, 2026.
- Recorded a provision for credit losses of $2.2 million for the third quarter of 2026.

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

CAPITAL AND SOURCES OF LIQUIDITY

Capital Ratios[1]



Tangible Book Value[2] & Book Value



Liquidity

$ in thousands

Total assets	$	5,403,103
Cash and cash equivalents		65,756
Unencumbered securities AFS		337,564
Overcollateralized securities pledging positions - AFS		18,595
Total On Balance Sheet Liquidity[3]		**421,915**
FHLB borrowing capacity		995,140
FRB Discount Window Capacity		290,958
Fed funds lines		145,000
Brokered CD capacity[4]		1,080,621
Total Off Balance Sheet Liquidity		**2,511,719**
Total Liquidity as of September 30, 2026	$	**2,933,634**
Total Liquidity (Ex-brokered CD Capacity)	$	***1,853,013***

1. Capital ratios for the current quarter are to be considered preliminary until the Call Report for Alerus Financial, N.A. is filed.
2. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
3. Excludes unencumbered HTM securities with a market value of $150.1 million.
4. The Company had no brokered deposits as of September 30, 2026.

OUTLOOK

Full Year

	Comparison		FY 2026 Guidance[1]
Loans *End of period*	$4.0b *12/31/2025*	»	Up mid-single digits
Deposits *End of period*	$4.2b *12/31/2025*	»	Up low-single digits
NIM[2]/[3]	3.53% *2025*	»	3.75 - 3.85%
Adjusted Noninterest Income[3]	$119m *2025*	»	Up mid-single digits
Adjusted Revenue[3]	$291m *2025*	»	Up mid-single digits
Adjusted Noninterest Expense[3]	$200m *2025*	»	Up low-to-mid single digits
Adjusted ROA[3]	1.35% *2025*	»	>1.25%

1. The guidance, as shown, uses the assumption that the Federal funds rate remains static as of 9/30/2026 through 12/31/2026.
2. Tax-equivalent net interest margin.
3. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

KEY TAKEAWAYS

Another Quarter Demonstrating Top-Tier Returns

EARNINGS

Strong net interest income and noninterest income, as we continue to deliver balanced results.

BALANCE SHEET

Core loan and deposit relationship growth continues to bolster our diverse banking franchise.

ASSET & CAPITAL STRENGTH

Our disciplined focus on credit quality and our robust capital levels allows us to have a strong foundation to grow.

VALUE CREATION

We remain committed to continued execution to deliver top-tier performance.



Appendix

Office in Grand Forks, North Dakota

DIVISIONAL INCOME STATEMENT

($ dollars in thousands)	Quarter ended September 30, 2026				
	Banking Services	Retirement and Benefit Services	Wealth Advisory Services	Corporate Administration	Consolidated
Net interest income	$ 47,768	$ -	$ -	$ (1,045)	$ 46,723
Provision for (recovery of) credit losses	2,199	-	-	-	2,199
Noninterest income (loss)[1]	7,164	17,664	8,001	1,521	34,350
Noninterest expense	29,854	15,019	6,162	2,833	53,868
Net income (loss) before taxes	**$ 22,879**	**$ 2,645**	**$ 1,839**	**$ (2,357)**	**$ 25,006**

	Quarter ended June 30, 2026				
	Banking Services	Retirement and Benefit Services	Wealth Advisory Services	Corporate Administration	Consolidated
Net interest income	$ 48,753	$ -	$ -	$ (1,041)	$ 47,712
Provision for (recovery of) credit losses	495	-	-	-	495
Noninterest income (loss)[1]	7,039	17,347	7,705	854	32,945
Noninterest expense	28,257	15,077	6,374	3,175	52,883
Net income (loss) before taxes	**$ 27,040**	**$ 2,270**	**$ 1,331**	**$ (3,362)**	**$ 27,279**

	Quarter ended September 30, 2025				
	Banking Services	Retirement and Benefit Services	Wealth Advisory Services	Corporate Administration	Consolidated
Net interest income	$ 43,788	$ -	$ -	$ (652)	$ 43,136
Provision for (recovery of) credit losses	-	-	-	-	-
Noninterest income (loss)[1]	6,216	16,496	6,560	158	29,430
Noninterest expense	28,697	13,394	5,883	2,567	50,541
Net income (loss) before taxes	**$ 21,307**	**$ 3,102**	**$ 677**	**$ (3,061)**	**$ 22,025**

