
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO
SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): **July 29, 2026**

Alerus Financial Corporation
(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction of Incorporation)

001-39036
(Commission File Number)

45-0375407
(IRS Employer Identification No.)

401 Demers Avenue
Grand Forks, North Dakota 58201
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (701) 795-3200

N/A

(Former Name or Former Address, if Changed Since Last Report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol	Name of each exchange on which registered
Common Stock, \$1.00 par value per share	ALRS	The Nasdaq Stock Market LLC
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).		

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02. Results of Operations and Financial Condition.

On July 29, 2026, Alerus Financial Corporation (the “Company”) issued a press release announcing its financial results for the three and six months ended June 30, 2026. A copy of the press release is attached as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

The information in Item 2.02 of this Current Report on Form 8-K, and the related Exhibit 99.1, attached hereto is being “furnished” and will not, except to the extent required by applicable law or regulation, be deemed “filed” by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference to any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as may be expressly set forth by specific reference in such filing.

Item 7.01. Regulation FD Disclosure.

On July 29, 2026, the Company posted a presentation to the Company’s investor relations website, located at investors.alerus.com. The presentation is also attached hereto as Exhibit 99.2.

The information in Item 7.01 of this Current Report on Form 8-K, and the related Exhibit 99.2, attached hereto is being “furnished” and will not, except to the extent required by applicable law or regulation, be deemed “filed” by the Company for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference to any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as may be expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.**(d) Exhibits**

Exhibit No.	Description
99.1	Press Release of Alerus Financial Corporation, dated April 29, 2026
99.2	Investor Presentation of Alerus Financial Corporation
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 29, 2026

Alerus Financial Corporation

By: /s/ Katie A. Lorenson

Name: Katie A. Lorenson

Title: President and Chief Executive Officer



Alan A. Villalon, Chief Financial Officer
952.417.3733 (Office)

FOR RELEASE (7.29.2026)

ALERUS FINANCIAL CORPORATION REPORTS SECOND QUARTER 2026 NET INCOME OF \$20.9 MILLION

MINNEAPOLIS, MN (July 29, 2026) – Alerus Financial Corporation (Nasdaq: ALRS), or the Company, reported net income of \$20.9 million for the second quarter of 2026, or \$0.81 per diluted common share, compared to net income of \$23.0 million, or \$0.89 per diluted common share, for the first quarter of 2026, and net income of \$20.3 million, or \$0.78 per diluted common share, for the second quarter of 2025.

CEO Comments

President and Chief Executive Officer Katie O'Neill Lorenson said, "Our second quarter results demonstrate the continued strength of Alerus' diversified business model and the strategic investments and transformation efforts we have made over the past several years. Earnings per diluted common share of \$0.81 and return on average tangible common equity⁽¹⁾ of 19.33% reflect disciplined execution across the franchise, including expanding net interest margin, growing fee-based revenue, and continued improvement in credit quality.

The strength of our business model is evident in our ability to generate balanced growth across multiple revenue streams. Noninterest income again represented more than 40% of total revenue, while our banking franchise continued to benefit from disciplined balance sheet management and prudent risk oversight. These results reflect the resilience of our earnings profile and the advantages of a strategy designed to create long-term value.

Most importantly, these results are a testament to the talented team we have built at Alerus and their unwavering focus on serving our clients, communities, and one another. Their consistent execution, collaboration, and focus on doing the right thing continue to translate our strategy into results. As we look ahead, we remain focused on executing our long-term growth strategy, investing in our people and capabilities, and building on the momentum that positions Alerus to deliver sustainable value for our shareholders."

Second Quarter Highlights

- Earnings per diluted common share of \$0.81.
- Return on average total assets of 1.60%.
- Return on average tangible common equity⁽¹⁾ of 19.33%.
- Noninterest income was \$32.9 million in the second quarter of 2026, an increase of 6.8% from the first quarter of 2026. Noninterest income represented 40.85% of total revenue in the second quarter of 2026.
- Net interest margin (on a tax-equivalent basis)⁽¹⁾ was 3.97%, an increase of 20 basis points compared to 3.77% in the first quarter of 2026.
- Net interest income was \$47.7 million in the second quarter of 2026, an increase of 6.2% compared to \$44.9 million in the first quarter of 2026, and an increase of 10.9% compared to \$43.0 million in the second quarter of 2025.
- Total assets under administration/management exceeded \$50.4 billion, a 7.0% increase from the first quarter of 2026.
- Nonperforming assets were \$17.1 million as of June 30, 2026, a decrease of \$36.9 million, or 68.3%, from \$54.0 million as of March 31, 2026. Nonperforming assets to total assets declined to 0.32% in the second quarter of 2026 compared to 1.02% the first quarter of 2026.
- Repurchased \$6.8 million of the Company's outstanding common stock at an average per share price of \$27.10, reducing common shares outstanding by 250,000 shares at quarter-end.
- In the first six months of 2026, the Company returned \$23.6 million to shareholders in the form of dividends and share repurchases.
- Increased quarterly dividend by 4.76% over the first quarter of 2026 to \$0.22 per share, continuing the Company's decades-long history of increasing its dividend.
- Tangible book value per common share⁽¹⁾ was \$18.73 as of June 30, 2026, an increase of 16.26% from \$16.11 as of June 30, 2025.
- Tangible common equity to tangible assets ratio⁽¹⁾ was 9.05% as of June 30, 2026, an increase from 7.87% as of June 30, 2025.

(1) Represents a non-GAAP financial measure. See "Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures."

Selected Financial Data (unaudited)

	As of and for the				
	Three months ended			Six months ended	
	June 30, 2026	March 31, 2026	June 30, 2025	June 30, 2026	June 30, 2025
<i>(dollars and shares in thousands, except per share data)</i>					
Performance Ratios					
Return on average total assets	1.60%	1.79%	1.53%	1.69%	1.28%
Adjusted return on average total assets (1)	1.58%	1.79%	1.41%	1.68%	1.26%
Return on average common equity	14.56%	16.44%	15.82%	15.49%	13.37%
Return on average tangible common equity (1)	19.33%	21.85%	22.65%	20.57%	19.66%
Adjusted return on average tangible common equity (1)	19.04%	21.96%	21.02%	20.48%	19.36%
Noninterest income as a % of revenue	40.85%	40.72%	42.47%	40.78%	41.37%
Adjusted noninterest income as a % of revenue (1)	40.36%	40.73%	40.86%	40.54%	40.52%
Net interest margin (on a tax-equivalent basis)(1)	3.97%	3.77%	3.51%	3.87%	3.46%
Efficiency ratio (1)	62.53%	63.39%	60.66%	62.95%	64.54%
Adjusted efficiency ratio (1)	62.76%	63.20%	62.35%	62.97%	64.55%
Net charge-offs (recoveries) to average loans (1)	0.26%	0.71%	0.37%	0.48%	0.21%
Dividend payout ratio	27.16%	23.60%	26.92%	25.29%	31.54%
Per Common Share					
Earnings per common share - basic	\$ 0.82	\$ 0.90	\$ 0.79	\$ 1.72	\$ 1.31
Earnings per common share - diluted	\$ 0.81	\$ 0.89	\$ 0.78	\$ 1.70	\$ 1.30
Adjusted earnings per common share - diluted (1)	\$ 0.80	\$ 0.89	\$ 0.72	\$ 1.69	\$ 1.27
Dividends declared per common share	\$ 0.22	\$ 0.21	\$ 0.21	\$ 0.43	\$ 0.41
Book value per common share	\$ 23.34	\$ 22.79	\$ 21.00		
Tangible book value per common share (1)	\$ 18.73	\$ 18.15	\$ 16.11		
Average common shares outstanding - basic	25,081	25,380	25,368	25,230	25,363
Average common shares outstanding - diluted	25,395	25,679	25,714	25,537	25,683
Other Data					
Retirement and benefit services assets under administration/management	\$ 45,163,767	\$ 42,273,839	\$ 42,451,544		
Wealth advisory services assets under administration/management	\$ 5,195,511	\$ 4,792,609	\$ 4,613,102		
Mortgage originations	\$ 113,450	\$ 94,434	\$ 134,634	\$ 207,884	\$ 205,227

(1) Represents a non-GAAP financial measure. See "Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures."

Results of Operations
Net Interest Income

Net interest income for the second quarter of 2026 was \$47.7 million, a \$2.8 million, or 6.2%, increase from the first quarter of 2026. Interest income increased \$3.6 million, or 5.4%, primarily due to higher interest income on loans from a one-time \$1.6 million interest income recovery on a nonaccrual loan resolution, higher purchase accounting accretion, and higher loan yields. Interest expense increased \$0.8 million, or 3.8%, from the first quarter of 2026, as average rates paid on borrowings increased following a refinancing of subordinated debt in the first quarter and higher average short-term borrowing balances.

Net interest income increased \$4.7 million, or 10.9%, from \$43.0 million for the second quarter of 2025. Interest income increased \$0.2 million, or 0.3%, from the second quarter of 2025, primarily driven by higher interest income on investment securities following the strategic balance sheet repositioning in the fourth quarter of 2025, partially offset by less purchase accounting accretion. Interest expense decreased \$4.5 million, or 16.3%, from the second quarter of 2025, as average rates paid on deposits and borrowings declined primarily driven by Federal Reserve rate cuts in the second half of 2025.

Net interest margin (on a tax-equivalent basis)(1) was 3.97% for the second quarter of 2026, a 20 basis point increase from 3.77% for the first quarter of 2026, and a 46 basis point increase from 3.51% for the second quarter of 2025. The quarter over quarter increase was mainly attributable to a one-time \$1.6 million interest income recovery on a nonaccrual loan resolution, higher purchase accounting accretion, and higher loan yields, partially offset by the impact of the first quarter subordinated debt refinancing and higher borrowing balances. The increase from the second quarter of 2025 was primarily driven by lower cost of funds and higher yields on investment securities, partially offset by less purchase accounting accretion.

Noninterest Income

Noninterest income for the second quarter of 2026 was \$32.9 million, a \$2.1 million, or 6.8%, increase from the first quarter of 2026. This increase was driven by an increase in other noninterest income and wealth advisory services revenue, partially offset by a decrease in mortgage banking revenue. Other noninterest income increased \$1.9 million, or 106.9%, from the first quarter of 2026, primarily driven by a gain on the sale of a property in the Rochester, Minnesota market, increased swap fee income, and mutual fund investment gains related to the underlying assets of the deferred compensation plans. Wealth advisory services revenue increased \$0.5 million, or 6.5%, from the first quarter of 2026, primarily driven by an increase in both asset-based fees tied to equity markets and transaction-based fees. Mortgage banking revenue decreased \$0.3 million, or 9.6%, from the first quarter of 2026, primarily driven by lower gain on sale margins from product mix and increased competition.

Noninterest income for the second quarter of 2026 increased by \$1.2 million, or 3.7%, from the second quarter of 2025. This increase was driven by an increase in other noninterest income, retirement and benefit services revenue, and service charges on deposit accounts, partially offset by a decrease in the gain on sale of non-mortgage loans. Other noninterest income increased \$1.7 million, or 86.1%, compared to the second quarter of 2025, primarily driven by a gain on the sale of a property in the Rochester, Minnesota market, increased swap fee income, and mutual fund investment gains related to the underlying assets of the deferred compensation plans. Retirement and benefit services revenue increased \$1.3 million, or 8.3%, compared to the second quarter of 2025, primarily driven by recurring annual income. Service charges on deposit accounts increased \$0.4 million, or 62.6%, compared to

the second quarter of 2025, primarily due to a reclassification of fees from other noninterest income to service charges on deposit accounts revenue in the first quarter of 2026. Gain on sale of non-mortgage loans decreased \$2.1 million, or 100.0%, compared to the second quarter of 2025, due to a \$2.1 million gain on the sale of a PCD hospitality loan during the second quarter of 2025.

(1) Represents a non-GAAP financial measure. See “Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures.”

Noninterest Expense

Noninterest expense for the second quarter of 2026 was \$52.9 million, a \$2.5 million, or 4.9%, increase from the first quarter of 2026, primarily due to increases in compensation expense and other noninterest expense, partially offset by a decrease in business services, software, and technology expense. Compensation expense increased \$2.1 million, or 8.6%, from the first quarter of 2026, primarily due to annual merit increases, talent additions to the Arizona commercial banking team, and increases in deferred compensation plan liabilities driven by mutual fund investment gains related to the underlying assets of the plans. Other noninterest expense increased \$0.8 million, or 39.3%, from the first quarter of 2026, due to an increase in other real estate owned balances and related holding costs, as well as increased corporate insurance costs. Business services, software, and technology expense decreased \$0.4 million, or 6.8%, from the first quarter of 2026, primarily due to a decrease in core processing expenses, as well as a decrease in IT hardware expenses.

Noninterest expense for the second quarter of 2026 increased \$4.4 million, or 9.2%, from \$48.4 million in the second quarter of 2025, primarily due to increases in compensation expense, professional fees and assessments, and other noninterest expense. Compensation expense increased \$1.8 million, or 7.4%, from the second quarter of 2025, primarily due to annual merit increases, as well as increases in deferred compensation plan liabilities driven by mutual fund investment gains related to the underlying assets of the plans. Other noninterest expense increased \$1.5 million, or 104.3%, from the second quarter of 2025, due to an increase in other real estate owned balances and related holding costs, as well as increased corporate insurance costs. Professional fees and assessments increased \$1.4 million, or 61.7%, from the second quarter of 2025, primarily due to the reclassification of consulting services and other third-party vendor expenses from business services, software, and technology expense to professional fees and assessments, as well as an increase in legal fees.

Financial Condition

Total assets were \$5.3 billion as of June 30, 2026, an increase of \$58.6 million, or 1.1%, from December 31, 2025. The increase was primarily due to a \$41.8 million increase in cash and cash equivalents, a \$20.1 million increase in available-for-sale investment securities, a \$8.5 million increase in other assets, and a \$4.8 million increase in loans held for sale, partially offset by a decrease of \$13.8 million in loans held for investment.

Loans Held for Investment

Total loans held for investment were \$4.0 billion as of June 30, 2026, a decrease of \$13.8 million, or 0.3%, from December 31, 2025. The decrease was primarily driven by a \$41.6 million decrease in consumer loans, partially offset by a \$27.9 million increase in commercial loans.

The following table presents the composition of our loans held for investment portfolio as of the dates indicated:

<i>(dollars in thousands)</i>	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025
Commercial					
Commercial and business lending					
Commercial and industrial	\$ 759,959	\$ 747,447	\$ 736,833	\$ 702,135	\$ 675,892
Commercial real estate – Owner occupied	622,241	444,276	427,260	435,320	440,170
Total commercial and business lending	1,382,200	1,191,723	1,164,093	1,137,455	1,116,062
Investor commercial real estate					
Construction, land and development	79,850	146,897	246,238	349,768	352,749
Multifamily	361,875	392,097	383,505	374,761	333,307
Non-owner occupied	893,367	976,339	875,862	865,785	887,643
Total investor commercial real estate	1,335,092	1,515,333	1,505,605	1,590,314	1,573,699
Agricultural					
Land	54,202	54,028	64,799	65,900	66,395
Production	53,367	50,983	62,500	63,051	67,931
Total agricultural	107,569	105,011	127,299	128,951	134,326
Total commercial	2,824,861	2,812,067	2,796,997	2,856,720	2,824,087
Consumer					
Residential real estate					
First lien	828,936	851,551	874,737	894,402	901,738
Construction	31,202	32,872	33,703	34,124	35,754
HELOC	273,124	262,131	260,883	234,681	200,624
Junior lien	31,941	35,783	36,844	40,434	41,450
Total residential real estate	1,165,203	1,182,337	1,206,167	1,203,641	1,179,566
Other consumer	44,180	40,340	44,858	41,715	41,003
Total consumer	1,209,383	1,222,677	1,251,025	1,245,356	1,220,569
Total loans	<u>\$ 4,034,244</u>	<u>\$ 4,034,744</u>	<u>\$ 4,048,022</u>	<u>\$ 4,102,076</u>	<u>\$ 4,044,656</u>

Deposits

Total deposits were \$4.2 billion as of June 30, 2026, a decrease of \$0.1 million, or 0.0%, from December 31, 2025. Noninterest-bearing deposits decreased \$48.3 million and interest-bearing deposits increased \$48.2 million from December 31, 2025. The decrease in total deposits was due primarily to seasonal outflows from public funds depositors.

The following table presents the composition of the Company's deposit portfolio as of the dates indicated:

<i>(dollars in thousands)</i>	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025
Noninterest-bearing demand	\$ 759,640	\$ 857,625	\$ 807,896	\$ 776,791	\$ 790,300
Interest-bearing					
Interest-bearing demand	1,429,951	1,449,156	1,296,315	1,256,687	1,214,597
Savings accounts	173,255	178,347	173,759	174,113	175,586
Money market savings	1,252,823	1,291,794	1,337,491	1,460,006	1,358,516
Time deposits	576,228	570,960	576,542	745,056	798,469
Total interest-bearing	3,432,257	3,490,257	3,384,107	3,635,862	3,547,168
Total deposits	\$ 4,191,897	\$ 4,347,882	\$ 4,192,003	\$ 4,412,653	\$ 4,337,468

Asset Quality

Total nonperforming assets were \$17.1 million as of June 30, 2026, a decrease of \$52.3 million, or 75.3%, from December 31, 2025. As of June 30, 2026, the allowance for credit losses on loans was \$48.4 million, or 1.20% of total loans, compared to \$61.9 million, or 1.53% of total loans, as of December 31, 2025.

The following table presents selected asset quality data as of and for the periods indicated:

<i>(dollars in thousands)</i>	As of and for the three months ended				
	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025
Nonaccrual loans	\$ 7,105	\$ 53,881	\$ 69,065	\$ 59,644	\$ 51,276
Accruing loans 90+ days past due	436	—	—	—	202
Total nonperforming loans	7,541	53,881	69,065	59,644	51,478
OREO and repossessed assets	9,571	126	308	467	751
Total nonperforming assets	\$ 17,112	\$ 54,007	\$ 69,373	\$ 60,111	\$ 52,229
Criticized loans	83,090	132,459	149,162	191,331	212,592
Net charge-offs (recoveries)	2,575	7,027	(311)	(1,715)	3,767
Net charge-offs (recoveries) to average loans ⁽¹⁾	0.26%	0.71%	(0.03)%	(0.17)%	0.37%
Nonperforming loans to total loans	0.19%	1.34%	1.71%	1.45%	1.27%
Nonperforming assets to total assets	0.32%	1.02%	1.33%	1.13%	0.98%
Criticized loans to total loans	2.06%	3.28%	3.68%	4.66%	5.26%
Allowance for credit losses on loans to total loans	1.20%	1.25%	1.53%	1.51%	1.47%
Allowance for credit losses on loans to nonperforming loans	641.31%	93.73%	89.65%	104.16%	115.15%

For the second quarter of 2026, the Company had net charge-offs of \$2.6 million, compared to net charge-offs of \$7.0 million for the first quarter of 2026 and net charge-offs of \$3.8 million for the second quarter of 2025. The quarter over quarter decrease in net charge-offs was primarily due to charge-offs of \$6.4 million in the first quarter of 2026 related to one non-accruing long-term commercial and industrial client relationship. This relationship carried a specific reserve of \$9.0 million as of December 31, 2025. Of the \$2.6 million of net-charge offs recognized in the second quarter of 2026, \$1.4 million was attributable to this same relationship. As of June 30, 2026, the relationship had a remaining reserve of \$1.0 million, which represented approximately 63.3% of the book balance as of that date. Management does not believe the charge-offs resulting from this relationship are indicative of a broader credit quality trend in the Company's loan portfolio.

The decrease in the allowance for credit losses on loans to total loans from December 31, 2025 to June 30, 2026 was primarily the result of problem loan resolution.

The Company recorded a provision for credit losses of \$0.5 million for the second quarter of 2026, compared to a provision release of \$4.9 million for the first quarter of 2026, and no provision for credit losses for the second quarter of 2025.

OREO and repossessed assets were \$9.6 million at June 30, 2026, compared to \$0.3 million as of December 31, 2025. The increase was primarily driven by the transfer of one 1-4 family property and one apartment complex to OREO in the second quarter of 2026.

The unearned fair value adjustments on acquired loan portfolios were \$36.9 million as of June 30, 2026, \$43.8 million as of December 31, 2025, and \$58.0 million as of June 30, 2025.

Capital

Total stockholders' equity was \$583.1 million as of June 30, 2026, an increase of \$18.2 million from December 31, 2025. The increase was primarily driven by an increase in retained earnings of \$33.0 million, partially offset by a decrease in additional paid-in capital of \$11.5 million and a decrease in accumulated other comprehensive income of \$2.8 million. Tangible book value per common share⁽¹⁾ increased to \$18.73 as of June 30, 2026, from \$17.55 as of December 31, 2025. Tangible common equity to tangible assets⁽¹⁾ increased to 9.05% as of June 30, 2026, from 8.72% as of December 31, 2025. Common equity tier 1 capital to risk weighted assets increased to 10.81% as of June 30, 2026, from 10.28% as of December 31, 2025.

During the second quarter of 2026, the Company repurchased approximately \$6.8 million of its outstanding common stock at an average per share price of \$27.10, which reduced common shares outstanding by 250,000 at quarter-end.

The following table presents our capital ratios as of the dates indicated:

	June 30, 2026	December 31, 2025	June 30, 2025
Capital Ratios⁽¹⁾			
<i>Alerus Financial Corporation Consolidated</i>			
Common equity tier 1 capital to risk weighted assets	10.81%	10.28%	10.54%
Tier 1 capital to risk weighted assets	11.02%	10.48%	10.74%
Total capital to risk weighted assets	13.34%	12.87%	13.10%
Tier 1 capital to average assets	9.49%	8.86%	9.16%
Tangible common equity / tangible assets (2)	9.05%	8.72%	7.87%
<i>Alerus Financial, N.A.</i>			
Common equity tier 1 capital to risk weighted assets	10.92%	10.41%	10.78%
Tier 1 capital to risk weighted assets	10.92%	10.41%	10.78%
Total capital to risk weighted assets	12.11%	11.66%	12.04%
Tier 1 capital to average assets	9.26%	8.62%	9.34%

(1) Capital ratios for the current quarter are to be considered preliminary until the Call Report for Alerus Financial, N.A. is filed.

(2) Represents a non-GAAP financial measure. See "Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures."

Conference Call

The Company will host a conference call at 11:00 a.m. Central Time on Thursday, July 30, 2026, to discuss its financial results. Attendees are encouraged to register ahead of time for the call at investors.alerus.com. A recording of the call and transcript will be available on the Company's investor relations website at investors.alerus.com following the call.

About Alerus Financial Corporation

Alerus Financial Corporation (Nasdaq: ALRS) is a commercial wealth advisory services bank and national retirement and benefit services provider with corporate offices in Grand Forks, North Dakota, and the Minneapolis-St. Paul, Minnesota metropolitan area. Through its subsidiary, Alerus Financial, National Association (the "Bank"), Alerus provides diversified and comprehensive financial solutions to business and consumer clients, including banking, wealth advisory services, and retirement and benefit plans and services. Alerus provides clients with a primary point of contact to help fully understand their unique needs and delivery channel preferences. Clients are provided with competitive products, valuable insight, and sound advice supported by digital solutions designed to meet their needs.

Alerus operates 26 banking and commercial wealth offices, with locations in Grand Forks and Fargo, North Dakota; the Minneapolis-St. Paul, Minnesota metropolitan area; Rochester, Minnesota; Southern Minnesota; Marshalltown, Iowa; Pewaukee, Wisconsin; and Phoenix and Scottsdale, Arizona. The Alerus Retirement and Benefit business serves advisors, brokers, employers, and plan participants across the United States.

Non-GAAP Financial Measures

Some of the financial measures included in this press release are not measures of financial performance recognized by U.S. Generally Accepted Accounting Principles, or GAAP. These non-GAAP financial measures include the ratio of tangible common equity to tangible assets, tangible book value per common share, return on average tangible common equity, efficiency ratio, pre-provision net revenue, adjusted noninterest (loss) income, adjusted noninterest expense, adjusted pre-provision net revenue, adjusted efficiency ratio, adjusted net income, adjusted return on average total assets, adjusted return on average tangible common equity, net interest margin (on a tax-equivalent basis), adjusted earnings per common share - diluted, and adjusted net charge-offs to average loans. Management uses these non-GAAP financial measures in its analysis of its performance, and believes financial analysts and investors frequently use these measures, and other similar measures, to evaluate capital adequacy and financial performance. Reconciliations of non-GAAP disclosures used in this press release to the comparable GAAP measures are provided in the accompanying tables. Management, banking regulators, many financial analysts and other investors use these measures in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, which typically stem from the use of the purchase accounting method of accounting for mergers and acquisitions.

These non-GAAP financial measures should not be considered in isolation or as a substitute for total stockholders' equity, total assets, book value per share, return on average assets, return on average equity, or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Company calculates these non-GAAP financial measures may differ from that of other companies reporting measures with similar names.

Forward-Looking Statements

This press release contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, without limitation, statements concerning plans, estimates, calculations, forecasts and projections with respect to the anticipated future performance of Alerus Financial Corporation. These statements are often, but not always, identified by words such as “may”, “might”, “should”, “could”, “predict”, “potential”, “believe”, “expect”, “continue”, “will”, “anticipate”, “seek”, “estimate”, “intend”, “plan”, “projection”, “would”, “annualized”, “target” and “outlook”, or the negative version of those words or other comparable words of a future or forward-looking nature. Examples of forward-looking statements include, among others, statements the Company makes regarding our projected growth, anticipated future financial performance, financial condition, credit quality, management’s long-term performance goals, and the future plans and prospects of Alerus Financial Corporation.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent known and unknown uncertainties, risks, changes in circumstances, and other factors that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in forward-looking statements include, among others, the following: the strength of the local, state, national and international economies and financial markets (including effects of inflationary pressures and future monetary policies of the Federal Reserve and executive orders in response thereto); interest rate risk, including the effects of changes in interest rates; effects on the U.S. economy resulting from actions taken by the federal government, including the threat or implementation of tariffs, immigration enforcement, executive orders, and changes in foreign policy; disruptions to the global supply chain, including as a result of domestic or foreign policies; our ability to successfully manage credit risk, including in the commercial real estate portfolio, and maintain an adequate level of allowance for credit losses; business and economic conditions generally and in the financial services industry, nationally and within our market areas, including the level and impact of inflation rates and possible recession; our ability to raise additional capital to implement our business plan; credit risks and risks from concentrations (including by type of borrower, geographic area, collateral, and industry) within our loan portfolio; the concentration of large loans to certain borrowers (including commercial real estate loans); the level of nonperforming assets on our balance sheet; our ability to implement organic and acquisition growth strategies; the commencement, cost, and outcome of litigation and other legal proceedings and regulatory actions against us or to which the Company may become subject, including with respect to pending actions relating to the Company’s previous employee stock ownership program fiduciary services commenced by government and private parties; the impact of economic or market conditions on our fee-based services; our ability to continue to grow our retirement and benefit services business; our ability to continue to originate a sufficient volume of residential mortgages; the occurrence of fraudulent activity, breaches or failures of our or our third-party vendors’ information security controls or cybersecurity-related incidents, including as a result of sophisticated attacks using artificial intelligence and similar tools or as a result of insider fraud; interruptions involving our information technology and telecommunications systems or third-party servicers; potential losses incurred in connection with mortgage loan repurchases; the composition of our executive management team and our ability to attract and retain key personnel; rapid and expensive technological changes implemented by us and other parties in the financial services industry, including third-party vendors, which may be more difficult to implement or more expensive than anticipated or which may have unforeseen consequences to us and our customers, including the development and implementation of tools incorporating artificial intelligence; emerging issues related to the development and use of artificial intelligence that could give rise to legal or regulatory action, damage our reputation, or otherwise materially harm our business or customers; increased competition in the financial services industry, including from non-banks such as credit unions, Fintech companies and digital asset service providers; our ability to successfully manage liquidity risk, including our need to access higher cost sources of funds such as fed funds purchased and short-term borrowings; the concentration of large deposits from certain clients, including those who have balances above current Federal Deposit Insurance Corporation insurance limits; the effectiveness of our risk management framework; potential impairment to the goodwill the Company recorded in connection with our past acquisitions, including the acquisitions of Metro Phoenix Bank and HMNF; the extensive regulatory framework that applies to us; the ability of the Bank to pay dividends to us and our ability to pay dividends to our stockholders; new or revised accounting standards, as may be adopted by state and federal regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission (the “SEC”) or the Public Company Accounting Oversight Board; fluctuations in the values of the securities held in our securities portfolio, including as a result of changes in interest rates; governmental monetary, trade and fiscal policies; risks related to climate change and the negative impact it may have on our customers and their businesses; severe weather and natural disasters, and widespread disease or pandemics; acts of war, military conflicts, or terrorism, including the wars in Iran and Ukraine, ongoing conflicts in the Middle East, and other international military conflicts, or adverse external events and changes in foreign relations that can increase levels of political and economic unpredictability, contribute to rising energy and commodity prices, affect global supply chains, increase the volatility of financial markets, and other matters beyond our control; the availability of future equity and debt issuances and other capital raising opportunities on favorable terms; any material weaknesses in our internal control over financial reporting; our success at managing and responding to the risks involved in the foregoing items; and any other risks described in the “Risk Factors” sections of the reports filed by Alerus Financial Corporation with the SEC.

Any forward-looking statement made by us in this press release is based only on information currently available to us and speaks only as of the date on which it is made. The Company undertakes no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

Alerus Financial Corporation and Subsidiaries
Consolidated Balance Sheets
(dollars in thousands, except share and per share data)

	June 30, 2026	December 31, 2025
Assets	(Unaudited)	
Cash and cash equivalents	\$ 109,012	\$ 67,192
Investment securities		
Trading, at fair value	501	1,758
Available-for-sale, at fair value	534,191	514,095
Held-to-maturity, at amortized cost (with an allowance for credit losses on investments of \$115 and \$123, respectively)	242,516	254,448
Loans held for sale	26,713	21,934
Loans held for investment	4,034,244	4,048,022
Allowance for credit losses on loans	(48,361)	(61,915)
Net loans	3,985,883	3,986,107
Land, premises and equipment, net	43,941	43,253
Operating lease right-of-use assets	32,105	28,761
Accrued interest receivable	20,213	21,742
Bank-owned life insurance	41,894	39,307
Goodwill	85,634	85,634
Other intangible assets	29,422	33,371
Servicing rights	7,022	6,383
Deferred income taxes, net	18,114	23,080
Other assets	111,557	103,019
Total assets	\$ 5,288,718	\$ 5,230,084
Liabilities and Stockholders' Equity		
Deposits		
Noninterest-bearing	\$ 759,640	\$ 807,896
Interest-bearing	3,432,257	3,384,107
Total deposits	4,191,897	4,192,003
Short-term borrowings	345,000	308,800
Long-term debt	59,239	59,182
Operating lease liabilities	42,752	36,282
Accrued expenses and other liabilities	66,687	68,883
Total liabilities	4,705,575	4,665,150
Stockholders' equity		
Preferred stock, \$1 par value, 2,000,000 shares authorized: 0 issued and outstanding	—	—
Common stock, \$1 par value, 60,000,000 and 30,000,000 shares authorized: 24,985,815 and 25,406,278 issued and outstanding	24,986	25,406
Additional paid-in capital	260,066	271,609
Retained earnings	303,070	270,075
Accumulated other comprehensive loss	(4,979)	(2,156)
Total stockholders' equity	583,143	564,934
Total liabilities and stockholders' equity	\$ 5,288,718	\$ 5,230,084

Alerus Financial Corporation and Subsidiaries
Consolidated Statements of Income
(dollars and shares in thousands, except per share data)