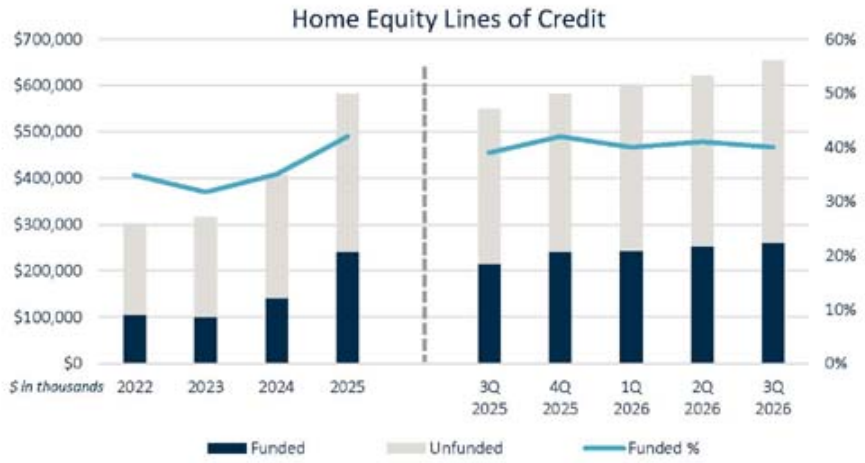
1. Banking noninterest income (loss) consists of service charges on deposit accounts, mortgage income, interchange income and other noninterest income.

LOAN PORTFOLIO BREAKDOWN

($ in thousands)	December 31, 2025 Balance	December 31, 2025 Percent of Portfolio	June 30, 2026 Balance	June 30, 2026 Percent of Portfolio	September 30, 2026 Balance	September 30, 2026 Percent of Portfolio
Commercial and business lending:						
General business	$ 290,008	7.2%	$ 376,716	9.3%	$ 420,873	10.1%
Services	237,966	5.9%	200,109	5.0%	234,004	5.6%
Retail trade	101,374	2.5%	72,351	1.8%	101,076	2.4%
Manufacturing	107,485	2.7%	110,783	2.7%	105,182	2.5%
CRE - Owner Occupied	427,260	10.6%	622,241	15.4%	690,988	16.4%
Total commercial and business lending	**1,164,093**	**28.9%**	**1,382,200**	**34.2%**	**1,552,123**	**37.0%**
Investor commercial real estate:						
Construction, land and development	246,238	6.1%	79,850	2.0%	87,615	2.1%
Multifamily	383,505	9.5%	361,875	9.0%	332,535	7.9%
Non-owner occupied						
Office	142,095	3.5%	127,943	3.2%	122,866	2.9%
Industrial	193,041	4.8%	199,353	4.9%	234,877	5.6%
Retail	116,735	2.9%	108,160	2.7%	111,524	2.7%
Hotel	110,022	2.7%	83,440	2.1%	82,902	2.0%
Medical Office	174,891	4.3%	193,737	4.8%	183,189	4.4%
Medical or nursing facility	85,918	2.1%	105,371	2.6%	98,622	2.4%
Other commercial real estate	53,160	1.3%	75,363	1.9%	71,190	1.7%
Total non-owner occupied	875,862	21.6%	893,367	22.2%	905,170	21.7%
Total investor commercial real estate	**1,505,605**	**37.2%**	**1,335,092**	**33.2%**	**1,325,320**	**31.7%**
Agricultural:						
Land	64,799	1.6%	54,202	1.3%	53,725	1.3%
Production	62,500	1.5%	53,367	1.3%	54,597	1.3%
Total agricultural	**127,299**	**3.1%**	**107,569**	**2.6%**	**108,322**	**2.6%**
Consumer						
Residential real estate first lien	874,737	21.6%	828,936	20.5%	809,835	19.3%
Residential real estate construction	33,703	0.8%	31,202	0.8%	32,620	0.8%
Residential real estate HELOC	260,883	6.4%	273,124	6.8%	280,771	6.7%
Residential real estate junior lien	36,844	0.9%	31,941	0.8%	31,566	0.8%
Other Consumer	44,858	1.1%	44,180	1.1%	44,203	1.1%
Total consumer	**1,251,025**	**30.8%**	**1,209,383**	**30.0%**	**1,198,995**	**28.7%**
Total loans	**$ 4,048,022**	**100.0%**	**$ 4,034,244**	**100.0%**	**$ 4,184,760**	**100.0%**

LINE OF CREDIT UTILIZATION





31 Commercial and industrial loans includes revolving C&I loans and other loans. It excludes non-revolving C&I loans, and ag production.