	Three months ended			Six months ended	
	June 30, 2026	March 31, 2026	June 30, 2025	June 30, 2026	June 30, 2025
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Interest Income					
Loans, including fees	\$ 62,214	\$ 58,621	\$ 63,853	\$ 120,835	\$ 125,348
Investment securities					
Taxable	7,258	7,104	5,310	14,363	11,017
Exempt from federal income taxes	155	158	160	312	320
Other	999	1,094	1,101	2,093	1,920
Total interest income	70,626	66,977	70,424	137,603	138,605
Interest Expense					
Deposits	18,938	19,074	22,758	38,012	46,293
Short-term borrowings	2,935	2,357	3,982	5,292	6,821
Long-term debt	1,041	634	652	1,676	1,302
Total interest expense	22,914	22,065	27,392	44,980	54,416
Net interest income	47,712	44,912	43,032	92,623	84,189
Provision for (recovery of) credit losses	495	(4,883)	—	(4,388)	863
Net interest income after provision for (recovery of) credit losses	47,217	49,795	43,032	97,011	83,326
Noninterest Income					
Retirement and benefit services	17,347	17,406	16,024	34,754	32,130
Wealth advisory services	7,705	7,237	7,363	14,942	14,267
Mortgage banking	3,195	3,535	3,651	6,730	5,177
Service charges on deposit accounts	1,106	933	680	2,039	1,330
Gain on sale of non-mortgage loans	—	—	2,115	—	2,115
Other	3,592	1,736	1,930	5,327	4,376
Total noninterest income	32,945	30,847	31,763	63,792	59,395
Noninterest Expense					
Compensation	26,155	24,087	24,343	50,242	47,304
Employee taxes and benefits	6,755	6,640	6,633	13,395	14,396
Occupancy and equipment expense	3,493	3,427	2,559	6,919	5,466
Business services, software and technology expense	5,440	5,839	5,868	11,279	11,620
Intangible amortization expense	1,974	1,974	2,710	3,949	5,419
Professional fees and assessments	3,781	3,800	2,339	7,581	5,335
Marketing and business development	869	861	787	1,730	1,752
Supplies and postage	540	607	490	1,146	1,121
Travel	357	361	347	718	634
Mortgage and lending expenses	614	710	940	1,323	1,476
Other	2,905	2,086	1,422	4,992	4,282
Total noninterest expense	52,883	50,392	48,438	103,274	98,805
Income before income tax expense	27,279	30,250	26,357	57,529	43,916
Income tax expense	6,414	7,279	6,104	13,693	10,349
Net income	\$ 20,865	\$ 22,971	\$ 20,253	\$ 43,836	\$ 33,567
Per Common Share Data					
Earnings per common share	\$ 0.82	\$ 0.90	\$ 0.79	\$ 1.72	\$ 1.31
Diluted earnings per common share	\$ 0.81	\$ 0.89	\$ 0.78	\$ 1.70	\$ 1.30
Dividends declared per common share	\$ 0.22	\$ 0.21	\$ 0.21	\$ 0.43	\$ 0.41
Average common shares outstanding	25,081	25,380	25,368	25,230	25,363
Diluted average common shares outstanding	25,395	25,679	25,714	25,537	25,683

Alerus Financial Corporation and Subsidiaries
Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures (unaudited)
(dollars and shares in thousands, except per share data)

	June 30, 2026	March 31, 2026	June 30, 2025
Tangible Common Equity to Tangible Assets			
Total common stockholders' equity	\$ 583,143	\$ 574,693	\$ 533,155
Less: Goodwill	85,634	85,634	85,634
Less: Other intangible assets	29,422	31,397	38,462
Tangible common equity (a)	468,087	457,662	409,059
Total assets	5,288,718	5,287,971	5,323,822
Less: Goodwill	85,634	85,634	85,634
Less: Other intangible assets	29,422	31,397	38,462
Tangible assets (b)	5,173,662	5,170,940	5,199,726
Tangible common equity to tangible assets (a)/(b)	9.05%	8.85%	7.87%
Tangible Book Value Per Common Share			
Tangible common equity (a)	468,087	457,662	409,059
Total common shares issued and outstanding (c)	24,986	25,214	25,389
Tangible book value per common share (a)/(c)	\$ 18.73	\$ 18.15	\$ 16.11

	Three months ended			Six months ended	
	June 30, 2026	March 31, 2026	June 30, 2025	June 30, 2026	June 30, 2025
Return on Average Tangible Common Equity					
Net income	\$ 20,865	\$ 22,971	\$ 20,253	\$ 43,836	\$ 33,567
Add: Intangible amortization expense (net of tax) (1)	1,559	1,559	2,141	3,120	4,281
Net income, excluding intangible amortization (d)	22,424	24,530	22,394	46,956	37,848
Average total equity	574,862	566,563	513,606	570,735	506,470
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax) (1)	24,003	25,664	31,436	24,829	32,571
Average tangible common equity (e)	465,225	455,265	396,536	460,272	388,265
Return on average tangible common equity (d)/(e)	19.33%	21.85%	22.65%	20.57%	19.66%

Efficiency Ratio					
Noninterest expense	\$ 52,883	\$ 50,392	\$ 48,438	\$ 103,274	\$ 98,805
Less: Intangible amortization expense	1,974	1,974	2,710	3,949	5,419
Noninterest expense excluding intangible amortization (f)	50,909	48,418	45,728	99,325	93,386
Net interest income (v)	47,712	44,912	43,032	92,623	84,189
Noninterest income	32,945	30,847	31,763	63,792	59,395
Tax equivalent adjustment for loans and securities	755	619	592	1,374	1,110
Total tax-equivalent revenue (g)	81,412	76,378	75,387	157,789	144,694
Efficiency ratio (f)/(g)	62.53%	63.39%	60.66%	62.95%	64.54%

Pre-Provision Net Revenue					
Net interest income (v)	\$ 47,712	\$ 44,912	\$ 43,032	\$ 92,623	\$ 84,189
Add: Noninterest income	32,945	30,847	31,763	63,792	59,395
Less: Noninterest expense	52,883	50,392	48,438	103,274	98,805
Pre-provision net revenue	\$ 27,774	\$ 25,367	\$ 26,357	\$ 53,141	\$ 44,779

Adjusted Noninterest Income					
Noninterest income	\$ 32,945	\$ 30,847	\$ 31,763	\$ 63,792	\$ 59,395
Less: Adjusted noninterest income items					
Net gain on sale of loans	—	—	2,115	—	2,115
Net gain (loss) on sale/disposal of premises and equipment	653	(21)	(84)	632	(84)
Total adjusted noninterest income (loss) items (h)	653	(21)	2,031	632	2,031
Adjusted noninterest income (i)	\$ 32,292	\$ 30,868	\$ 29,732	\$ 63,160	\$ 57,364

Adjusted Noninterest Income as a Percentage of Revenue					
Adjusted noninterest income (i)	\$ 32,292	\$ 30,868	\$ 29,732	\$ 63,160	\$ 57,364
Net interest income (v)	47,712	44,912	43,032	92,623	84,189
Adjusted revenue (w)	\$ 80,004	\$ 75,780	\$ 72,764	\$ 155,783	\$ 141,553
Adjusted noninterest income as a percentage of revenue (i)/(w)	40.36%	40.73%	40.86%	40.54%	40.52%

Adjusted Noninterest Expense					
Noninterest expense	\$ 52,883	\$ 50,392	\$ 48,438	\$ 103,274	\$ 98,805
Less: Adjusted noninterest expense items					
HMNF merger- and acquisition-related expenses	6	(34)	11	(27)	298
Severance and signing bonus expense	216	167	(23)	383	1,004
Total adjusted noninterest expense items (j)	222	133	(12)	356	1,302
Adjusted noninterest expense (k)	\$ 52,661	\$ 50,259	\$ 48,450	\$ 102,918	\$ 97,503

(1) Items calculated after-tax utilizing a marginal income tax rate of 21.0%.

Alerus Financial Corporation and Subsidiaries
Non-GAAP to GAAP Reconciliations and Calculation of Non-GAAP Financial Measures (unaudited)
(dollars and shares in thousands, except per share data)

	Three months ended			Six months ended	
	June 30, 2026	March 31, 2026	June 30, 2025	June 30, 2026	June 30, 2025
Adjusted Pre-Provision Net Revenue					
Net interest income (v)	\$ 47,712	\$ 44,912	\$ 43,032	\$ 92,623	\$ 84,189
Add: Adjusted noninterest income (i)	32,292	30,868	29,732	63,160	57,364
Less: Adjusted noninterest expense (k)	52,661	50,259	48,450	102,918	97,503
Adjusted pre-provision net revenue	\$ 27,343	\$ 25,521	\$ 24,314	\$ 52,865	\$ 44,050
Adjusted Efficiency Ratio					
Adjusted noninterest expense (k)	\$ 52,661	\$ 50,259	\$ 48,450	\$ 102,918	\$ 97,503
Less: Intangible amortization expense	1,974	1,974	2,710	3,949	5,419
Adjusted noninterest expense for efficiency ratio (l)	50,687	48,285	45,740	98,969	92,084
Tax-equivalent revenue					
Net interest income (v)	47,712	44,912	43,032	92,623	84,189
Add: Adjusted noninterest income (i)	32,292	30,868	29,732	63,160	57,364
Add: Tax equivalent adjustment for loans and securities (l)	755	619	592	1,374	1,110
Total tax-equivalent revenue (m)	80,759	76,399	73,356	157,157	142,663
Adjusted efficiency ratio (l)/(m)	62.76%	63.20%	62.35%	62.97%	64.55%
Adjusted Net Income					
Net income	\$ 20,865	\$ 22,971	\$ 20,253	\$ 43,836	\$ 33,567
Less: Adjusted noninterest (loss) income items (net of tax) (1) (h)	516	(17)	1,604	499	1,604
Add: Adjusted noninterest expense items (net of tax) (1) (j)	175	105	(9)	281	1,029
Adjusted net income (n)	\$ 20,524	\$ 23,093	\$ 18,640	\$ 43,618	\$ 32,992
Adjusted Return on Average Total Assets					
Average total assets (o)	\$ 5,226,319	\$ 5,218,515	\$ 5,302,728	\$ 5,222,438	\$ 5,287,622
Adjusted return on average total assets (n)/(o)	1.58%	1.79%	1.41%	1.68%	1.26%
Adjusted Return on Average Tangible Common Equity					
Adjusted net income (n)	\$ 20,524	\$ 23,093	\$ 18,640	\$ 43,618	\$ 32,992
Add: Intangible amortization expense (net of tax) (l)	1,559	1,559	2,141	3,120	4,281
Adjusted net income, excluding intangible amortization (p)	22,083	24,652	20,781	46,738	37,273
Average total equity	574,862	566,563	513,606	570,735	506,470
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax)	24,003	25,664	31,436	24,829	32,571
Average tangible common equity (q)	465,225	455,265	396,536	460,272	388,265
Adjusted return on average tangible common equity (p)/(q)	19.04%	21.96%	21.02%	20.48%	19.36%
Adjusted Earnings Per Common Share - Diluted					
Adjusted net income (n)	\$ 20,524	\$ 23,093	\$ 18,640	\$ 43,618	\$ 32,992
Less: Dividends and undistributed earnings allocated to participating securities	192	206	205	400	297
Adjusted net income available to common stockholders (r)	20,332	22,887	18,435	43,218	32,695
Weighted-average common shares outstanding for diluted earnings per share (s)	25,395	25,679	25,714	25,537	25,683
Adjusted earnings per common share - diluted (r)/(s)	\$ 0.80	\$ 0.89	\$ 0.72	\$ 1.69	\$ 1.27
Net Charge-Offs (Recoveries) to Average Loans					
Net charge-offs (recoveries) (t)	\$ 2,575	\$ 7,027	\$ 3,767	\$ 9,602	\$ 4,174
Average total loans (u)	\$ 4,032,142	\$ 4,029,719	\$ 4,079,084	\$ 4,030,939	\$ 4,051,129
Net charge-offs (recoveries) to average loans (t)/(u)	0.26%	0.71%	0.37%	0.48%	0.06%
Net Interest Margin (on a Tax-Equivalent Basis)					
Net interest income (v)	\$ 47,712	\$ 44,912	\$ 43,032	\$ 92,623	\$ 84,189
Add: Tax equivalent adjustment for loans and securities	755	619	592	1,374	1,110
Net interest income (on a tax-equivalent basis) (1) (y)	\$ 48,467	\$ 45,531	\$ 43,624	\$ 93,997	\$ 85,299
Average interest earning assets (x)	\$ 4,896,740	\$ 4,901,399	\$ 4,988,946	\$ 4,899,058	\$ 4,969,446
Net interest margin (on a tax-equivalent basis) (1) (y)/(x)	3.97%	3.77%	3.51%	3.87%	3.46%

(1) Items calculated after-tax utilizing a marginal income tax rate of 21.0%.

Alerus Financial Corporation and Subsidiaries
Analysis of Average Balances, Yields, and Rates (unaudited)
(dollars in thousands)

	Three months ended						Six months ended			
	June 30, 2026		March 31, 2026		June 30, 2025		June 30, 2026		June 30, 2025	
	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate	Average Balance	Average Yield/ Rate
Interest Earning Assets										
Interest-bearing deposits with banks	\$ 45,777	4.11%	\$ 60,675	4.26%	\$ 35,951	5.51%	\$ 53,185	4.20%	\$ 34,695	5.14%
Investment securities (1)	773,692	3.86	771,885	3.84	823,463	2.69	772,793	3.85	841,479	2.74
Loans held for sale	18,885	4.50	15,617	4.70	22,302	4.44	17,260	4.58	16,856	4.74
Loans										
Commercial and industrial	779,471	7.07	723,803	7.10	653,635	7.51	751,791	7.09	655,725	7.41
CRE – Owner occupied	502,476	6.19	430,332	6.14	442,796	6.29	466,603	6.17	411,546	6.25
CRE – Construction, land and development	103,618	13.08	211,754	5.17	337,867	5.97	157,388	7.79	340,279	5.90
CRE – Multifamily	394,683	6.05	393,412	5.80	347,277	6.72	394,051	5.93	355,715	6.53
CRE – Non-owner occupied (2)	922,958	6.08	914,642	5.97	955,134	6.52	918,823	6.03	957,629	6.59
Agricultural – Land	53,823	5.78	59,787	6.00	66,044	5.76	56,789	5.89	66,633	5.80
Agricultural – Production	53,351	6.95	58,833	6.98	67,412	7.32	56,077	6.96	64,190	7.31
RRE – First lien	838,819	4.93	865,077	4.93	898,903	4.92	851,876	4.93	899,367	4.85
RRE – Construction	34,981	6.63	32,906	6.29	39,682	7.62	33,949	6.46	38,305	8.00
RRE – HELOC	271,254	6.02	261,586	6.03	188,494	6.99	266,447	6.02	178,601	7.05
RRE – Junior lien	32,676	6.53	36,306	6.42	42,435	6.37	34,481	6.47	43,261	6.31
Other consumer	44,032	6.51	41,281	6.31	39,405	7.01	42,664	6.41	39,878	7.01
Total loans (1)	4,032,142	6.24	4,029,719	5.94	4,079,084	6.31	4,030,939	6.09	4,051,129	6.27
Federal Reserve/FHLB stock	26,244	8.10	23,503	7.87	28,146	8.65	24,881	7.99	25,287	8.26
Total interest earning assets	4,896,740	5.85	4,901,399	5.59	4,988,946	5.71	4,899,058	5.72	4,969,446	5.67
Noninterest earning assets	329,579		317,116		313,782		323,380		318,176	
Total assets	<u>\$ 5,226,319</u>		<u>\$ 5,218,515</u>		<u>\$ 5,302,728</u>		<u>\$ 5,222,438</u>		<u>\$ 5,287,622</u>	
Interest-Bearing Liabilities										
Interest-bearing demand deposits	\$ 1,378,394	1.68%	\$ 1,367,270	1.64%	\$ 1,247,241	1.80%	\$ 1,372,863	1.66%	\$ 1,247,482	1.80%
Money market and savings deposits	1,441,099	2.34	1,503,798	2.37	1,561,977	2.77	1,472,276	2.36	1,576,218	2.83
Time deposits	571,276	3.34	569,065	3.40	687,428	3.72	570,176	3.37	687,995	3.82
Fed funds purchased	74,104	3.85	35,628	4.01	149,046	4.63	54,972	3.90	99,714	4.64
FHLB short-term advances	226,703	3.93	204,444	3.98	200,000	4.54	215,635	3.95	200,000	4.56
Long-term debt	59,225	7.04	59,195	4.34	59,112	4.42	59,210	5.70	59,098	4.44
Total interest-bearing liabilities	3,750,801	2.45	3,739,400	2.39	3,904,804	2.81	3,745,132	2.42	3,870,507	2.84
Noninterest-Bearing Liabilities and Stockholders' Equity										
Noninterest-bearing deposits	790,088		798,579		808,629		794,310		829,044	
Other noninterest-bearing liabilities	110,568		113,973		75,689		112,261		81,601	
Stockholders' equity	574,862		566,563		513,606		570,735		506,470	
Total liabilities and stockholders' equity	<u>\$ 5,226,319</u>		<u>\$ 5,218,515</u>		<u>\$ 5,302,728</u>		<u>\$ 5,222,438</u>		<u>\$ 5,287,622</u>	
Net interest rate spread		3.40%		3.20%		2.90%		3.30%		2.83%
Net interest margin (on a tax-equivalent basis) (1)		3.97%		3.77%		3.51%		3.87%		3.46%

(1) Taxable-equivalent adjustment was calculated utilizing a marginal income tax rate of 21.0%.