ALLOWANCE FOR CREDIT LOSSES ON LOANS

Changes in the ACL for Loans by Portfolio Segment

	Three months ended September 30, 2026				
($ in thousands)	Beginning Balance	Provision for (Recovery of) Credit Losses[1]	Loan Charge-offs	Loan Recoveries	Ending Balance
Commercial					
Commercial and business lending					
Commercial and industrial	$ 10,477	$ 987	$ (131)	$ 1,265	$ 12,598
CRE - Owner occupied	5,887	780	—	11	6,678
Total commercial and business lending	16,364	1,767	(131)	1,276	19,276
Investor commercial real estate					
Construction, land and development	2,979	(139)	—	—	2,840
Multifamily	3,918	(144)	(93)	—	3,681
Non-owner occupied	10,580	(1,399)	—	—	9,181
Total investor commercial real estate	17,477	(1,682)	(93)	—	15,702
Agricultural					
Land	883	(57)	—	—	826
Production	567	(46)	—	30	551
Total Agriculture	1,450	(103)	—	30	1,377
Total commercial	**35,291**	**(18)**	**(224)**	**1,306**	**36,355**
Consumer					
Residential real estate					
First lien	9,366	1,329	—	—	10,695
Construction	366	40	—	—	406
HELOC	2,332	555	(71)	—	2,816
Junior lien	397	89	—	2	488
Total residential real estate	12,461	2,013	(71)	2	14,405
Other consumer	609	74	(22)	27	688
Total Consumer	**13,070**	**2,087**	**(93)**	**29**	**15,093**
Total	$ 48,361	$ 2,069	$ (317)	$ 1,335	$ 51,448

1. The difference in the credit loss expense reported herein compared to the consolidated statements of income is associated with the credit loss expense of $134 thousand related to off-balance sheet credit exposure and $(4) thousand related to held-to-maturity investment securities.

ALLOWANCE FOR CREDIT LOSSES ON LOANS

Allocation by Loan Portfolio Segment

	December 31, 2025		September 30, 2026	
($ in thousands)	Allocated Allowance	Percentage of segment allowance to segment loans	Allocated Allowance	Percentage of segment allowance to segment loans
Commercial and industrial	$ 16,216	2.20%	$ 12,598	1.46%
CRE - Owner occupied	3,097	0.72%	6,678	0.97%
CRE - Construction, land and development	13,210	5.36%	2,840	3.24%
CRE - Multifamily	4,380	1.14%	3,681	1.11%
CRE - Non-owner occupied	11,006	1.26%	9,181	1.01%
Agricultural - Land	959	1.48%	826	1.54%
Agricultural - Production	623	1.00%	551	1.01%
Residential real estate first lien	9,358	1.07%	10,695	1.32%
Residential real estate construction	274	0.81%	406	1.24%
Residential real estate HELOC	1,787	0.68%	2,816	1.00%
Residential real estate junior lien	395	1.07%	488	1.55%
Other Consumer	610	1.36%	688	1.56%
Total loans	**$ 61,915**	**1.53%**	**$ 51,448**	**1.23%**

FINANCIAL HIGHLIGHTS

($ in thousands, except where otherwise noted)	Quarterly				
	3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026
Total Assets	$ 5,330,573	$ 5,230,084	$ 5,287,971	$ 5,288,718	$ 5,403,103
Total Loans	4,102,076	4,048,022	4,034,744	4,034,244	4,184,760
Total Deposits	4,412,653	4,192,003	4,347,882	4,191,897	4,303,177
Tangible Common Equity[1]	429,301	445,929	457,662	468,087	463,768
Retirement and Benefit Services AUA/AUM[2]	$ 44,005,277	$ 44,925,311	$ 42,273,839	$ 45,163,767	$ 44,944,011
Wealth Advisory Services AUA/AUM	4,812,250	4,850,600	4,792,609	5,195,511	5,163,688
Mortgage Originations	142,768	136,780	94,434	113,450	126,728
Net Income (Loss)	$ 16,924	$ (33,050)	$ 22,971	$ 20,865	$ 19,200
ROAA (%)	1.27	(2.50)	1.79	1.60	1.45
ROATCE(%)[1]	18.48	(28.15)	21.85	19.33	17.35
Net Interest Margin (FTE) (%)[1]	3.50	3.69	3.77	3.97	3.84
Efficiency Ratio (FTE) (%)[1]	65.34	557.48	63.39	62.53	63.41
Non-Int. Income (Loss)/Op. Rev. (%)	40.56	(449.23)	40.72	40.85	42.37
Earnings (loss) per common share - diluted	$ 0.65	$ (1.27)	$ 0.89	$ 0.81	$ 0.76
Common Equity Tier 1 Capital Ratio (%)[3]	10.84	10.28	10.60	10.81	10.52
Tang. Cmn. Equity/Tang. Assets (%)[1]	8.24	8.72	8.85	9.05	8.77
Loans/Deposits (%)	92.96	96.57	92.80	96.24	97.25
NPLs/Loans (%)	1.45	1.71	1.34	0.19	0.17
NPAs/Assets (%)	1.13	1.33	1.02	0.32	0.30
Criticized Loans/Loans (%)	4.66	3.68	3.28	2.06	1.96
Allowance/NPLs (%)	104.16	89.65	93.73	641.31	742.40
Allowance/Loans (%)	1.51	1.53	1.25	1.20	1.23
NCOs/Average Loans (%)[1]	(0.17)	(0.03)	0.71	0.26	(0.10)

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
2. Data is approximate based on the data available at the time of release.
3. Capital ratios for the current quarter are to be considered preliminary until the Call Report for Alerus Financial, N.A. is filed.

FINANCIAL HIGHLIGHTS

($ in thousands, except where otherwise noted)	Annual 2021	2022	2023	2024	2025	21 - '25 CAGR
Total Assets	$ 3,392,691	$ 3,779,637	$ 3,907,713	$ 5,261,673	$ 5,230,084	11.4%
Total Loans	1,758,020	2,443,994	2,759,583	3,992,534	4,048,022	23.2%
Total Deposits	2,920,551	2,915,484	3,095,611	4,378,410	4,192,003	9.5%
Tangible Common Equity[1]	307,663	287,330	305,186	365,894	445,929	9.7%
Retirement and Benefit Services AUA/AUM[2]	$ 36,732,938	$ 32,122,520	$ 36,682,425	$ 40,728,699	$ 44,925,311	5.2%
Wealth Advisory Services AUA/AUM	4,039,931	3,582,648	4,018,846	4,579,189	4,850,600	4.7%
Mortgage Originations	1,836,064	812,314	364,114	334,318	484,775	
Net Income (Loss)	$ 52,681	$ 40,005	$ 11,696	$ 17,780	$ 17,439	
ROAA (%)	1.66	1.14	0.31	0.39	0.33	
ROATCE(%)[1]	18.89	15.09	5.37	7.14	6.29	
Net Interest Margin (FTE) (%)[1]	2.90	3.04	2.46	2.56	3.53	
Efficiency Ratio (FTE) (%)[1]	70.02	72.86	85.85	77.92	84.10	
Non-Int. Income (Loss)/Op. Rev. (%)	62.86	52.72	47.74	51.78	23.12	
Earnings (loss) per common share - diluted	$ 2.97	$ 2.10	$ 0.58	$ 0.83	$ 0.68	
Common Equity Tier 1 Capital Ratio (%)	14.65	13.39	11.82	9.91	10.28	
Tang. Cmn. Equity/Tang. Assets (%)[1]	9.21	7.74	7.94	7.13	8.72	
Loans/Deposits (%)	60.19	83.83	89.15	91.19	96.57	
NPLs/Loans (%)	0.12	0.16	0.32	1.58	1.71	
NPAs/Assets (%)	0.09	0.10	0.22	1.20	1.33	
Criticized Loans/Loans (%)	1.21	1.44	2.23	4.97	3.68	
Allowance/NPLs (%)	1,437.05	820.93	410.34	95.30	89.65	
Allowance/Loans (%)	1.80	1.27	1.30	1.50	1.53	
NCOs/Average Loans (%)[1]	(0.04)	0.02	(0.04)	0.13	0.05	

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
2. Data is approximate based on the data available at the time of release.