(2) Average balances and average yield/rate includes non-mortgage loans sold and held for sale for the three months ended December 31, 2025.



INVESTOR PRESENTATION

2Q 2026

NASDAQ: ALRS

ALERUS

DISCLAIMERS

Forward-Looking Statements

This presentation contains "forward-looking statements" within the meanings of the Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The company intends such forward-looking statements to be covered by the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, without limitation, statements concerning plans, estimates, calculations, forecasts and projections with respect to the anticipated future performance of Alerus Financial Corporation. These statements are often, but not always, identified by words such as "may", "might", "should", "could", "predict", "potential", "believe", "expect", "continue", "will", "anticipate", "seek", "estimate", "intend", "plan", "projection", "would", "annualized", "target" and "outlook", or the negative version of those words or other comparable words of a future or forward-looking nature. Examples of forward-looking statements include, among others, statements we make regarding our projected growth, anticipated future financial performance, financial condition, credit quality, management's long-term performance goals and the future plans and prospects of Alerus Financial Corporation.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent known and unknown uncertainties, risks, changes in circumstances and other factors that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in forward-looking statements include, among others, the following: the strength of the local, state, national and international economies and financial markets (including effects of inflationary pressures and future monetary policies of the Federal Reserve and executive orders in response thereto); interest rate risk, including the effects of changes in interest rates; effects on the U.S. economy resulting from actions taken by the federal government, including the threat or implementation of tariffs, immigration enforcement, executive orders, and changes in foreign policy; disruptions to the global supply chain, including as a result of domestic or foreign policies; our ability to successfully manage credit risk, including in the commercial real estate ("CRE") portfolio, and maintain an adequate level of allowance for credit losses; business and economic conditions generally and in the financial services industry, nationally and within our market areas, including the level and impact of inflation rates and possible recession; our ability to raise additional capital to implement our business plan; credit risks and risks from concentrations (including by type of borrower, geographic area, collateral, and industry) within our loan portfolio; the concentration of large loans to certain borrowers (including CRE loans); the level of nonperforming assets on our balance sheet; our ability to implement organic and acquisition growth strategies; the commencement, cost, and outcome of litigation and other legal proceedings and regulatory actions against us or to which the Company may become subject, including with respect to pending actions relating to the Company's previous employee stock ownership program fiduciary services commenced by government and private parties; the impact of economic or market conditions on our fee-based services; our ability to continue to grow our retirement and benefit services business; our ability to continue to originate a sufficient volume of residential mortgages; the occurrence of fraudulent activity, breaches or failures of our or our third-party vendors' information security controls or cybersecurity-related incidents, including as a result of sophisticated attacks using artificial intelligence and similar tools or as a result of insider fraud; interruptions involving our information technology and telecommunications systems or third-party services; potential losses incurred in connection with mortgage loan repurchases; the composition of our executive management team and our ability to attract and retain key personnel; rapid and expensive technological changes implemented by us and other parties in the financial services industry, including third-party vendors, which may be more difficult to implement or more expensive than anticipated or which may have unforeseen consequences to us and our customers, including the development and implementation of tools incorporating artificial intelligence; emerging issues related to the development and use of artificial intelligence that could give rise to legal or regulatory action, damage our reputation, or otherwise materially harm our business or customers; increased competition in the financial services industry, including from non-banks such as credit unions, fintech companies and digital asset service providers; our ability to successfully manage liquidity risk, including our need to access higher cost sources of funds such as fed funds purchased and short-term borrowings; the concentration of large deposits from certain clients, including those who have balances above current Federal Deposit Insurance Corporation ("FDIC") insurance limits; the effectiveness of our risk management framework; potential impairment to the goodwill the Company recorded in connection with our past acquisitions, including the acquisitions of Metro Phoenix Bank and HMN Financial, Inc. ("HMNF"); the extensive regulatory framework that applies to us; the ability of Alerus Financial, National Association (the "Bank") to pay dividends to us and our ability to pay dividends to our stockholders; new or revised accounting standards, as may be adopted by state and federal regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission (the "SEC") or the Public Company Accounting Oversight Board; fluctuations in the values of the securities held in our securities portfolio, including as a result of changes in interest rates; governmental monetary, trade and fiscal policies; risks related to climate change and the negative impact it may have on our customers and their businesses; severe weather and natural disasters, and widespread disease or pandemics; acts of war, military conflicts, or terrorism, including the wars in Iran and Ukraine, ongoing conflicts in the Middle East, and international military conflicts, or adverse external events and changes in foreign relations that can increase levels of political and economic unpredictability, contribute to rising energy and commodity prices, affect global supply chains, increase the volatility of financial markets, and other matters beyond our control; the availability of future equity and debt issuances and other capital raising opportunities on favorable terms; any material weaknesses in our internal control over financial reporting; our success at managing and responding to the risks involved in the foregoing items; and any other risks described in the "Risk Factors" sections of the reports filed by Alerus Financial Corporation with the SEC.

Any forward-looking statement made by us in this presentation is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

Non-GAAP Financial Measures

This presentation includes certain ratios and amounts that do not conform to U.S. Generally Accepted Accounting Principles, or GAAP. Management uses certain non-GAAP financial measures to evaluate financial performance and business trends from period to period and believes that disclosure of these non-GAAP financial measures will help investors, rating agencies and analysts evaluate the financial performance and condition of Alerus Financial Corporation. This presentation includes a reconciliation of each non-GAAP financial measure to the most comparable GAAP equivalent.

Miscellaneous

Except as otherwise indicated, this presentation speaks as of the date hereof. The delivery of this presentation shall not, under any circumstances, create any implication that there has been no change in the affairs of Alerus Financial Corporation after the date hereof. Certain of the information contained herein may be derived from information provided by industry sources. We believe that such information is accurate and that the sources from which it has been obtained are reliable. We cannot guarantee the accuracy of such information, however, and we have not independently verified such information.

COMPANY PROFILE

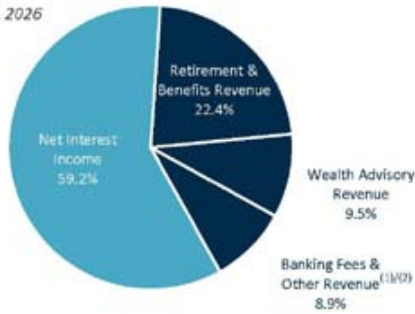
Alerus is a Leading Commercial Wealth Bank and a National Retirement Plan Provider

Diversified Revenue⁽¹⁾

Last Twelve Months Ended June 30, 2026

Net Interest Income:
\$181.0 million
59.2% of revenue

Adjusted Noninterest Income⁽¹⁾:
\$124.5 million
40.8% of revenue



Retirement and Benefit Services

Retirement Services

- Plan administration
- Trust and custodial offerings
- Record keeping

Benefit Services

- Health savings accounts
- Flexible spending accounts
- COBRA



Banking Services

Business Services

- Commercial and small business offerings
- Treasury management services
- CRE and SBA Lending

Consumer Services

- Private banking
- Savings, money markets, CDs
- Mortgage services



Wealth Advisory Services

- Financial Planning:** Retirement | Tax | Estate planning
- Investment Management:** Managed investments | Brokerage
- Trust and Fiduciary:** Estate administration | Corporate trusteeship



1. Excludes net losses on investment securities, net gains on sale of loans, and net losses on sale/disposal of fixed assets. See "Non-GAAP Disclosure Reconciliation."

2. Banking fees and other revenue consists of service charges on deposit accounts, mortgage income, interchange income and other noninterest income.

3. Data is approximate based on the data available at the time of release.



COMPANY FOOTPRINT AND SCALE

Market Distribution and Client Base⁽¹⁾

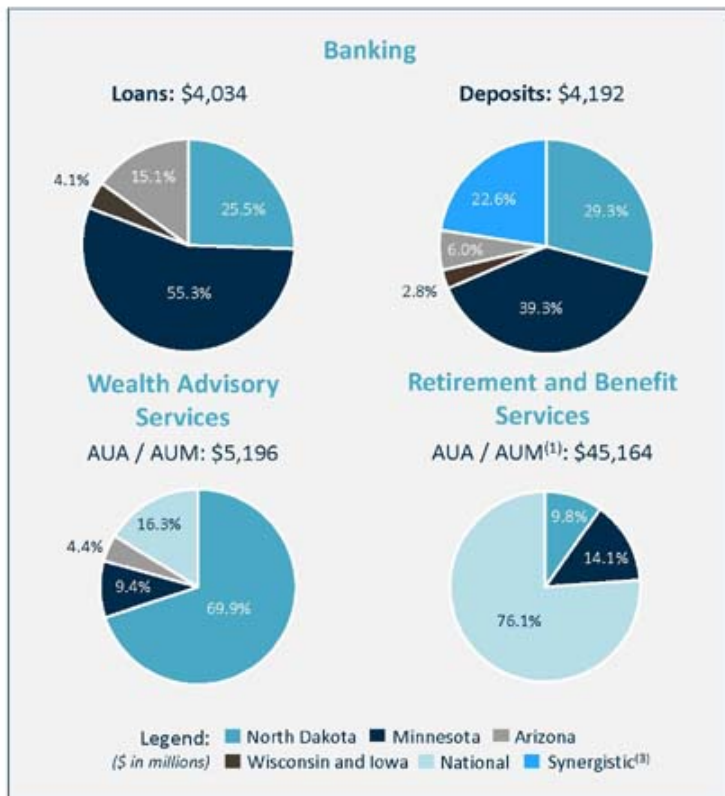
- 55,900 Consumer clients⁽²⁾
- 17,700 Commercial clients⁽²⁾
- 11,900 Wealth clients
- 5,600 Employer-sponsored retirement plans
- 329,400 Employer-sponsored retirement participant accounts
- 132,300 Health and welfare benefit participant accounts

26 Full-Service Banking Offices

- Grand Forks, ND: 4 offices
- Fargo, ND: 2 offices
- Twin Cities, MN: 6 offices
- Rochester, MN: 3 offices
- Southern MN, WI and IA: 9 offices
- Phoenix, AZ: 2 offices

Retirement and Benefit Services

- Retirement plan service clients in all 50 states



1. Client base data is approximate based on the data available at the time of release and rounded to the nearest hundred.
 2. Includes applicable clients from our Banking, Wealth Advisory, and Retirement and Benefit segments.
 3. Synergistic deposits are sourced from the Retirement and Benefit Services and Wealth Advisory Services segments.
 Data as of 6/30/2026.

STRATEGIC GROWTH

To supplement our organic growth, we have executed 26 acquisitions throughout the history of our company including: 16 in Banking and 10 in Retirement and Benefit Services.



Deposit Balances⁽¹⁾ (% by Year Client Account Opened)



Retirement and Benefit Services Acquisition Highlights

- **2003:** Acquired Pension Solutions, Inc.
 - Transformed Alerus into a national competitor, increasing scale and growth potential
- **2016:** Acquired Alliance Benefit Group North Central States, Inc.
 - Expanded service offerings with complementary health and welfare services and valuable HSA deposits
- **2020:** Acquired Retirement Planning Services, Inc.
 - Expanded into the Colorado market

COMPANY PERFORMANCE

Return on Average Assets

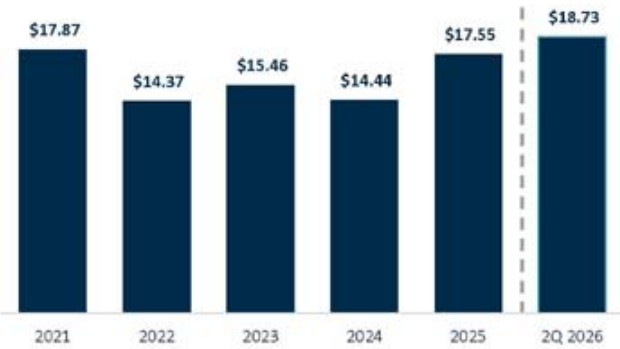


Return on Average Tangible Common Equity⁽³⁾



Tangible Book Value Per Common Share⁽³⁾

\$ per Share



Dividends Declared Per Common Share

\$ per Share



1. Excludes net losses on investment securities (after-tax) of \$19.5 million in 2023 and of \$54.0 million in 2025. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

2. Source S&P Capital IQ.

3. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."



STRATEGIC INITIATIVES

Our Purpose is to Help Our Clients Achieve Theirs.

Organic Growth

- **New client** acquisition, retention, and **deepening** existing relationships
- **Diversified business model** brings value to clients through advice and specialty solutions
- Leveraging **growth synergies** unavailable to traditional banking organizations

Strategic Acquisitions

- Proven **acquiror of choice**: complementary business models, culture, and growth opportunities
- Targeting **retirement and benefit** service providers, **wealth management** firms, and **banks**

Employer of Choice

- Recruiting and retaining **top talent** with deep industry expertise
- Fostering a purpose-driven culture that **attracts high performers**
- **Accelerating growth** in existing and new mid-market C&I banking markets and specialty niches **with talent and team lift-outs**

Productivity and Efficiency

- **Secure, reliable** technology meeting evolving client expectations
- Integrating our full offerings through **fast-follower** technology strategy
- Streamlining operations and **automating workflows** to drive **scalable growth**



Our Purpose Powers Our Culture.
Our Core Values Put It into Action.

Passion for Excellence: Act with accountability and sense of urgency to best serve clients and achieve exceptional results

Success is Never Final: Embrace opportunities to adapt and grow with our industry and our clients

Do the Right Thing: Lead with integrity and provide valued advice and guidance

One Alerus: Work together to provide purpose-driven products and services for our clients

OFFICERS AND DIRECTORS

Executive Management



Katie O'Neill Lorenson
Director, President and
Chief Executive Officer
9 years with Alerus



Al Villalon
Executive Vice President and
Chief Financial Officer
4 years with Alerus



Karin Taylor
Executive Vice President and
Chief Operating Officer
8 years with Alerus



Jim Collins
Executive Vice President and
Chief Banking and Revenue Officer
4 years with Alerus



Forrest Wilson
Executive Vice President and
Chief Retirement Services Officer
2 years with Alerus



Missy Keney
Executive Vice President and
Chief Engagement Officer
21 years with Alerus

Board of Directors



Dan Coughlin
Since 2016
Chairman, Alerus Financial Corp.
Former MD & Co-Head – Fin'l Services
Inv. Banking, Raymond James; Former
Chairman & CEO, Howe Barnes Hoefer
& Arnett



Randy Newman
Since 1988
Former President and CEO, Alerus



Galen Vetter
Since 2013
Former Global CFO, Franklin Templeton
Investments; Former Partner-In-Charge,
Upper Midwest Region, RSM



Janet Estep
Since 2021
Former President and CEO, Nacha;
Former EVP, US Bank Transaction Division;
Former VP, Pace Analytical Services



Mary Zimmer
Since 2021
Former Director of Diverse Client
Segments and Former Northern Regional
President, Wells Fargo Advisors;
Former Head of Intl. Wealth USA, Royal
Bank of Canada U.S. Wealth Mgmt.



John Uribe
Since 2023
Chief Financial Officer
Blue Cross and Blue Shield of Minnesota



Nikki Sorum
Since 2023
Former Head of Sales and Distribution, Thrivent;
Former SVP, Private Client Group,
RBC Wealth Management
Former Partner, McKinsey & Company



Jeffrey Bolton
Since 2024
Former Chief Administrative Officer and Chief
Financial Officer, Mayo Clinic





ALERUS

Second Quarter Highlights

Office in Minnetonka, Minnesota

2Q 2026 HIGHLIGHTS

Success is Never Final

Diversified Second Quarter Returns

- Adjusted pre-provision net revenue⁽¹⁾ increased 7.1% compared to the first quarter of 2026.
- Net interest margin (on a tax-equivalent basis)⁽¹⁾ increased 20 bps compared to the first quarter of 2026.
- Adjusted noninterest income as a percentage of adjusted revenue⁽¹⁾ was 40.4% in the second quarter of 2026.

Strong Balance Sheet Positioning

- Synergistic deposits⁽²⁾ made up 22.6% of total deposits at June 30, 2026 and increased 3.3% from June 30, 2025.
- Loan balances remained stable as new originations offset a reduction in non-performing loans.

Robust Capital and Reserve Levels

- Total reserves to loans ratio of 1.20%, a decrease of 5 bps from March 31, 2026.
- Tangible common equity to tangible assets⁽¹⁾ improved to 9.05% from 8.85% at March 31, 2026.

Value Creation

- Repurchased \$6.8 million of the Company's outstanding common stock, reducing common shares outstanding by 250,000 shares at quarter-end.
- Increased quarterly dividends per share 4.8%, to \$0.22, and returned \$5.5 million to shareholders through dividends in the second quarter of 2026.

ROAA:

1.60%

1.58% Adjusted⁽¹⁾

ROTCE⁽¹⁾:

19.33%

19.04% Adjusted⁽¹⁾

Loans:

\$4.0 billion

*NPLs to total loans
-115 bps vs. 1Q 2026*

Deposits:

\$4.2 billion

*Cost of total deposits
Stable vs. 1Q 2026*

CET1:

10.8%

*Well above bank
regulatory requirements*

ACL to Total Loans:

1.20%

-5 bps vs. 1Q 2026

Diluted EPS:

\$0.81

\$0.80 Adjusted⁽¹⁾

TBV Per Share⁽¹⁾:

\$18.73

+\$0.58 vs. 1Q 2026



KEY RETURN METRICS

Adjusted Return on Average Assets⁽¹⁾



	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Reported:	1.53%	1.27%	(2.50)%	1.79%	1.60%

Adjusted Return on Average Equity⁽¹⁾



	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Reported:	15.82%	12.80%	(23.75)%	16.44%	14.56%

Adjusted Return on Average TCE⁽¹⁾



	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Reported ⁽¹⁾ :	22.65%	18.48%	(28.15)%	21.85%	19.33%

Adjusted Diluted EPS⁽¹⁾



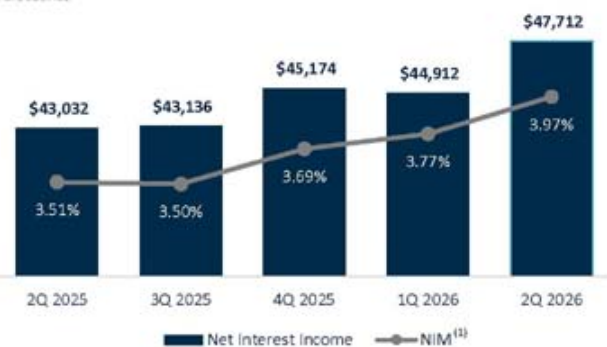
	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Reported:	\$0.78	\$0.65	\$(1.27)	\$0.89	\$0.81



KEY INCOME STATEMENT ITEMS

Net Interest Income & Net interest Margin⁽¹⁾⁽²⁾

\$ in thousands



Adjusted Noninterest Income⁽¹⁾ & as a % of Adjusted Revenue⁽¹⁾

\$ in thousands



Reported Noninterest Income:	\$31,763	\$29,430	\$(36,949)	\$30,847	\$32,945
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Adjusted PPNR⁽¹⁾ & as a % of Total Average Assets⁽¹⁾

\$ in thousands



Adjusted Noninterest Expense⁽¹⁾ & Adjusted Efficiency Ratio⁽¹⁾

\$ in thousands



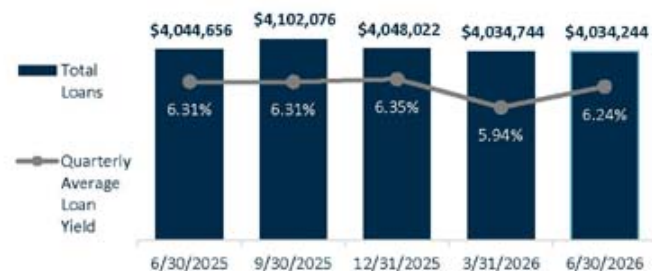
Reported Noninterest Expense:	\$48,438	\$50,541	\$51,881	\$50,392	\$52,883
Reported Efficiency Ratio ⁽¹⁾ :	60.7%	65.3%	55.5%	63.4%	62.5%



KEY BALANCE SHEET ITEMS

Loans & Quarterly Average Yield

\$ in thousands



Investment Securities & Quarterly Average Yield

\$ in thousands



Deposits & Quarterly Average Cost

\$ in thousands



Synergistic Deposits⁽¹⁾

\$ in thousands



12 1. Synergistic deposits are sourced from the Retirement and Benefit Services and Wealth Advisory Services segments.





Second Quarter Details

Office in Fargo, North Dakota

2Q 2026 RESULTS

Income Statement

(\$ in thousands, except per share data)	Quarterly		
	2Q 2025	1Q 2026	2Q 2026
Income Statement			
Net Interest Income	\$ 43,032	\$ 44,912	\$ 47,712
Provision for Credit Losses	—	(4,883)	495
Net Interest Income After Provision for Credit Losses	43,032	49,795	47,217
Noninterest Income	31,763	30,847	32,945
Noninterest Expense	48,438	50,392	52,883
Income Before Income Tax Expense	26,357	30,250	27,279
Income Tax Expense	6,104	7,279	6,414
Net Income	\$ 20,253	\$ 22,971	\$ 20,865
Adjusted Net Income ⁽¹⁾	18,640	23,093	20,524
Pre-Provision Net Revenue ⁽¹⁾	\$ 26,357	\$ 25,367	\$ 27,774
Adjusted Pre-Provision Net Revenue ⁽¹⁾	24,314	25,521	27,343
Per Common Share Data			
Earnings Per Common Share - Diluted	\$ 0.78	\$ 0.89	\$ 0.81
Adjusted Earnings Per Common Share - Diluted ⁽¹⁾	0.72	0.89	0.80
Diluted Average Common Shares Outstanding	25,714	25,679	25,395



2Q 2026 RESULTS

Balance Sheet, Capital, Credit Quality & Other

(\$ in thousands)	Quarterly		
	2Q 2025	1Q 2026	2Q 2026
Balance Sheet			
Total Assets	\$ 5,323,822	\$ 5,287,971	\$ 5,288,718
Total Loans	4,044,656	4,034,744	4,034,244
Total Deposits	4,337,468	4,347,882	4,191,897
Tangible Common Equity ⁽¹⁾	409,059	457,662	468,087
Capital Ratios			
Common Equity Tier 1 Capital Ratio (%)	10.54 %	10.60 %	10.81 %
Tang. Cmn. Equity/Tang. Assets (%) ⁽¹⁾	7.87 %	8.85 %	9.05 %
Loans/Deposits (%)	93.25 %	92.80 %	96.24 %
Credit Quality Ratios			
NPLs/Loans (%)	1.27 %	1.34 %	0.19 %
NPAs/Assets (%)	0.98 %	1.02 %	0.32 %
Criticized Loans/Loans (%)	5.26 %	3.28 %	2.06 %
Allowance/NPLs (%)	115.15 %	93.73 %	641.31 %
Allowance/Loans (%)	1.47 %	1.25 %	1.20 %
NCOs/Average Loans (%) ⁽¹⁾	0.37 %	0.71 %	0.26 %
Other Data			
Retirement and Benefit Services AUA/AUM ⁽²⁾	\$ 42,451,544	\$ 42,273,839	\$ 45,163,767
Wealth Advisory Services AUA/AUM	4,613,102	4,792,609	5,195,511
Mortgage Originations	134,634	94,434	113,450

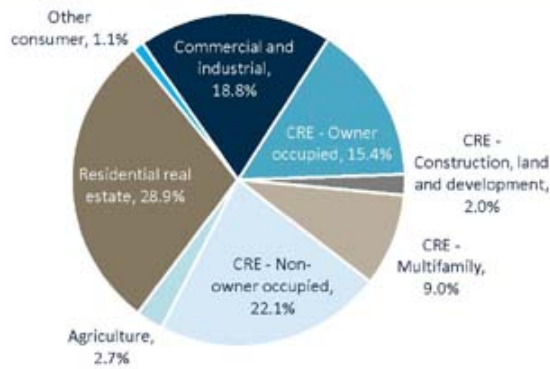
1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

2. Data is approximate based on the data available at the time of release.

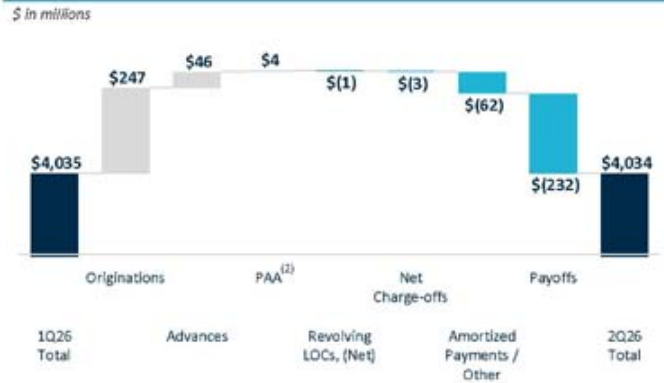


EARNING ASSETS

June 30, 2026 Loan Portfolio⁽¹⁾

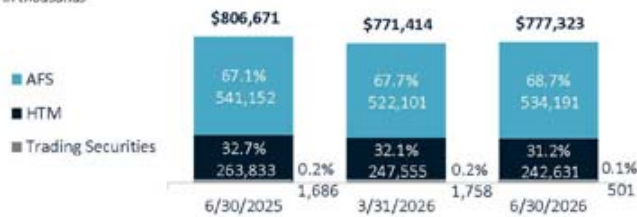


2Q 2026 Loan Portfolio⁽¹⁾ Changes



Investment Portfolio

\$ in thousands



Average Period Yield	2.69%	3.84%	3.86%
% of Earning Assets	16.2%	15.6%	15.7%
AOCI:	\$(59,847)	\$(4,237)	\$(4,979)

Quarterly Highlights

- Total loans decreased \$0.5 million from March 31, 2026.
- The quarter-over-quarter decrease was driven by a \$13.3 million decrease in consumer loans, partially offset by a \$12.8 million increase in commercial loans.
- Total non-owner occupied and multifamily CRE loans to total Bank risk-based capital⁽³⁾ was 239% as of June 30, 2026.
- The investment portfolio increased \$5.9 million, or 0.8%, from March 31, 2026, as paydowns and maturities were replaced with the purchase of new investments.

1. Additional loan portfolio breakdown available in the Appendix.
 2. Purchase accounting accretion ("PAA") from acquired loans.
 3. Bank total risk-based capital was \$526 million as of June 30, 2026.



DEPOSIT CHARACTERISTICS

June 30, 2026 Deposit Portfolio (by Category)

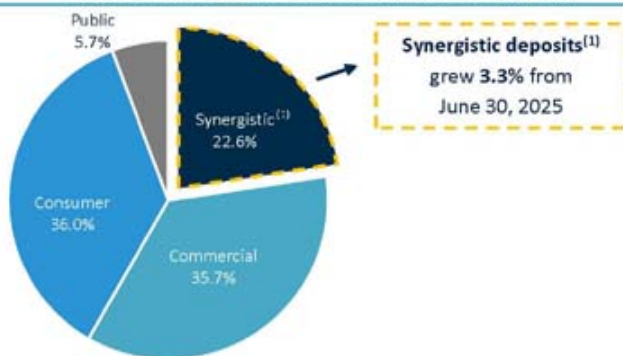


2Q 2026 Deposit Portfolio Changes

\$ in millions



June 30, 2026 Deposit Portfolio (by Client Segment)



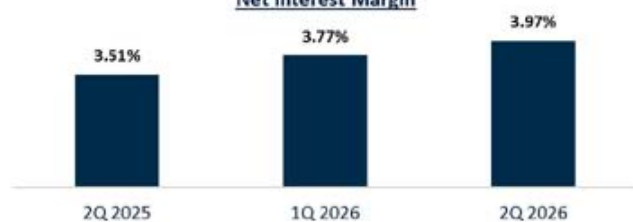
Quarterly Highlights

- Total deposits decreased \$156.0 million, or 3.6%, from March 31, 2026.
- The loan to deposits ratio was 96.2% as of June 30, 2026, an increase of 3.4% from March 31, 2026.
- The quarter-over-quarter decrease in total deposits was primarily driven by seasonal outflows of public depositor funds.

NET INTEREST INCOME

Yields and Rates

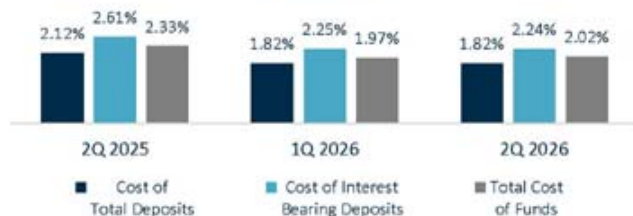
Net Interest Margin⁽¹⁾



Earning Assets



Cost of Funds



NII and NIM⁽¹⁾ Walk

\$ in thousands



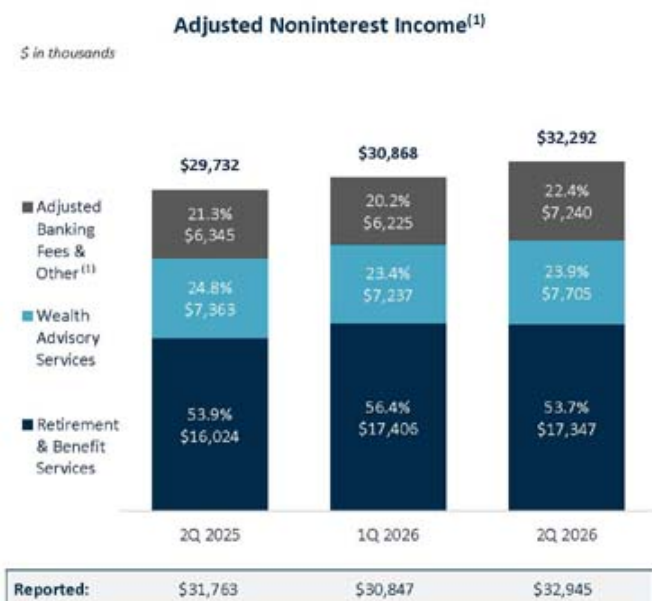
NIM: ⁽¹⁾	3.77%	0.23%	0.00%	0.01%	0.01%	(0.05)%	3.97%
		Asset Rate & PAA	Accrual Days	Asset Volume/Mix	Liability Volume/Mix	Liability Rate	

Quarterly Highlights

- Net interest income for the second quarter of 2026 was \$47.7 million, a \$2.8 million, or 6.2%, increase from the first quarter of 2026.
- The increase was primarily due to a one-time \$1.6 million interest income recovery on a nonaccrual loan resolution, higher purchase accounting accretion, and higher loan yields, partially offset by increased average rates paid on borrowings following a refinancing of subordinated debt in the first quarter and higher average short-term borrowing balances.
- Net interest margin (on a tax-equivalent basis)⁽¹⁾ increased 20 bps to 3.97%, from 3.77% for the first quarter of 2026.
- The increase was mainly attributable to a one-time \$1.6 million interest income recovery on a nonaccrual loan resolution, higher purchase accounting accretion, and higher loan yields, partially offset by the impact of the first quarter subordinated debt refinancing and higher borrowing balances.
- Net interest margin (on a tax-equivalent basis)⁽¹⁾ was impacted by 31 bps of purchase accounting accretion in the second quarter of 2026.

NONINTEREST INCOME

Adjusted Noninterest Income⁽¹⁾ Represents over 40% of Adjusted Revenue⁽¹⁾



Adjusted Noninterest Income⁽¹⁾: +4.6% Linked quarter
+8.6% Year-over-year

Quarterly Highlights

- Adjusted banking fees & other income⁽¹⁾ increased 16.3% from the first quarter of 2026, primarily driven by an increase in swap fee income and mutual fund investment gains related to the underlying assets of the deferred compensation plans, and partially offset by a decrease in mortgage banking revenue driven by lower gain on sale margins from product mix and increased competition.
- Retirement and Benefit Services revenue was stable compared to the first quarter of 2026 as a decrease in recurring annual income was mostly offset by an increase in transactional income.
- Wealth Advisory Services revenue increased 6.5% from the first quarter of 2026, driven by an increase in both asset-based fees tied to equity markets and transaction-based fees.