NON-GAAP DISCLOSURE RECONCILIATION

($ in thousands, except where otherwise noted)	Quarterly				
	3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026
Tangible common equity to tangible assets					
Total common stockholders' equity	$ 550,688	$ 564,934	$ 574,693	$ 583,143	$ 576,850
Less: Goodwill	85,634	85,634	85,634	85,634	85,634
Less: Other intangible assets	35,753	33,371	31,397	29,422	27,448
Tangible common equity (a)	429,301	445,929	457,662	468,087	463,768
Total assets	5,330,573	5,230,084	5,287,971	5,288,718	5,403,103
Less: Goodwill	85,634	85,634	85,634	85,634	85,634
Less: Other intangible assets	35,753	33,371	31,397	29,422	27,448
Tangible assets (b)	5,209,186	5,111,079	5,170,940	5,173,662	5,290,021
Tangible common equity to tangible assets (a)/(b)	8.24%	8.72%	8.85%	9.05%	8.77%
Tangible book value per common share					
Tangible common equity (a)	429,301	445,929	457,662	468,087	463,768
Common shares issued and outstanding (c)	25,397	25,406	25,214	24,986	24,744
Tangible book value per common share (a)/(c)	$ 16.90	$ 17.55	$ 18.15	$ 18.73	$ 18.74
Return on average tangible common equity					
Net income (loss)	$ 16,924	$ (33,050)	$ 22,971	$ 20,865	$ 19,200
Add: Intangible amortization expense (net of tax)[1]	2,141	1,882	1,559	1,559	1,559
Net income (loss), excluding intangible amortization (d)	19,065	(31,168)	24,530	22,424	20,759
Average total equity	524,459	552,106	566,563	574,862	582,770
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax)[1]	29,540	27,270	25,664	24,003	22,447
Average tangible common equity (e)	409,285	439,202	455,265	465,225	474,689
Return on average tangible common equity (d)/(e)	18.48%	(28.15)%	21.85%	19.33%	17.35%
Efficiency ratio					
Noninterest expense	$ 50,541	$ 51,881	$ 50,392	$ 52,883	$ 53,868
Less: Intangible amortization expense	2,710	2,382	1,974	1,974	1,974
Noninterest expense excluding intangible amortization (f)	47,831	49,499	48,418	50,909	51,894
Net interest income	43,136	45,174	44,912	47,712	46,723
Noninterest income (loss)	29,430	(36,949)	30,847	32,945	34,350
Tax-equivalent adjustment for loans and securities	638	654	619	755	771
Total tax-equivalent revenue (g)	73,204	8,879	76,378	81,412	81,844
Efficiency ratio (f)/(g)	65.34%	557.48%	63.39%	62.53%	63.41%
Pre-provision net revenue					
Net interest income	$ 43,136	$ 45,174	$ 44,912	$ 47,712	$ 46,723
Add: Noninterest income (loss)	29,430	(36,949)	30,847	32,945	34,350
Less: Noninterest expense	50,541	51,881	50,392	52,883	53,868
Pre-provision net revenue (loss)	22,025	(43,656)	25,367	27,774	27,205