Year-Over-Year Highlights

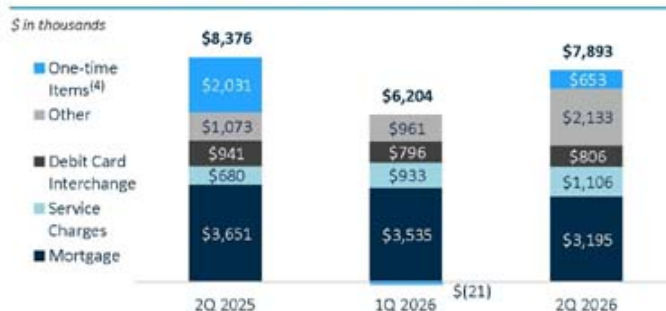
- Adjusted banking fees & other income⁽¹⁾ increased 14.1% from the second quarter of 2025, primarily driven by an increase in swap fee income and mutual fund investment gains related to the underlying assets of the deferred compensation plans, and partially offset by a decrease in mortgage banking revenue driven by lower mortgage originations.
- Retirement and Benefit Services revenue increased 8.3% compared to the second quarter of 2025. The increase was primarily driven by recurring annual income.
- Wealth Advisory Services revenue increased 4.6% from the second quarter of 2025 driven by asset-based fees tied to equity markets.

BANKING SERVICES

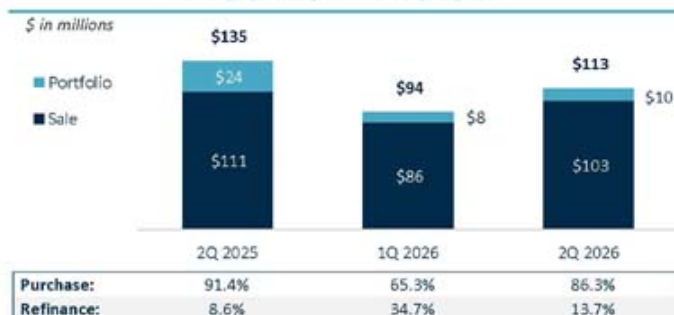
Divisional⁽¹⁾ Income Statement

(\$ in thousands)	Quarterly		
	2Q 2025	1Q 2026	2Q 2026
Net interest income	\$ 43,032	\$ 44,912	\$ 47,712
Provision for credit losses	-	(4,883)	495
Noninterest income ⁽²⁾	8,376	6,204	7,893
Total revenue	51,408	55,999	55,110
Noninterest expense ⁽³⁾	27,448	27,381	28,257
Net income before taxes:	\$ 23,960	\$ 28,618	\$ 26,853

Noninterest Income^{(2)/(3)} Breakdown



Mortgage Origination Highlights



Quarterly Highlights

- Banking services noninterest income increased \$1.7 million, or 27.2%, from the first quarter of 2026.
- Other income for the second quarter of 2026 increased \$1.2 million, or 122.0%, from the first quarter of 2026, primarily driven by higher swap fee income and mutual fund investment gains related to the underlying assets of the deferred compensation plans.
- Mortgage revenue for the second quarter of 2026 decreased \$0.3 million, or 9.6%, from the first quarter of 2026. The decrease was primarily driven by lower gain on sale margins from product mix and increased competition.

1. Includes corporate administration income.

2. Banking noninterest income consists of service charges on deposit accounts, mortgage income, interchange income and other noninterest income.

3. Excludes non-personnel HMNF acquisition-related expenses.

4. One-time items include net gains/(losses) on the sale/disposal of premises and equipment of \$653 in 2Q 2026 of \$(21) in 1Q 2026 and of \$(84) in 2Q 2025, and net gains on sale of loans of \$2.1 million in 2Q 2025.

RETIREMENT AND BENEFIT SERVICES

Divisional⁽¹⁾ Income Statement

(\$ in thousands)	Quarterly		
	2Q 2025	1Q 2026	2Q 2026
Recurring annual income	\$ 13,990	\$ 15,560	\$ 15,135
Transactional income	2,034	1,846	2,212
Total noninterest income	16,024	17,406	17,347
Noninterest expense	13,166	14,613	15,077
Net income before taxes:	\$ 2,858	\$ 2,793	\$ 2,270

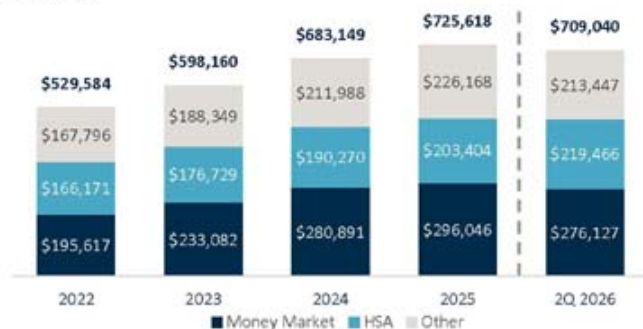
AUA / AUM⁽²⁾ and Participant Accounts⁽²⁾

\$ in millions



Synergistic Deposits⁽⁴⁾

\$ in thousands



Quarterly Highlights

- Retirement and Benefit Services revenue was stable compared to the first quarter of 2026 as a decrease in recurring annual income was mostly offset by an increase in transactional income.
- AUA / AUM increased 6.8% from March 31, 2026, primarily driven by market gains in the second quarter of 2026.
- 63% of Retirement and Benefit Services revenue is tied to plans, participants, and activity. 37% of revenue is market sensitive.
- 54% of Retirement and Benefit Services synergistic deposits⁽⁴⁾ are indexed.
- HSA synergistic deposits⁽⁴⁾ increased 0.7% from March 31, 2026, and had an average cost of funds of 10 bps for the second quarter of 2026.

1. Excludes funds transfer pricing credit on synergistic deposits.
 2. Data is approximate based on the data available at the time of release and rounded to the nearest hundred.
 3. Refers to health and welfare benefit participant accounts.
 4. Synergistic deposits include deposits sourced from the Retirement and Benefit Services segment.



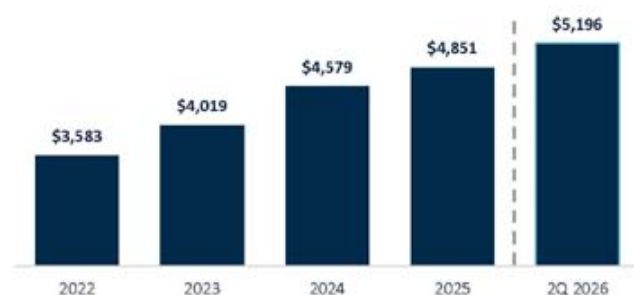
WEALTH ADVISORY SERVICES

Divisional⁽¹⁾ Income Statement

(\$ in thousands)	Quarterly		
	2Q 2025	1Q 2026	2Q 2026
Asset management	\$ 6,314	\$ 6,454	\$ 6,831
Brokerage	417	394	410
Insurance and other	632	389	464
Total noninterest income	7,363	7,237	7,705
Noninterest expense	5,132	5,733	6,374
Net income before taxes:	\$ 2,231	\$ 1,504	\$ 1,331

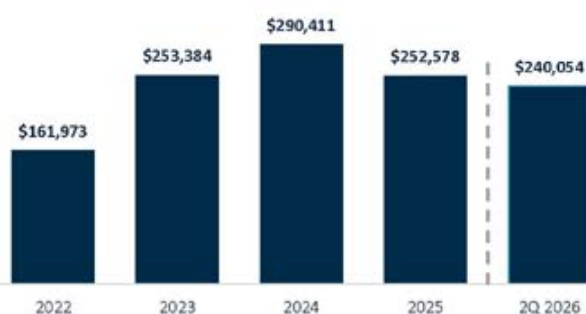
AUA / AUM

\$ in millions



Synergistic Deposits⁽²⁾

\$ in thousands



Quarterly Highlights

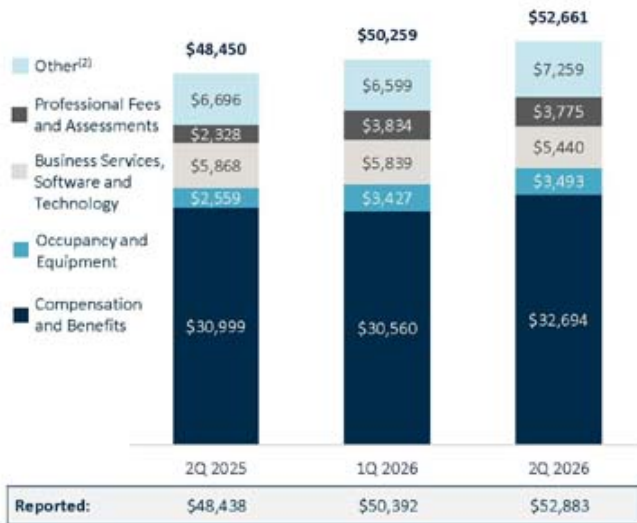
- Wealth Advisory Services revenue increased 6.5% from the first quarter of 2026, driven by an increase in both asset-based fees tied to equity markets and transaction-based fees.
- AUA / AUM increased 8.4% from March 31, 2026, primarily driven by market gains in the second quarter of 2026.
- Wealth Advisory Services synergistic deposits⁽²⁾ increased 4.0% in the second quarter of 2026 compared to March 31, 2026.
- 98% of Wealth Advisory Services synergistic deposits⁽²⁾ are indexed.



NONINTEREST EXPENSE

Adjusted Noninterest Expense⁽¹⁾

\$ in thousands



Adjusted Noninterest Expense⁽¹⁾: +4.8% Linked quarter
+8.7% Year-over-year

Quarterly Highlights

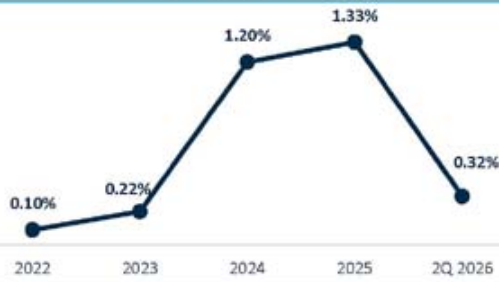
- Compensation and benefits expenses, increased from the first quarter of 2026 primarily due to annual merit increases, talent additions to the Arizona commercial banking team, and increases in deferred compensation plan liabilities driven by mutual fund investment gains related to the underlying assets of the plans.
- Other expense increased from the first quarter of 2026, due to an increase in other real estate owned balances and related holding costs, as well as increased corporate insurance costs.
- Business services, software and technology expense decreased from the first quarter of 2026, primarily due to a decrease in core processing expenses, as well as a decrease in IT hardware expenses.

Year-Over-Year Highlights

- Compensation and benefits expenses, increased from the second quarter of 2025 primarily due to annual merit increases, as well as increases in deferred compensation plan liabilities driven by mutual fund investment gains related to the underlying assets of the plans.
- Other expense increased from the second quarter of 2025 due to an increase in other real estate owned balances and related holding costs, as well as increased corporate insurance costs.
- Professional fees and assessments increased from the second quarter of 2025 primarily due to the reclassification of consulting services and other third-party vendor expenses from business services, software, and technology expense to professional fees and assessments, as well as an increase in legal fees.

ASSET QUALITY AND RESERVE LEVELS

NPAs / Assets %



Reserves / Loans & Reserves / NPLs (%)

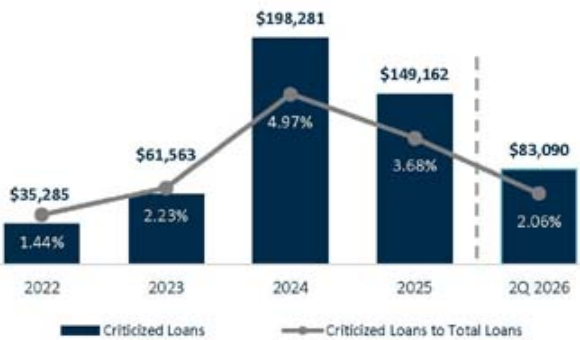


\$ in thousands

Nonaccrual loans	\$3,794	\$8,596	\$54,433	\$69,065	\$7,105
Accruing loans	-	139	8,453	-	436
90+ days past due					
Total NPLs	\$3,794	\$8,735	\$62,886	\$69,065	\$7,541

Criticized Loans

\$ in thousands



Highlights

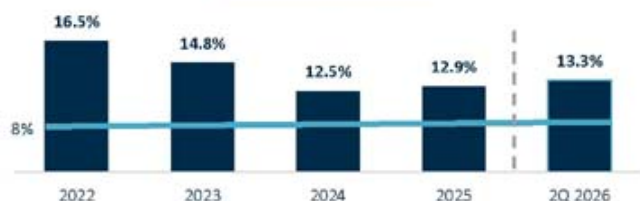
- Net charge-offs of \$2.6 million in the second quarter of 2026 resulted in net charge-offs to average loans⁽¹⁾ of 26 bps.
- The quarter-over-quarter decrease in net charge-offs was primarily due to charge-offs of \$6.4 million in the first quarter of 2026 related to one non-accruing long-term commercial and industrial client relationship. Of the \$2.6 million of net-charge offs recognized in the second quarter of 2026, \$1.4 million was attributable to this same relationship.
- Reserves to total loans ratio was 1.20% on June 30, 2026, a decrease of 5 bps from March 31, 2026.
- Total nonperforming assets were \$17.1 million as of June 30, 2026, a decrease of \$36.9 million from March 31, 2026.
- Recorded a provision for credit losses of \$0.5 million for the second quarter of 2026.

CAPITAL AND SOURCES OF LIQUIDITY

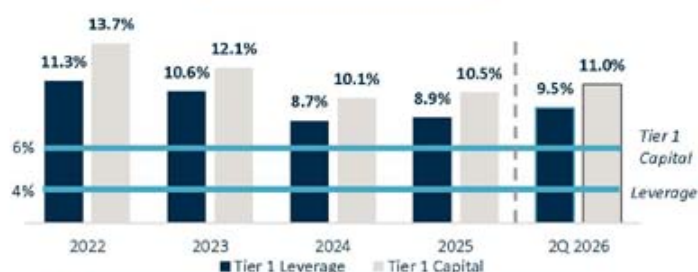
Capital Ratios



Total Risk Based Capital



Tier 1 Capital & Tier 1 Leverage



Regulatory Capital Minimum to be considered adequately capitalized.

Tangible Book Value⁽¹⁾ & Book Value



Liquidity

\$ in thousands

Total assets	\$ 5,288,718
Cash and cash equivalents	109,012
Unencumbered securities AFS	255,865
Overcollateralized securities pledging positions - AFS	26,652
Total On Balance Sheet Liquidity⁽²⁾	391,529
FHLB borrowing capacity	958,420
FRB Discount Window Capacity	54,655
Fed funds lines	125,000
Brokered CD capacity ⁽³⁾	1,049,342
Total Off Balance Sheet Liquidity	2,187,417
Total Liquidity as of June 30, 2026	\$ 2,578,946
Total Liquidity (Ex-brokered CD Capacity)	\$ 1,529,604

Total Liquidity (Ex-brokered CD Capacity)

\$ 1,529,604

1. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."
 2. Excludes unencumbered HTM securities with a market value of \$167.0 million.
 3. The Company had \$8.4 million of brokered deposits as of June 30, 2026.



OUTLOOK

Full Year

	Comparison		FY 2026 Guidance ⁽¹⁾
Loans <i>End of period</i>	\$4.0b 12/31/2025	»»	Up mid-single digits
Deposits <i>End of period</i>	\$4.2b 12/31/2025	»»	Up low-single digits
NIM^{(2)/(3)}	3.53% 2025	»»	3.70-3.80%
Adjusted Noninterest Income⁽³⁾	\$119m 2025	»»	Up mid-single digits
Adjusted Revenue⁽³⁾	\$291m 2025	»»	Up mid-single digits
Adjusted Noninterest Expense⁽³⁾	\$200m 2025	»»	Up low-to-mid single digits
Adjusted ROA⁽³⁾	1.35% 2025	»»	>1.25%

1. The guidance, as shown, uses the assumption that the Federal funds rate remains static as of 6/30/2026 through 12/31/2026.

2. Tax-equivalent net interest margin.

3. Represents a non-GAAP financial measure. See "Non-GAAP Disclosure Reconciliation."

KEY TAKEAWAYS

We Continued to Deliver Top-Tier Returns in the Second Quarter

EARNINGS

Our robust business model continues to deliver diversified earnings.

BALANCE SHEET

Our focus on relationship-driven growth continues to drive a strong core banking franchise.

ASSET & CAPITAL STRENGTH

Credit discipline and our commitment to proactive risk management provides us with a healthy foundation to grow.

VALUE CREATION

We remain committed to continued execution to deliver top-tier performance.



Appendix

Office in Grand Forks, North Dakota

DIVISIONAL INCOME STATEMENT

(\$ dollars in thousands)

Quarter ended June 30, 2026

	Banking Services	Retirement and Benefit Services	Wealth Advisory Services	Corporate Administration	Consolidated
Net interest income	\$ 48,753	\$ -	\$ -	\$ (1,041)	\$ 47,712
Provision for loan losses	495	-	-	-	495
Noninterest income (loss) ⁽¹⁾	7,039	17,347	7,705	854	32,945
Noninterest expense	28,257	15,077	6,374	3,175	52,883
Net income (loss) before taxes	\$ 27,040	\$ 2,270	\$ 1,331	\$ (3,362)	\$ 27,279

Quarter ended March 31, 2026

	Banking Services	Retirement and Benefit Services	Wealth Advisory Services	Corporate Administration	Consolidated
Net interest income	\$ 45,545	\$ -	\$ -	\$ (633)	\$ 44,912
Provision for loan losses	(4,883)	-	-	-	(4,883)
Noninterest income (loss) ⁽¹⁾	6,348	17,406	7,237	(144)	30,847
Noninterest expense	27,381	14,613	5,733	2,665	50,392
Net income (loss) before taxes	\$ 29,395	\$ 2,793	\$ 1,504	\$ (3,442)	\$ 30,250

Quarter ended June 30, 2025

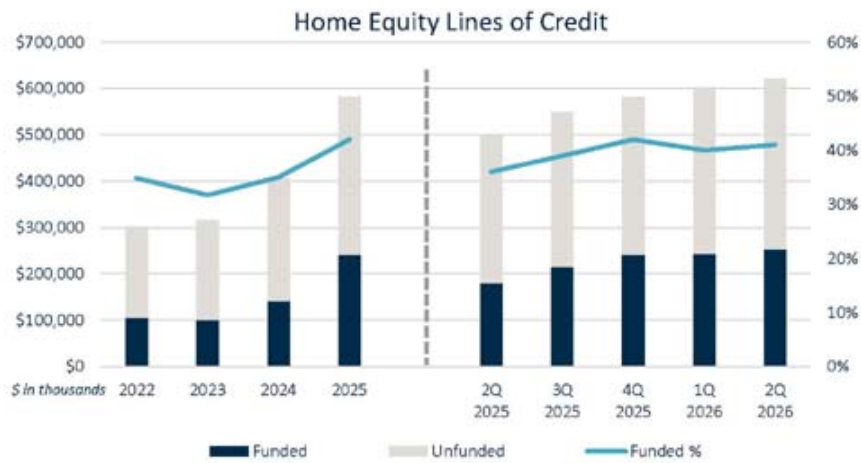
	Banking Services	Retirement and Benefit Services	Wealth Advisory Services	Corporate Administration	Consolidated
Net interest income	\$ 43,684	\$ -	\$ -	\$ (652)	\$ 43,032
Provision for loan losses	-	-	-	-	-
Noninterest income (loss) ⁽¹⁾	8,438	16,024	7,363	(62)	31,763
Noninterest expense	27,448	13,166	5,132	2,692	48,438
Net income (loss) before taxes	\$ 24,674	\$ 2,858	\$ 2,231	\$ (3,406)	\$ 26,357

LOAN PORTFOLIO BREAKDOWN

	December 31, 2025		March 31, 2026		June 30, 2026	
	Balance	Percent of Portfolio	Balance	Percent of Portfolio	Balance	Percent of Portfolio
<i>(\$ in thousands)</i>						
Commercial and business lending:						
General business	\$ 290,008	7.2%	\$ 356,240	8.8%	\$ 376,716	9.3%
Services	237,966	5.9%	215,487	5.3%	200,109	5.0%
Retail trade	101,374	2.5%	66,439	1.6%	72,351	1.8%
Manufacturing	107,485	2.7%	109,281	2.7%	110,783	2.7%
CRE - Owner Occupied	427,260	10.6%	444,276	11.0%	622,241	15.4%
Total commercial and business lending	1,164,093	28.9%	1,191,723	29.4%	1,382,200	34.2%
Investor commercial real estate:						
Construction, land and development	246,238	6.1%	146,897	3.6%	79,850	2.0%
Multifamily	383,505	9.5%	392,097	9.7%	361,875	9.0%
<i>Non-owner occupied</i>						
Office	142,095	3.5%	139,175	3.4%	127,943	3.2%
Industrial	193,041	4.8%	199,122	4.9%	199,353	4.9%
Retail	116,735	2.9%	127,003	3.1%	108,160	2.7%
Hotel	110,022	2.7%	109,363	2.7%	83,440	2.1%
Medical Office	174,891	4.3%	208,375	5.2%	193,737	4.8%
Medical or nursing facility	85,918	2.1%	137,800	3.4%	105,371	2.6%
Other commercial real estate	53,160	1.3%	55,501	1.5%	75,363	1.9%
Total non-owner occupied	875,862	21.6%	976,339	24.2%	893,367	22.2%
Total investor commercial real estate	1,505,605	37.2%	1,515,333	37.5%	1,335,092	33.2%
Agricultural:						
Land	64,799	1.6%	54,028	1.3%	54,202	1.3%
Production	62,500	1.5%	50,983	1.3%	53,367	1.3%
Total agricultural	127,299	3.1%	105,011	2.6%	107,569	2.6%
Consumer						
Residential real estate first lien	874,737	21.6%	851,551	21.1%	828,936	20.5%
Residential real estate construction	33,703	0.8%	32,872	0.9%	31,202	0.8%
Residential real estate HELOC	260,883	6.4%	262,131	6.5%	273,124	6.8%
Residential real estate junior lien	36,844	0.9%	35,783	0.9%	31,941	0.8%
Other Consumer	44,858	1.1%	40,340	1.1%	44,180	1.1%
Total consumer	1,251,025	30.8%	1,222,677	30.5%	1,209,383	30.0%
Total loans	\$ 4,048,022	100.0%	\$ 4,034,744	100.0%	\$ 4,034,244	100.0%



LINE OF CREDIT UTILIZATION



ALLOWANCE FOR CREDIT LOSSES ON LOANS

Changes in the ACL for Loans by Portfolio Segment

	Three months ended June 30, 2026				
	Beginning Balance	Provision for (Recovery of) Credit Losses ⁽¹⁾	Loan Charge-offs	Loan Recoveries	Ending Balance
(\$ in thousands)					
Commercial					
<i>Commercial and business lending</i>					
Commercial and industrial	\$ 11,628	\$ 162	\$ (2,188)	\$ 875	\$ 10,477
CRE - Owner occupied	3,604	2,272	—	11	5,887
Total commercial and business lending	15,232	2,434	(2,188)	886	16,364
<i>Investor commercial real estate</i>					
Construction, land and development	6,741	(3,763)	—	—	2,978
Multifamily	3,699	720	(500)	—	3,919
Non-owner occupied	10,929	(349)	—	—	10,580
Total investor commercial real estate	21,369	(3,392)	(500)	—	17,477
<i>Agricultural</i>					
Land	852	31	—	—	883
Production	518	100	(50)	—	568
Total Agriculture	1,370	131	(50)	—	1,451
Total commercial	37,971	(827)	(2,738)	886	35,292
Consumer					
<i>Residential real estate</i>					
First lien	9,122	244	—	—	9,366
Construction	297	69	—	—	366
HELOC	2,130	202	—	—	2,332
Junior lien	407	708	(719)	1	397
Total residential real estate	11,956	1,223	(719)	1	12,461
Other consumer	578	35	(33)	28	608
Total Consumer	12,534	1,258	(752)	29	13,069
Total	\$ 50,505	\$ 431	\$ (3,490)	\$ 915	\$ 48,361

ALLOWANCE FOR CREDIT LOSSES ON LOANS

Allocation by Loan Portfolio Segment

	December 31, 2025		June 30, 2026	
	Allocated Allowance	Percentage of segment allowance to segment loans	Allocated Allowance	Percentage of segment allowance to segment loans
<i>(\$ in thousands)</i>				
Commercial and industrial	\$ 16,216	2.20%	\$ 10,477	1.38%
CRE - Owner occupied	3,097	0.72%	5,887	0.95%
CRE - Construction, land and development	13,210	5.36%	2,978	3.73%
CRE - Multifamily	4,380	1.14%	3,919	1.08%
CRE - Non-owner occupied	11,006	1.26%	10,580	1.18%
Agricultural - Land	959	1.48%	883	1.63%
Agricultural - Production	623	1.00%	568	1.06%
Residential real estate first lien	9,358	1.07%	9,366	1.13%
Residential real estate construction	274	0.81%	366	1.17%
Residential real estate HELOC	1,787	0.68%	2,332	0.85%
Residential real estate junior lien	395	1.07%	397	1.24%
Other Consumer	610	1.36%	608	1.38%
Total loans	\$ 61,915	1.53%	\$ 48,361	1.20%

FINANCIAL HIGHLIGHTS

(\$ in thousands, except where otherwise noted)	Quarterly				
	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Total Assets	\$ 5,323,822	\$ 5,330,572	\$ 5,230,084	\$ 5,287,971	\$ 5,288,718
Total Loans	4,044,656	4,102,076	4,048,022	4,034,744	4,034,244
Total Deposits	4,337,468	4,412,653	4,192,003	4,347,882	4,191,897
Tangible Common Equity ⁽¹⁾	409,059	429,300	445,929	457,662	468,087
Retirement and Benefit Services AUA/AUM ⁽²⁾	\$ 42,451,544	\$ 44,005,277	\$ 44,925,311	\$ 42,273,839	\$ 45,163,767
Wealth Advisory Services AUA/AUM	4,613,102	4,812,250	4,850,600	4,792,609	5,195,511
Mortgage Originations	134,634	142,768	136,780	94,434	113,450
Net Income (Loss)	\$ 20,253	\$ 16,924	\$ (33,050)	\$ 22,971	\$ 20,865
ROAA (%)	1.53	1.27	(2.50)	1.79	1.60
ROATCE ⁽¹⁾ (%)	22.65	18.48	(28.15)	21.85	19.33
Net Interest Margin (FTE) (%) ⁽¹⁾	3.51	3.50	3.69	3.77	3.97
Efficiency Ratio (FTE) (%) ⁽¹⁾	60.66	65.34	557.48	63.39	62.53
Non-Int. Income (Loss)/Op. Rev. (%)	42.47	40.56	(449.23)	40.72	40.85
Earnings (loss) per common share - diluted	\$ 0.78	\$ 0.65	\$ (1.27)	\$ 0.89	\$ 0.81
Common Equity Tier 1 Capital Ratio (%)	10.54	10.84	10.28	10.60	10.81
Tang. Cmn. Equity/Tang. Assets (%) ⁽¹⁾	7.87	8.24	8.72	8.85	9.05
Loans/Deposits (%)	93.25	92.96	96.57	92.80	96.24
NPLs/Loans (%)	1.27	1.45	1.71	1.34	0.19
NPAs/Assets (%)	0.98	1.13	1.33	1.02	0.32
Criticized Loans/Loans (%)	5.26	4.66	3.68	3.28	2.06
Allowance/NPLs (%)	115.15	104.16	89.65	93.73	641.31
Allowance/Loans (%)	1.47	1.51	1.53	1.25	1.20
NCOs/Average Loans (%) ⁽¹⁾	0.37	(0.17)	(0.03)	0.71	0.26

FINANCIAL HIGHLIGHTS

(\$ in thousands, except where otherwise noted)	Annual					21 - '25
	2021	2022	2023	2024	2025	CAGR
Total Assets	\$ 3,392,691	\$ 3,779,637	\$ 3,907,713	\$ 5,261,673	\$ 5,230,084	11.4%
Total Loans	1,758,020	2,443,994	2,759,583	3,992,534	4,048,022	23.2%
Total Deposits	2,920,551	2,915,484	3,095,611	4,378,410	4,192,003	9.5%
Tangible Common Equity ⁽¹⁾	307,663	287,330	305,186	365,894	445,929	9.7%
Retirement and Benefit Services AUA/AUM ⁽²⁾	\$ 36,732,938	\$ 32,122,520	\$ 36,682,425	\$ 40,728,699	\$ 44,925,311	5.2%
Wealth Advisory Services AUA/AUM	4,039,931	3,582,648	4,018,846	4,579,189	4,850,600	4.7%
Mortgage Originations	1,836,064	812,314	364,114	334,318	484,775	
Net Income (Loss)	\$ 52,681	\$ 40,005	\$ 11,696	\$ 17,780	\$ 17,439	
ROAA (%)	1.66	1.14	0.31	0.39	0.33	
ROATCE ⁽¹⁾ (%)	18.89	15.09	5.37	7.14	6.29	
Net Interest Margin (FTE) (%) ⁽¹⁾	2.90	3.04	2.46	2.56	3.53	
Efficiency Ratio (FTE) (%) ⁽¹⁾	70.02	72.86	85.85	77.92	84.10	
Non-Int. Income (Loss)/Op. Rev. (%)	62.86	52.72	47.74	51.78	23.12	
Earnings (loss) per common share - diluted	\$ 2.97	\$ 2.10	\$ 0.58	\$ 0.83	\$ 0.68	
Common Equity Tier 1 Capital Ratio (%)	14.65	13.39	11.82	9.91	10.28	
Tang. Cmn. Equity/Tang. Assets (%) ⁽¹⁾	9.21	7.74	7.94	7.13	8.72	
Loans/Deposits (%)	60.19	83.83	89.15	91.19	96.57	
NPLs/Loans (%)	0.12	0.16	0.32	1.58	1.71	
NPAs/Assets (%)	0.09	0.10	0.22	1.20	1.33	
Criticized Loans/Loans (%)	1.21	1.44	2.23	4.97	3.68	
Allowance/NPLs (%)	1,437.05	820.93	410.34	95.30	89.65	
Allowance/Loans (%)	1.80	1.27	1.30	1.50	1.53	
NCOs/Average Loans (%) ⁽¹⁾	(0.04)	0.02	(0.04)	0.13	0.05	

NON-GAAP DISCLOSURE RECONCILIATION

(\$ in thousands, except where otherwise noted)	Quarterly				
	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Tangible common equity to tangible assets					
Total common stockholders' equity	\$ 533,155	\$ 550,687	\$ 564,934	\$ 574,693	\$ 583,143
Less: Goodwill	85,634	85,634	85,634	85,634	85,634
Less: Other intangible assets	38,462	35,753	33,371	31,397	29,422
Tangible common equity (a)	409,059	429,300	445,929	457,662	468,087
Total assets	5,323,822	5,330,572	5,230,084	5,287,971	5,288,718
Less: Goodwill	85,634	85,634	85,634	85,634	85,634
Less: Other intangible assets	38,462	35,753	33,371	31,397	29,422
Tangible assets (b)	5,199,726	5,209,185	5,111,079	5,170,940	5,173,662
Tangible common equity to tangible assets (a)/(b)	7.87%	8.24%	8.72%	8.85%	9.05%
Tangible book value per common share					
Tangible common equity (a)	409,059	429,300	445,929	457,662	468,087
Common shares issued and outstanding (c)	25,389	25,397	25,406	25,214	24,986
Tangible book value per common share (a)/(c)	\$ 16.11	\$ 16.90	\$ 17.55	\$ 18.15	\$ 18.73
Return on average tangible common equity					
Net income (loss)	\$ 20,253	\$ 16,924	\$ (33,050)	\$ 22,971	\$ 20,865
Add: Intangible amortization expense (net of tax) ⁽¹⁾	2,141	2,141	1,882	1,559	1,559
Net income (loss), excluding intangible amortization (d)	22,394	19,065	(31,168)	24,530	22,424
Average total equity	513,606	524,459	552,106	566,563	574,862
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax) ⁽¹⁾	31,436	29,540	27,270	25,664	24,003
Average tangible common equity (e)	396,536	409,285	439,202	455,265	465,225
Return on average tangible common equity (d)/(e)	22.65%	18.48%	(28.15)%	21.85%	19.33%
Efficiency ratio					
Noninterest expense	\$ 48,438	\$ 50,541	\$ 51,881	\$ 50,392	\$ 52,883
Less: Intangible amortization expense	2,710	2,710	2,382	1,974	1,974
Noninterest expense excluding intangible amortization (f)	45,728	47,831	49,499	48,418	50,909
Net interest income	43,032	43,136	45,174	44,912	47,712
Noninterest income (loss)	31,763	29,430	(36,949)	30,847	32,945
Tax-equivalent adjustment for loans and securities	592	638	654	619	755
Total tax-equivalent revenue (g)	75,387	73,204	8,879	76,378	81,412
Efficiency ratio (f)/(g)	60.66%	65.34%	557.48%	63.39%	62.53%
Pre-provision net revenue					
Net interest income	\$ 43,032	\$ 43,136	\$ 45,174	\$ 44,912	\$ 47,712
Add: Noninterest income (loss)	31,763	29,430	(36,949)	30,847	32,945
Less: Noninterest expense	48,438	50,541	51,881	50,392	52,883
Pre-provision net revenue (loss)	26,357	22,025	(43,656)	25,367	27,774