1. Adjusted items are shown after-tax using a 21% tax rate.

NON-GAAP DISCLOSURE RECONCILIATION

($ in thousands, except for per share data and where otherwise noted)	Quarterly					Twelve Months Ended
	3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026	September 30, 2026
Adjusted noninterest income						
Noninterest income (loss)	$ 29,430	$ (36,949)	$ 30,847	$ 32,945	$ 34,350	$ 61,193
Less: Adjusted noninterest income (loss) items						
Net gains (losses) on investment securities	—	(68,403)	—	—	—	(68,403)
Net gains (losses) on sale of loans	(35)	—	—	—	—	—
Net gains (losses) on sale/disposal of premises and equipment	—	(445)	(21)	653	1,554	1,741
Total adjusted noninterest income (loss) items (a)	(35)	(68,848)	(21)	653	1,554	(66,662)
Adjusted noninterest income (b)	29,465	31,899	30,868	32,292	32,796	127,855
Adjusted Noninterest income as a percentage of adjusted revenue						
Adjusted noninterest income (b)	$ 29,465	$ 31,899	$ 30,868	$ 32,292	$ 32,796	$ 127,855
Net interest income (c)	43,136	45,174	44,912	47,712	46,723	184,521
Adjusted revenue (d) = (c) + (d)	72,601	77,073	75,780	80,004	79,519	312,376
Adjusted noninterest income as a percentage of adjusted revenue (b)/(d)	40.58%	41.39%	40.73%	40.36%	41.24%	40.93%
Adjusted banking fees and other income[1]						
Banking fees and other income (loss)[1]	$ 6,374	$ (61,647)	$ 6,204	$ 7,893	$ 8,685	$ (38,865)
Less: Net gains (losses) on investment securities	—	(68,403)	—	—	—	(68,403)
Less: Net gains (losses) on sale of loans	(35)	—	—	—	—	-
Less: Net gains (losses) on sale/disposal of premises and equipment	—	(445)	(21)	653	1,554	1,741
Adjusted banking fees and other income[1] (e)	6,409	7,201	6,225	7,240	7,131	27,797
Adjusted revenue (d)	$ 72,601	$ 77,073	$ 75,780	$ 80,004	$ 79,519	312,376
Adjusted banking fees and other income as a percentage of adjusted revenue (e)/(d)	8.83%	9.34%	8.21%	9.05%	8.97%	8.90%
Adjusted noninterest expense						
Noninterest expense	$ 50,541	$ 51,881	$ 50,392	$ 52,883	$ 53,868	
Less: Adjusted noninterest expense items						
HMNF merger- and acquisition-related expenses	(43)	(112)	(34)	6	15	
Severance and signing bonus expense[2]	104	212	167	216	144	
Total adjusted noninterest expense items (f)	61	100	133	222	159	
Adjusted noninterest expense (g)	50,480	51,781	50,259	52,661	53,709	
Adjusted pre-provision net revenue						
Net interest income	$ 43,136	$ 45,174	$ 44,912	$ 47,712	$ 46,723	
Add: Adjusted noninterest income (b)	29,465	31,899	30,868	32,292	32,796	
Less: Adjusted noninterest expense (g)	50,480	51,781	50,259	52,661	53,709	
Adjusted pre-provision net revenue (h)	22,121	25,292	25,521	27,343	25,810	
Adjusted Efficiency ratio						
Adjusted noninterest expense (g)	$ 50,480	$ 51,781	$ 50,259	$ 52,661	$ 53,709	
Less: Intangible amortization expense	2,710	2,382	1,974	1,974	1,974	
Adjusted noninterest expense for efficiency ratio (i)	47,770	49,399	48,285	50,687	51,735	
Tax-equivalent revenue						
Net interest income	43,136	45,174	44,912	47,712	46,723	
Add: Adjusted noninterest income (b)	29,465	31,899	30,868	32,292	32,796	
Add: Tax-equivalent adjustment for loans and securities	638	654	619	755	771	
Total tax-equivalent revenue (j)	73,239	77,727	76,399	80,759	80,290	
Adjusted efficiency ratio (i)/(j)	65.22%	63.55%	63.20%	62.76%	64.44%	

1. Banking fees and other revenue consists of service charges on deposit accounts, mortgage income, interchange income and other noninterest income.
2. Includes HMNF acquisition-related personnel expenses.

NON-GAAP DISCLOSURE RECONCILIATION

Lettered items are continued from the prior slide *($ in thousands, except for per share data and where otherwise noted)*	Quarterly 3Q 2025	4Q 2025	1Q 2026	2Q 2026	3Q 2026
Adjusted net income					
Net income (loss)	$ 16,924	$ (33,050)	$ 22,971	$ 20,865	$ 19,200
Less: Adjusted noninterest income (loss) items (net of tax)[1] (a)	(28)	(54,390)	(17)	516	1,228
Add: Adjusted noninterest expense items (net of tax)[1] (f)	48	79	105	175	126
Adjusted net income (k)	17,000	21,419	23,093	20,524	18,098
Adjusted return on average assets					
Average total assets (l)	5,273,306	5,252,046	5,218,515	5,226,319	5,255,954
Adjusted return on average total assets (k)/(l)	1.28%	1.62%	1.79%	1.58%	1.37%
Adjusted return on average total equity					
Average total equity (m)	524,459	552,106	566,563	574,862	582,770
Adjusted return on average total equity (k)/(m)	12.86%	15.39%	16.53%	14.32%	12.32%
Adjusted pre-provision net revenue as a percentage of average total assets					
Adjusted pre-provision net revenue (h)	$ 22,121	$ 25,292	$ 25,521	$ 27,343	$ 25,810
Average total assets (l)	5,273,306	5,252,046	5,218,515	5,226,319	5,255,954
Adjusted pre-provision net revenue as a percentage of average total assets (h)/(l)	1.66%	1.91%	1.98%	2.10%	1.95%
Adjusted return on average tangible common equity					
Adjusted net income (k)	$ 17,000	$ 21,419	$ 23,093	$ 20,524	$ 18,098
Add: Intangible amortization expense (net of tax)[1]	2,141	1,882	1,559	1,559	1,559
Adjusted net income, excluding intangible amortization (n)	19,141	23,301	24,652	22,083	19,657
Average total equity (m)	524,459	552,106	566,563	574,862	582,770
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax)[1]	29,540	27,270	25,664	24,003	22,447
Average tangible common equity (o)	409,285	439,202	455,265	465,225	474,689
Adjusted return on average tangible common equity (n)/(o)	18.55%	21.05%	21.96%	19.04%	16.43%
Adjusted earnings per common share - diluted					
Adjusted net income (k)	$ 17,000	$ 21,419	$ 23,093	$ 20,524	$ 18,098
Less: Dividends and undistributed earnings allocated to participating securities	148	(462)	206	192	171
Adjusted net income available to common stockholders (p)	16,852	21,881	22,887	20,332	17,927
Weighted-average common shares outstanding for diluted earnings per share (q)	25,713	25,710	25,679	25,395	25,161
Adjusted earnings per common share - diluted (p)/(q)	0.66	0.85	0.89	0.80	0.71
Net charge-offs (recoveries) to average loans					
Net charge-offs (recoveries) (r)	$ (1,715)	$ (311)	$ 7,027	$ 2,575	$ (1,018)
Average total loans (s)	4,036,916	4,049,082	4,029,719	4,032,142	4,026,351
Net charge-offs (recoveries) to average loans (r)/(s)	(0.17)%	(0.03)%	0.71%	0.26%	(0.10)%
Net interest margin (on a tax-equivalent basis)					
Net interest income	43,116	45,174	44,912	47,712	46,723
Add: Tax equivalent adjustment for loans and securities	658	654	619	755	771
Net interest income (on a tax-equivalent basis)[1] (t)	43,774	45,828	45,531	48,467	47,494
Average interest-earning assets (u)	4,965,849	4,926,510	4,901,399	4,896,740	4,912,782
Net interest margin (on a tax-equivalent basis)[1] (t)/(u)	3.50%	3.69%	3.77%	3.97%	3.84%