NON-GAAP DISCLOSURE RECONCILIATION

(\$ in thousands, except for per share data and where otherwise noted)	Quarterly					Twelve Months Ended
	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026	June 30, 2026
Adjusted noninterest income						
Noninterest income (loss)	\$ 31,763	\$ 29,430	\$ (36,949)	\$ 30,847	\$ 32,945	\$ 56,273
Less: Adjusted noninterest income (loss) items						
Net gains (losses) on investment securities	—	—	(68,403)	—	—	(68,403)
Net gains (losses) on sale of loans	2,115	(35)	—	—	—	(35)
Net gains (losses) on sale/dsposal of premises and equipment	(84)	—	(445)	(21)	653	187
Total adjusted noninterest income (loss) items (a)	2,031	(35)	(68,848)	(21)	653	(68,251)
Adjusted noninterest income (b)	29,732	29,465	31,899	30,868	32,292	124,524
Adjusted Noninterest Income as a percentage of adjusted revenue						
Adjusted noninterest income (b)	\$ 29,732	\$ 29,465	\$ 31,899	\$ 30,868	\$ 32,292	\$ 124,524
Net interest income (c)	43,032	43,136	45,174	44,912	47,712	180,934
Adjusted revenue (b) + (c) = (d)	72,764	72,601	77,073	75,780	80,004	305,458
Adjusted noninterest income as a percentage of adjusted revenue (b)/(d)	40.86%	40.58%	41.39%	40.73%	40.36%	40.77%
Adjusted banking fees and other income⁽¹⁾						
Banking fees and other income (loss) ⁽²⁾	\$ 8,376	\$ 6,374	\$ (61,647)	\$ 6,204	\$ 7,893	\$ (41,176)
Less: Net gains (losses) on investment securities	—	—	(68,403)	—	—	(68,403)
Net gains (losses) on sale of loans	2,115	(35)	—	—	—	(35)
Net gains (losses) on sale/dsposal of premises and equipment	(84)	—	(445)	(21)	653	187
Adjusted banking fees and other income ^{(1)(e)}	6,345	6,409	7,201	6,225	7,240	27,075
Adjusted revenue (d)	\$ 72,764	\$ 72,601	\$ 77,073	\$ 75,780	\$ 80,004	\$ 305,458
Adjusted banking fees and other income as a percentage of adjusted revenue (e)/(d)	8.72%	8.83%	9.34%	8.21%	9.05%	8.86%
Adjusted noninterest expense						
Noninterest expense	\$ 48,438	\$ 50,541	\$ 51,881	\$ 50,392	\$ 52,883	
Less: Adjusted noninterest expense items						
HMNF merger- and acquisition-related expenses	11	(43)	(112)	(34)	6	
Severance and signing bonus expense ⁽²⁾	(23)	104	212	167	216	
Total adjusted noninterest expense items (f)	(12)	61	100	133	222	
Adjusted noninterest expense (g)	48,450	50,480	51,781	50,259	52,661	
Adjusted pre-provision net revenue						
Net interest income	\$ 43,032	\$ 43,136	\$ 45,174	\$ 44,912	\$ 47,712	
Add: Adjusted noninterest income (b)	29,732	29,465	31,899	30,868	32,292	
Less: Adjusted noninterest expense (g)	48,450	50,480	51,781	50,259	52,661	
Adjusted pre-provision net revenue (h)	24,314	22,121	25,292	25,521	27,343	
Adjusted Efficiency ratio						
Adjusted noninterest expense (g)	\$ 48,450	\$ 50,480	\$ 51,781	\$ 50,259	\$ 52,661	
Less: Intangible amortization expense	2,710	2,710	2,382	1,974	1,974	
Adjusted noninterest expense for efficiency ratio (i)	45,740	47,770	49,399	48,285	50,687	
Tax equivalent revenue						
Net interest income	43,032	43,136	45,174	44,912	47,712	
Add: Adjusted noninterest income (b)	29,732	29,465	31,899	30,868	32,292	
Add: Tax equivalent adjustment for loans and securities	592	638	654	619	755	
Total tax equivalent revenue (j)	73,356	73,239	77,727	76,399	80,759	
Adjusted efficiency ratio (i)/(j)	62.35%	65.22%	63.55%	63.20%	62.76%	

1. Banking fees and other revenue consists of service charges on deposit accounts, mortgage income, interchange income and other noninterest income.
2. Includes HMNF acquisition-related personnel expenses.



NON-GAAP DISCLOSURE RECONCILIATION

Lettered items are continued from the prior slide (\$ in thousands, except for per share data and where otherwise noted)	Quarterly				
	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Adjusted net income					
Net income (m)	\$ 20,253	\$ 16,924	\$ (33,050)	\$ 22,971	\$ 20,865
Less: Adjusted non-interest income (loss) items (net of tax) ⁽¹⁾ (s)	1,604	(28)	(54,390)	(17)	516
Add: Adjusted non-interest expense items (net of tax) ⁽¹⁾ (r)	(9)	48	79	105	173
Adjusted net income (k)	18,640	17,000	21,419	23,099	20,524
Adjusted return on average assets					
Average total assets (l)	5,302,728	5,273,806	5,252,046	5,218,515	5,226,319
Adjusted return on average total assets (k)/(l)	1.41%	1.28%	1.62%	1.79%	1.58%
Adjusted return on average total equity					
Average total equity (m)	513,606	524,459	552,106	566,563	574,862
Adjusted return on average total equity (k)/(m)	14.56%	12.86%	15.39%	16.53%	14.92%
Adjusted pre-provision net revenue as a percentage of average total assets					
Adjusted pre-provision net revenue (n)	\$ 24,314	\$ 22,121	\$ 23,292	\$ 25,521	\$ 27,343
Average total assets (l)	5,302,728	5,273,806	5,252,046	5,218,515	5,226,319
Adjusted pre-provision net revenue as a percentage of average total assets (n)/(l)	1.84%	1.66%	1.91%	1.98%	2.10%
Adjusted return on average tangible common equity					
Adjusted net income (k)	\$ 18,640	\$ 17,000	\$ 21,419	\$ 23,099	\$ 20,524
Add: Intangible amortization expense (net of tax) ⁽²⁾	2,141	2,141	1,882	1,559	1,539
Adjusted net income, excluding intangible amortization (n)	20,781	19,141	23,301	24,652	22,083
Average total equity (m)	513,606	524,459	552,106	566,563	574,862
Less: Average goodwill	85,634	85,634	85,634	85,634	85,634
Less: Average other intangible assets (net of tax) ⁽³⁾	31,436	29,540	27,270	25,664	24,693
Average tangible common equity (o)	396,536	409,285	439,202	455,265	464,535
Adjusted return on average tangible common equity (n)/(o)	21.02%	18.55%	21.03%	21.96%	19.04%
Adjusted earnings per common share - diluted					
Adjusted net income (k)	\$ 18,640	\$ 17,000	\$ 21,419	\$ 23,099	\$ 20,524
Less: Dividends and undistributed earnings allocated to participating securities	205	148	(462)	206	192
Adjusted net income available to common stockholders (p)	18,435	16,852	21,881	22,887	20,332
Weighted-average common shares outstanding for diluted earnings per share (q)	25,714	25,713	25,710	25,679	25,393
Adjusted earnings per common share - diluted (p)/(q)	0.72	0.66	0.85	0.89	0.80
Net charge-offs (recoveries) to average loans					
Net charge-offs (recoveries) (j)	\$ 3,767	\$ (1,715)	\$ (311)	\$ 7,027	\$ 2,575
Average total loans (s)	4,079,084	4,036,936	4,049,082	4,029,719	4,032,142
Net charge-offs (recoveries) to average loans (j)/(s)	0.37%	(0.17)%	(0.01)%	0.71%	0.26%
Net interest margin (on a tax-equivalent basis)					
Net interest income	43,032	43,136	45,174	44,912	47,712
Add: Tax equivalent adjustment for loans and securities	592	638	654	619	755
Net interest income (on a tax-equivalent basis) ⁽²⁾ (t)	43,624	43,774	45,828	45,531	48,467
Average interest-earning assets (u)	4,988,946	4,965,849	4,926,530	4,901,399	4,896,740
Net interest margin (on a tax-equivalent basis) ⁽²⁾ (t)/(u)	3.51%	3.50%	3.69%	3.77%	3.97%

NON-GAAP DISCLOSURE RECONCILIATION

(\$ in thousands, except where otherwise noted)	Annual				
	2021	2022	2023	2024	2025
Tangible common equity to tangible assets					
Total common stockholders' equity	\$ 359,403	\$ 356,872	\$ 369,127	\$ 495,410	\$ 564,934
Less: Goodwill	31,490	47,087	46,783	85,634	85,634
Less: Other intangible assets	20,250	22,455	17,158	43,882	33,371
Tangible common equity (a)	307,663	287,330	305,186	365,894	445,929
Total assets	3,392,691	3,779,637	3,907,713	5,261,673	5,230,084
Less: Goodwill	31,490	47,087	46,783	85,634	85,634
Less: Other intangible assets	20,250	22,455	17,158	43,882	33,371
Tangible assets (b)	3,340,951	3,710,095	3,843,772	5,132,157	5,111,079
Tangible common equity to tangible assets (a)/(b)	9.21%	7.74%	7.94%	7.13%	8.72%
Tangible book value per common share					
Tangible common equity (a)	307,663	287,330	305,186	365,894	445,929
Common shares issued and outstanding (c)	17,213	19,992	19,734	25,345	25,406
Tangible book value per common share (a)/(c)	\$ 17.87	\$ 14.37	\$ 15.46	\$ 14.44	\$ 17.55
Return on average tangible common equity					
Net income (loss)	\$ 52,681	\$ 40,005	\$ 11,696	\$ 17,780	\$ 17,439
Add: Intangible amortization expense (net of tax) ⁽¹⁾	3,460	3,756	4,184	5,353	8,304
Net income (loss), excluding intangible amortization (d)	56,141	43,761	15,880	23,133	25,743
Average total equity	346,059	346,355	358,268	397,738	525,323
Less: Average goodwill	30,385	39,415	46,959	56,237	85,634
Less: Average other intangible assets (net of tax) ⁽¹⁾	18,548	17,018	15,624	17,534	30,470
Average tangible common equity (e)	297,126	289,922	295,685	323,967	409,219
Return on average tangible common equity (d)/(e)	18.89%	15.09%	5.37%	7.14%	6.29%
Efficiency Ratio					
Noninterest expense	\$ 168,909	\$ 158,770	\$ 150,157	\$ 180,675	\$ 201,227
Less: Intangible amortization expense	4,380	4,754	5,296	6,776	10,511
Noninterest expense excluding intangible amortization (f)	164,529	154,016	144,861	173,899	190,716
Net interest income	87,099	99,729	87,839	107,045	172,499
Noninterest income (loss)	147,387	111,223	80,229	114,930	51,876
Tax equivalent adjustment for loans and securities	492	429	671	1,202	2,402
Total tax-equivalent revenue (g)	234,978	211,381	168,739	223,177	226,777
Efficiency ratio (f)/(g)	70.02%	72.86%	85.85%	77.92%	84.10%

NON-GAAP DISCLOSURE RECONCILIATION

[S in thousands, except for per share data and where otherwise noted]	Annual				
	2021	2022	2023	2024	2025
Adjusted net income excluding net gains (losses) on investment securities					
Net income (loss)	\$ 52,681	\$ 40,005	\$ 11,696	\$ 17,780	\$ 17,439
Less: Net gains (losses) on investment securities (net of tax) ⁽¹⁾	-	-	(19,468)	-	(54,038)
Adjusted net income excluding net gains (losses) on investment securities (a)	52,681	40,005	31,164	17,780	71,477
Adjusted return on average tangible common equity excluding net gains (losses) on investment securities					
Adjusted net income excluding net gains (losses) on investment securities (a)	52,681	40,005	31,164	17,780	71,477
Add: Intangible amortization expense (net of tax) ⁽¹⁾	3,460	3,756	4,184	5,353	8,304
Adjusted net income excluding net gains (losses) on investment securities and intangible amortization (b)	56,141	43,761	35,348	23,133	79,781
Average total equity	\$ 346,059	\$ 346,355	\$ 358,268	\$ 397,738	\$ 525,323
Less: Average goodwill	30,385	39,415	46,959	56,237	85,634
Less: Average other intangible assets (net of tax) ⁽¹⁾	18,548	17,018	15,624	17,534	30,470
Average tangible common equity (c)	297,126	289,922	295,685	323,967	409,219
Adjusted return on average tangible common equity excluding net gains (losses) on investment securities (b)/(c)	18.89%	15.09%	11.95%	7.14%	19.50%
Adjusted return on average assets excluding net gains (losses) on investment securities					
Average total assets (d)	3,178,820	3,500,655	3,817,017	4,503,483	5,277,867
Adjusted return on average assets excluding net gains (losses) on investment securities (a)/(d)	1.66%	1.14%	0.82%	0.39%	1.35%
Net charge-offs (recoveries) to average loans					
Net charge-offs (recoveries)(e)	\$ (826)	\$ 426	\$ (1,065)	\$ 4,154	\$ 2,148
Average total loans (f)	1,858,686	2,059,435	2,535,073	3,099,015	4,047,034
Net charge-offs (recoveries) to average loans (e)/(f)	(0.04)%	0.02%	(0.04)%	0.13%	0.05%
Net interest margin (on a tax-equivalent basis)					
Net interest income	87,099	99,729	87,839	107,045	172,499
Add: Tax equivalent adjustment for loans and securities	492	429	671	1,202	2,402
Net interest income (on a tax-equivalent basis) ⁽¹⁾ (g)	87,591	100,158	88,510	108,247	174,901
Average interest-earning assets (h)	3,018,172	3,298,644	3,592,476	4,221,873	4,957,720
Net interest margin (on a tax-equivalent basis) ⁽¹⁾ (g)/(h)	2.90%	3.04%	2.46%	2.56%	3.53%

NON-GAAP DISCLOSURE RECONCILIATION

Annual	
2025	
(\$ in thousands, except for per share data and where otherwise noted)	
Adjusted noninterest income	
Noninterest income (loss)	51,876
Less: Adjusted noninterest income (loss) items	
Net gains (losses) on investment securities	(68,403)
Net gains (losses) on sale of loans	2,080
Net gains (losses) on sale/disposal of premises and equipment	(530)
Total adjusted noninterest income (loss) items (a)	(66,853)
Adjusted noninterest income (b)	118,729
Adjusted Revenue	
Net interest income	172,499
Adjusted noninterest income (b)	118,729
Adjusted revenue	291,228
Adjusted noninterest expense	
Noninterest expense	201,227
Less: Adjusted noninterest expense items	
HMNF acquisition-related expenses	142
Severance and signing bonus expense ⁽¹⁾	1,319
Total adjusted noninterest expense items (c)	1,461
Adjusted noninterest expense	199,766
Adjusted return on average assets	
Net income (loss)	17,439
Less: Adjusted noninterest income (loss) items (net of tax) ⁽²⁾ (a)	(52,814)
Add: Adjusted noninterest expense items (net of tax) ⁽²⁾ (c)	1,154
Adjusted net income (d)	71,407
Average total assets (e)	5,277,867
Adjusted return on average assets (d)/(e)	1.35%