1. Adjusted items are shown after-tax using a 21% tax rate.

NON-GAAP DISCLOSURE RECONCILIATION

($ in thousands, except where otherwise noted)	Annual 2021	2022	2023	2024	2025
Tangible common equity to tangible assets					
Total common stockholders' equity	$ 359,403	$ 356,872	$ 369,127	$ 495,410	$ 564,934
Less: Goodwill	31,490	47,087	46,783	85,634	85,634
Less: Other intangible assets	20,250	22,455	17,158	43,882	33,371
Tangible common equity (a)	307,663	287,330	305,186	365,894	445,929
Total assets	3,392,691	3,779,637	3,907,713	5,261,673	5,230,084
Less: Goodwill	31,490	47,087	46,783	85,634	85,634
Less: Other intangible assets	20,250	22,455	17,158	43,882	33,371
Tangible assets (b)	3,340,951	3,710,095	3,843,772	5,132,157	5,111,079
Tangible common equity to tangible assets (a)/(b)	9.21%	7.74%	7.94%	7.13%	8.72%
Tangible book value per common share					
Tangible common equity (a)	307,663	287,330	305,186	365,894	445,929
Common shares issued and outstanding (c)	17,213	19,992	19,734	25,345	25,406
Tangible book value per common share (a)/(c)	$ 17.87	$ 14.37	$ 15.46	$ 14.44	$ 17.55
Return on average tangible common equity					
Net income (loss)	$ 52,681	$ 40,005	$ 11,696	$ 17,780	$ 17,439
Add: Intangible amortization expense (net of tax)[1]	3,460	3,756	4,184	5,353	8,304
Net income (loss), excluding intangible amortization (d)	56,141	43,761	15,880	23,133	25,743
Average total equity	346,059	346,355	358,268	397,738	525,323
Less: Average goodwill	30,385	39,415	46,959	56,237	85,634
Less: Average other intangible assets (net of tax)[1]	18,548	17,018	15,624	17,534	30,470
Average tangible common equity (e)	297,126	289,922	295,685	323,967	409,219
Return on average tangible common equity (d)/(e)	18.89%	15.09%	5.37%	7.14%	6.29%
Efficiency Ratio					
Noninterest expense	$ 168,909	$ 158,770	$ 150,157	$ 180,675	$ 201,227
Less: Intangible amortization expense	4,380	4,754	5,296	6,776	10,511
Noninterest expense excluding intagible amortization (f)	164,529	154,016	144,861	173,899	190,716
Net interest income	87,099	99,729	87,839	107,045	172,499
Noninterest income (loss)	147,387	111,223	80,229	114,930	51,876
Tax equivalent adjustment for loans and securities	492	429	671	1,202	2,402
Total tax-equivalent revenue (g)	234,978	211,381	168,739	223,177	226,777
Efficiency ratio (f)/(g)	70.02%	72.86%	85.85%	77.92%	84.10%

1. Adjusted items are shown after-tax using a 21% tax rate.

NON-GAAP DISCLOSURE RECONCILIATION

($ in thousands, except for per share data and where otherwise noted)	Annual 2021	2022	2023	2024	2025
Adjusted net income excluding net gains (losses) on investment securities					
Net income (loss)	$ 52,681	$ 40,005	$ 11,696	$ 17,780	$ 17,439
Less: Net gains (losses) on investment securities (net of tax)[1]	-	-	(19,468)	-	(54,038)
Adjusted net income excluding net gains (losses) on investment securities (a)	52,681	40,005	31,164	17,780	71,477
Adjusted return on average tangible common equity excluding net gains (losses) on investment securities					
Adjusted net income excluding net gains (losses) on investment securities (a)	52,681	40,005	31,164	17,780	71,477
Add: Intangible amortization expense (net of tax)[1]	3,460	3,756	4,184	5,353	8,304
Adjusted net income excluding net gains (losses) on investment securities and intangible amortization (b)	56,141	43,761	35,348	23,133	79,781
Average total equity	$ 346,059	$ 346,355	$ 358,268	$ 397,738	$ 525,323
Less: Average goodwill	30,385	39,415	46,959	56,237	85,634
Less: Average other intangible assets (net of tax)[1]	18,548	17,018	15,624	17,534	30,470
Average tangible common equity (c)	297,126	289,922	295,685	323,967	409,219
Adjusted return on average tangible common equity excluding net gains (losses) on investment securities (b)/(c)	18.89%	15.09%	11.95%	7.14%	19.50%
Adjusted return on average assets excluding net gains (losses) on investment securities					
Average total assets (d)	3,178,820	3,500,655	3,817,017	4,503,483	5,277,867
Adjusted return on average assets excluding net gains (losses) on investment securities (a)/(d)	1.66%	1.14%	0.82%	0.39%	1.35%
Net charge-offs (recoveries) to average loans					
Net charge-offs (recoveries)(e)	$ (826)	$ 426	$ (1,065)	$ 4,154	$ 2,148
Average total loans (f)	1,858,686	2,059,435	2,535,073	3,099,015	4,047,034
Net charge-offs (recoveries) to average loans (e)/(f)	(0.04)%	0.02%	(0.04)%	0.13%	0.05%
Net interest margin (on a tax-equivalent basis)					
Net interest income	87,099	99,729	87,839	107,045	172,499
Add: Tax equivalent adjustment for loans and securities	492	429	671	1,202	2,402
Net interest income (on a tax-equivalent basis)[1] (g)	87,591	100,158	88,510	108,247	174,901
Average interest-earning assets (h)	3,018,172	3,298,644	3,592,476	4,221,873	4,957,720
Net interest margin (on a tax-equivalent basis)[1] (g)/(h)	2.90%	3.04%	2.46%	2.56%	3.53%

1. Adjusted items are shown after-tax using a 21% tax rate.

NON-GAAP DISCLOSURE RECONCILIATION

($ in thousands, except for per share data and where otherwise noted)	Annual 2025
Adjusted noninterest income	
Noninterest income (loss)	51,876
Less: Adjusted noninterest income (loss) items	
Net gains (losses) on investment securities	(68,403)
Net gains (losses) on sale of loans	2,080
Net gains (losses) on sale/disposal of premises and equipment	(530)
Total adjusted noninterest income (loss) items (a)	(66,853)
Adjusted noninterest income (b)	118,729
Adjusted Revenue	
Net interest income	172,499
Adjusted noninterest income (b)	118,729
Adjusted revenue	291,228
Adjusted noninterest expense	
Noninterest expense	201,227
Less: Adjusted noninterest expense items	
HMNF acquisition-related expenses	142
Severance and signing bonus expense[1]	1,319
Total adjusted noninterest expense items (c)	1,461
Adjusted noninterest expense	199,766
Adjusted return on average assets	
Net income (loss)	17,439
Less: Adjusted noninterest income (loss) items (net of tax)[2] (a)	(52,814)
Add: Adjusted noninterest expense items (net of tax)[2] (c)	1,154
Adjusted net income (d)	71,407
Average total assets (e)	5,277,867
Adjusted return on average assets (d)/(e)	1.35%

1. Includes HMNF acquisition-related personnel expenses.
2. Adjusted items are shown after-tax using a 21% tax rate.